

## CANADIAN MANUFACTURERS' CONVENTION YESTERDAY

Private Session Held in Board of Trade Rooms in Morning—Addresses of Welcome to Visitors—Trip Round Harbor in Afternoon—Banquet at Union Club Last Night—Session This Morning and Luncheon at Manor House.

The members of the Canadian Manufacturers' Association, in convention here, held a private session in the Board of Trade rooms yesterday morning, when internal business relating to transportation, tariffs, legislation, insurance, commercial intelligence and publicity, were discussed. The main object of the meeting was to bring the visiting members and the local members in closer, personal touch.

Addresses of welcome were delivered by His Worship, Mayor Hayes, R. B. Emerson and president of the Board of Trade.

In the afternoon about twenty-five of the visitors were entertained by a trip around the harbor in the steam yacht John W. Mason. The visitors were taken to the foot of the Reversing Falls, seeing that natural phenomenon when the tide was high. Returning they traversed the western side of the harbor, with a good view of the ocean liner berths, the grain elevators, circled Partridge Island and then returned to the city by way of Courtenay Bay, where they saw the dry dock and shipbuilding yards. The party landed at the Eastern Steamship pier, on the exact spot where H. R. H. the Prince of Wales landed on his first visit to Canada, a coincidence which the visitors greatly appreciated.

In the evening covers were laid for fifty guests in the banquet hall of the Union Club and a most enjoyable informal luncheon was served. The table was beautifully decorated with roses and geraniums, while the dessert was served in the special continental that were secured for the royal banquet tendered to the Prince of Wales. Much praise was later heard for the catering service, which was under the capable direction of Mrs. E. Tapley, who also officiated at the royal banquet.

The luncheon, as served, consisted of:

Celery Soup, Olives  
Fried Fillet of Halibut,  
Roast Chicken, with Apple Jelly,  
Creamed Cauliflower,  
Riced Potatoes,  
Tomato Jelly Salad,  
Squash Pie,  
Peach Ice Cream,  
Crackers and Cheese,  
Coffee.

After the demitasse had been served and the Havanas were drawn clearly, W. S. Fisher, vice-president of the association, made a brief opening speech, introducing the speakers of the evening. He regretted that Lieut. Governor Pugsley, Premier Foster and President Howard were unable to attend, but assured the attendees that the good wishes of the absentees were with them, though the body was not present.

In referring to the Canadian Manufacturers' Association, Mr. Fisher said:

not come to the city very often. Manufacturers who live in Toronto or Winnipeg think St. John is a tremendously far distance away, but the eastern manufacturers think nothing of a casual trip to those two western cities. "You don't allow us to get acquainted," said Mr. Emerson. "We don't meet often enough. We have come together closer during the war and the intimacy should be fostered. With the mayor, I repeat, come and see us often and the oftener the better."

W. H. Shapley, Toronto, spoke in hearty appreciation of the treatment received in St. John and the excellent hosts the local members were.

"We are all acquainted with our general vice-president, Mr. Fisher," he said, "and it is no secret that he soon will occupy the office of president, and as such an officer, I am sure we all feel that he will do as well as any officer that has preceded him." Sustained applause followed his remarks.

Manufacturers are advised a good deal, he thought, and in some cases are classed as profiteers. The assertion is unjust and untrue and must be classed as a slur on the manufacturer's head as representing the most important industry in the Dominion, doing a work that is even more valuable than that of natural production or farming.

As a class, though, he thought the Canadian manufacturer lacked the progressiveness and ambition that is prevalent in the United States. The small towns, especially in the Maritime Provinces, should be more active than they are. Manufacturers from Upper Canada, and especially those who have made an independent income, should avail themselves of the opportunity of investing in the growing industries of the small towns and by building up the industries and thus adding to their incomes, also do something for the town itself, the province and the general Dominion.

He thought that the representatives of the manufacturers in the various parliamentary bodies should be kept in mind and in this connection thought that the manufacturing interests were not properly represented at present.

George H. Douglas, Hamilton, also expressed appreciation of the hospitality extended to the visiting members. He thought the eastern members of the association did not take enough interest in the association; they thought all there was to it was to say the regular duties. The work of the association affects every member, he pointed out, and the executive works twelve months in each year. Samuel Harris, Toronto, is probably the most popular man in the party. Maritime Province men are all good fellows, he declared, and every man who was present with the main body during the day "certainly had one joyful good time."

"When sunset came around this afternoon, I could certainly say it was the end of a perfect day," he said, "and I guess everyone who was with me, anyway, could say the same."

There was no provincial nor narrow feeling to the gathering, he said. Everyone was united in the object of working the greatest good for the largest number, and in this connection he urged that the Maritime Branch

be organized and not look upon it as a duo-collecting body alone.

