

In the face of these problems arising from restrictive measures and the absence of an effective and determined Canadian government reaction, Canadian companies have essentially two choices. They may either entirely abandon a particular market or conversely they may resign themselves to accommodate foreign laws and regulations.

These examples illustrate the types of problems encountered and the lengths some exporters are forced to go to maintain access to efficient, competitively priced shipping. Some of these remedies are available only to a few very large companies with a high volume of traffic and financial reserves to match. They are not viable alternative for the vast majority of companies, and serve to highlight the impotence of small and medium sized shippers when faced with LDC governments committed to discriminatory and restrictive shipping policies.