

REPORT 4  
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :422-VIENNA

016-INDUSTRIAL MACHIN,PLANTS,SERV.  
AUSTRIA

<p>PLANNING:           ACTIVITIES PROPOSED IN POST PLAN:</p> <p>MANUFACT &amp; MATERIAL PLANT,EQP.</p> <p>THE POST EFFORTS IN CREATING COMPREHENSIVE LIST OF AUSTRIAN MANUFACTURERS AND DISTRIBUTORS OF CNC MACHINES HAS BEEN ALMOST COMPLETED. WE EXPECT TO FINALIZE IT WITHIN NEXT FEW MONTHS.</p> <p>ASSUMING THAT POST WILL BE GIVEN REQUESTED DATA PROCESSOR WE WOULD DEVELOP A CONTACT SYSTEMS LIST ON SECTORIAL BASIS FOR CANADIAN COMPANIES.</p>	<p>ANTICIPATED RESULTS:</p> <p>THE COMPLETED LIST WILL FACILITATE J/V, TECHNOLOGY TRANSFER AND MANUFACTURE UNDER LICENSE AND RECIPROCITY IN REPRESENTATION.</p> <p>ESTABLISH COMPREHENSIVE SOURCING NETWORK FOR USE OF CANADIAN EXPORTERS.</p>
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<p>TRACKING:           ACTIVITIES UNDERTAKEN IN QUARTER:</p> <p>QUARTER: 1 SECOND PHASE OF PREPARATION FOR CANADIAN ENVIRONMENT TCEHNOLOGY MISSION TO AUSTRIA SEPT'88.</p> <p>QUARTER: 1 VISIT OF DR. MAY OF UNIDO TO CANADA ARRANGED IN MAY'88.</p> <p>QUARTER: 2 -----</p> <p>QUARTER: 3 Canadian Environment Technology Mission (Sept. 28-30)</p> <p>QUARTER: 4 -----</p>	<p>QUARTERLY RESULTS REPORTED:</p> <p>LIST OF CONTACTS FOR THE MISSION ESTABLISHED; MAJOR POTENTIAL PARTNERS IDENTIFIED.</p> <p>VISIT RESULTED IN POSSIBILITY TO ESTABLISH TRUST FUND AGREEMENT BETWEEN UNIDO AND CIDA TO FINANCE CANADIAN CONSULTANTS WORK OVERSEAS;</p> <p>Extensive follow-up with Austrian industries resulting from this mission.</p>
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