



HAWAII.—COOK'S MONUMENT.

At Kealahou Bay, Island of Hawaii, erected in honor of Capt. James Cook, who discovered the Hawaiian Islands, January, 1778, and was killed near this spot a month later. His death was caused by a spear thrown by an Hawaiian who is supposed to have misunderstood the orders of his chief.

How Much Do You Earn?

If a man's income is \$2,000, it will take \$40,000, earning 5 per cent. interest, to replace his bread-winning capacity.

A man's conception of his own value to his family is represented by the capitalization he has placed on his own earning capacity, represented by life insurance.—Detroit Life Bulletin.

Life Assurance.

The guardian of homes, individuals and business, life assurance stands as comprehensive a protector as the world knows.—The Union Mutual.

The Sun Life of Canada is
"Prosperous and Progressive."

Anxious Others Should Know of His Profits Received.

JAFFA GATE, Jerusalem, August 24, 1912.
SUN LIFE ASSURANCE CO. OF CANADA,
London Branch.

Dear Sirs,—I beg to acknowledge receipt of your favor of the 12th, enclosing cheque for Frs 2,402.75, the amount of profits on my policy, No. 22531 for the twenty years. Accept my thanks and best wishes for same. I have authorized Mr. S. Hall, your agent here, to use the fact of my receiving so liberal an amount as the result of my assurance in the Sun Life of Canada, and told him to refer any persons he may be at any time trying to induce to assure to me and I would help him out.

Yours very truly,
HERBERT E. CLARK.

"Wish You and the Company Lumps o' Luck."

PEPEEKEO, Hawaii, T. H.
Messrs. McCALLUM & MACINTYRE,
Managers, Sun Life Assur. Co. of Canada,
Honolulu, T.H.

Dear Sirs,—I desire to thank you for the first five years' dividend under my policy, No. 136768.

This dividend, representing as it does a reduction of the premium of nearly 20 per cent. each year, is very gratifying, and I desire to extend to you my best wishes for the continued prosperity of your Company.

Yours very truly,
JAS. WEBSTER.

P.S.—He's a guid dog that barks when he's bid, but this is nae forced yelp ye've made this dog give. Your premium reducer came in very nicely. I wish you and the Company you represent lumps o' luck.—J. W.

Ought to Satisfy Anyone.

HONOLULU, T.H., June 4, 1912.
Messrs. McCALLUM & MACINTYRE,
Managers, Sun Life Assur. Co. of Canada,
Honolulu, T.H.

Dear Sirs,—I beg to acknowledge receipt of your notice of the first quinquennial dividend falling due on my two policies, Nos. 140155 and 149156, of your Company, on the 1st proximo.

In thanking you for same, I wish to express my appreciation of the fact that you have returned to me a full 20 per cent. of the premiums which I have paid to you during these five years, and it seems to me that such returns on the first five years of your policies ought to satisfy anyone.

Again thanking you, I remain,
Yours very truly,
SAMUEL F. NOTT.