R. H. McKay, M. L. A., Nova Scotia, spoke of the organization and purpose of the newly formed Nova Scotia Power Commission, especially with regard to the use of coal. The time is coming, he thought, when manufacturers would not be allowed to use coal as lavishly as they do at present. At present, commercial users are only getting about one-tenth the value from the coal burned. He wanted the members to see the industry at Sydney, where attention is now being paid to the coal by-products and coke, tar, gas and ammonia are being obtained in great quantities. He predicted that in future coal will be used less for fuel and more for the by-products obtained and that much greater returns will be secured from the coal and water now used than heretofore.

H. V. Fleury, Aurora, spoke of the great interest he had in visiting the eastern provinces. He thought the Upper Canadian manufacturers were too selfish in not paying more attention to the provinces by the sea. He thought there was a tendency in the eastern provinces to favor the merchant manufacturer and in this respect urged that a barrier be placed against the invasion from the United States manufacturers. "Turn your eyes west," he said to the local members, "and give the Canadian man the benefit—it will help you and benefit the country."

Referring to the insurance branch of the association activities he spoke of the great losses that are sustained each year from fire by the manufacturers and thought that an educational propaganda would do a very great and helpful work.

H. A. Telfer, Toronto, was of the opinion that the main body should know more about the Maritime Province and he was anxious, as head of the membership committee, to have every Maritime manufacturer enrolled in the association, referring to competition, he stated that Canadian manufacturers had the advantage of being British, which today is the biggest single claim that any man or firm can make.

James E. Walsh, Toronto, general manager of the association, said that there were some 217 members of the association in the Maritime Provinces, 100 in Alberta, Saskatchewan and British Columbia and in this connection thought that the manufacturing interests were not properly represented at present.

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On sale at all Druggists and Stores.

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FEMALE "SHERLOCK HOLMES"

MISS JOSEPHINE KREMER

It's a whole lot easier to catch stickers, spies and plotters against the government than it is to locate runaway girls. Miss Josephine Corni Kramer, of New York City, says so, and she ought to know. For this mere slip of a girl secret agent and investigator of the War Department ran down 4,700 draft evaders, thirty spies and fifty deserters from the army and navy.

Minus the spectacular of the movies, but with the cunning of an Arsene Lupin, Miss Kramer succeeded in locating pretty Emily Lambert, fifteen years old, of No. 77 Grove street, Port Chester.

A Thousand to One. Make one type-written copy on your Remington and in a show while have 1,000 perfect copies of it from your Elston Rotary Mimeograph.

A. Milne Fraser, Jas. A. Little, Mgr., 37 Dock St., St. John, N. B.

The Real Test.  
"Suppose Joe had had some of our modern afflictions."  
"Yes, and suppose Solomon had to give judgment as umpire in a baseball game."—Boston Transcript.

**"You'll like the Flavor"**

The Big Value Package that is Guaranteed.

Perfectly packed in bright lead foil, and price marked on every package.

VIOLENT

STRIKE BREASTS ASSISTED BY

Officials at all the plants in turning in small groups and that strikers at Gary, speakers connected with cause the corporations to call their own cause. At Walkersville, 100,000 striking employees that three months. At Indiana Harbor, 1,000,000 return to work as soon would be found to protect all men.

DEBT OF MEXICO OVER \$527,000,000

American Member of Cabrera's Financial Commission Informs Senators.

The national external debt of Mexico, which was \$280,000,000 pesos, when Porfirio Diaz left Mexico to die in exile, has increased under Huerta, Madero and Carranza to more than \$527,000,000 pesos. If the indebtedness due to unpaid railway bonds, taking in the years 1912 to 1919, is added, the national debt will probably approximate 1,054,000,000 pesos, or roughly \$827,000,000. This sum does not include the claims for millions of dollars that have been filed against the Mexican government, nor does it include several hundreds of millions of dollars of paper currency, which is repudiated by the present Mexican government.

COONTZ SUCCEEDS BENSON.

Rear Admiral Robert Edward Coontz, now in command of Division Six of the Pacific Fleet, was designated by the Secretary of the Navy as Chief of Operations of the Navy, succeeding Rear Admiral W. S. Benson, who goes on the retired list after forty-seven years' service. He will assume his new duties in October.

It's an Advantage to BUY FINE FURS

During Our Great Exhibition Sale

For our Exhibit in Fredericton last week we had on order many Exclusive Imported models. Some of these have only arrived. These with many new articles, just completed in our factory, will be shown for the first time in St. John, Saturday, the 27th, and Monday, the 29th, September. Every article in our store is specially priced for this Fall opening.

