

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 3RD QUARTER OF 1986 (Q3)

Summary for POST: San Francisco

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries						
from Canada	13.3	0.0	17.5	0.0	0.75	223 (Enquiries)
from Territory	6.7	0.0	6.5	0.0	0.33	75 (Enquiries)
B. Export Promotion Projects and Events	21.7	0.0	32.5	0.0	1.30	7 (Projects/Events)
C. Other Trade Development Activities	11.0	0.0	7.5	0.0	0.48	
D. Promotional Projects	6.7	0.0	1.0	0.0	0.22	8 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada						
from Canada	0.0	0.0	1.0	0.0	0.02	40 (Enquiries)
from Territory	13.3	0.0	1.0	0.0	0.42	11 (Enquiries)
F. Service to Government						
External Affairs	5.0	0.0	0.0	0.0	0.15	7 (Reports)
NGOs, Provinces, ETC	11.7	0.0	5.0	0.0	0.45	0 (Contacts)
G. Administration						
Program Management	10.0	0.0	20.0	0.0	0.70	
Leave, Professional Dev.	0.7	0.0	3.0	0.0	0.18	
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Total TTD Program	100.1	0.0	100.0	0.0	5.00	
H. Other Programs	0.0	0.0	0.0	0.0	0.00	

Canadian Business Visitors: 130  
Local Business Visitors: 103

Trade Officers: 5  
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment: maximum adjustment is 1 percent

COMMENTS