#### **TEMPORARY ENTRY RULES**

### Temporary Entry Rules For Business People Under the Free Trade Agreement

The Canada-U.S. Free Trade Agreement establishes mutually beneficial provisions governing movement of goods, services and investments between the two countries. Complementing these new rules is a ground-breaking initiative to ease current business travel restrictions.

Export sales require more than high-quality products with attractive price tags. They demand a good sales network and, most of all, reliable after-sales service. Freer trade conditions require not only that goods, services and investments be treated without discrimination, but that the people making the sales, managing the investments and providing services should be able to move easily across the Canada-U.S. border.

For these reasons, the Canadian and U.S. governments have agreed on reciprocal rules that will allow business travellers freer access to each other's markets.

Under the provisions of the FTA, four categories of travellers will now find it easier to cross U.S. border points. They are business visitors, intra-company transferees, professionals employed in certain fields, and traders and investors.

This Bulletin serves as a reference guide for Canadians who are travelling to the U.S. for business purposes and who are covered by any of the four categories established under the FTA.

Further information on admission requirements, either as a business traveller or in any other of the immigrant or non-immigrant categories unaffected by the FTA, is available by contacting one of the officers listed below in this section. All applicants, of course, must meet other immigration admissibility requirements (health, security, etc.) and must be Canadian citizens.

# Categories of Business Travellers: Business Visitors (B-1 status)

Canadian citizens who visit the U.S. to conduct business for their Canadian company and receive remuneration from their Canadian employer may qualify to enter the U.S. as business visitors. Travellers designated under this category can enter the U.S. temporarily to engage in commercial activities of an international nature on behalf of a company located in Canada.

Acceptable activities include sales and purchasing; after-sales service; research and design; manufacturing and production; marketing; distribution; and general service. Business visitors can apply for admission to the U.S. at any point of entry and may be requested to provide proof of the type of business activity in which they are involved. No fee is payable for an application in this category. While Canadian citizens require no passport, they must show proof of citizenship.

# Intra-Company Transferees (L-1 status)

Persons who have been employed continuously for at least one year by a Canadian firm as executives, managers or specialists may fall under this category. The transferee must, on a temporary basis, continue to render services to the same firm (or its subsidiary or affiliate) while in the U.S., in an executive or managerial capacity, or in a position requiring specialized knowledge. The U.S. employer must complete a petition (form I-129L, available from Immigration and Naturalization Service offices) on the transferee's behalf. The transferee then presents the petition, proof of citizenship and experience at the U.S. point of entry. A US \$35 fee is payable upon application.

#### Professionals (TC-1 status)

Professionals who hold at least a baccalaureate degree (unless otherwise specified) and who are travelling to the U.S. to work temporarily in the profession for