Black Russian Muskrat Coat, 42 in. long, large shawl collar and cuffs and belt, \$295.00 for \$250.00

Full furred Canadian Muskrat Coat, 45 in. long, collar and cuffs of Raccoon, \$220.00 for \$187.00

Full furred Canadian Muskrat Coat, 45 in. long, shawl collar and cuffs of Muskrat, \$175.00 for \$145.00

Black Pony Coat, self trimmed, 38 in. long, with a nice silk lining, \$145.00 for \$114.00

Black Caracul Coat, 42 in. long, Six only to clear at \$95.00

Electric Seal Coat, 40 in. long, Australian Opossum collar and cuffs, \$225.00 for \$192.00

Hudson Seal Coat, style 73, 36 in. long, large collar and cuffs and belt of Seal, \$365.00 for \$310.00

Hudson Seal Coat, 32 in. long, large Skunk collar and cuffs, \$375.00 for \$318.00

Hudson Seal Coat, style 695, 45 in. long, slightly fitted, Seal collar and cuffs, \$385.00 for \$338.00

Other Hudson Seal Coats, 30 to 46 in. long, priced from \$345.00 to \$650.00, less 15 p.c. during our Exhibition Sale.

In addition, our showing of Coats, Coatees, Scarfs and Muffs has never been surpassed in St. John.

The September Raw Fur Reports show advances of 15 p.c. to 135 p.c. over last April prices. Furs are getting to cost more as the season advances. Your selection should be made at an early date.

**H. MONT. JONES, LTD.**

St. John's Only Exclusive Fur House

## Not An Age For Weaklings-- Nation Demands Men of Blood and Iron

Physician Says Iron is Absolutely Essential to Greatest Development of Physical and Mental Power.

How Organic Iron-Nuxated Iron—Helps Put Renewed Vim and Energy into the Veins of the Weak, Run Down, Infirm and Aged Often Increases Their Strength in Two Weeks' Time.

This is not an age for weaklings—war time methods of living have raised the physical standards of the nation. So modern men and women have more iron in their blood today as a result of eating coarse foods and living in the open that their vigorous health and untiring energy, in sharp contrast to the weak, run-down condition of those whose blood is literally starving for want of iron.

To possess the power, energy and endurance that you must keep the blood rich in strength-giving iron and unless sufficient iron is obtained from our foods it must be supplied in some form which is easily absorbed and assimilated by the system. For this purpose physicians below explain why they prescribe organic iron-Nuxated Iron—which by enriching the blood and creating thousands of new red blood cells often quickly transform the flabby flesh, toneless tissues and pallid cheeks of weak, anemic men and women into a glow of health. It increases the strength of delicate, nervous run-down folks in two weeks' time in many instances.

In commenting upon the probability of building up a stronger race of people by increasing the supply of iron in the blood Dr. Geo. H. Baker, formerly Physician and Surgeon, Monmouth Memorial Hospital of New Jersey, says:

Iron. From a careful examination of the formula and my own tests of iron-Nuxated Iron, I feel convinced that it is a preparation which any physician can take himself or prescribe for his patients with the utmost confidence of obtaining highly beneficial and satisfactory results.

Dr. James Francis Sullivan, formerly physician of Bellevue Hospital (Outdoor Dept.), New York, and of Westchester County Hospital, says: "Thousands are held back in life for want of sufficient iron in the blood. A weak body means a weakened brain, weak nerve force means weakened will power, and like the race horse beaten by a nose, many a capable man or woman falls just short of winning because they don't back their mentalty with the physical form."

Manufacturers' Note—Nuxated Iron recommended above is not a secret remedy but one which is well known by everybody everywhere. Unlike the old-fashioned iron tonics, it is easily assimilated, does not injure the stomach, it does not blacken the teeth, make them black nor upset the health. The manufacturers guarantee to supply every purchaser of it they will refund your money, if it is dispensed in this city by Watson's Drug Store, and all other druggists.

It Is the Iron-Blooded Men Who Master the Racking Jobs—While The Hand of Fate Ruthlessly Pushes Aside The Weaklings Whose Blood is Starving For Want of Iron

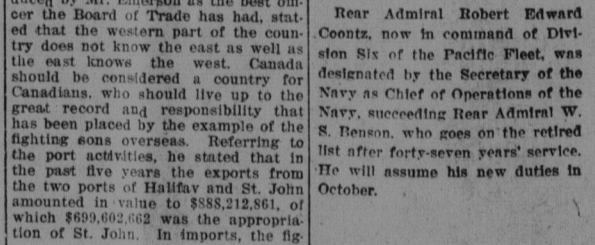


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## AUSTEN CHAMBERLAIN AND CHILDREN.



England's Chancellor of the Exchequer is a home-loving man, as may be seen by a glance at this photograph, showing the statesman on the grounds of his Sussex home surrounded by his children.