

REPORT 4  
88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

Page 176

POST : 471-WARSAW

003-GRAINS AND OILSEEDS  
POLAND

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

CEREAL GRAINS

ATTEMPT RESOLUTION OF POLISH CANADIAN DEBT SITUATION THROUGH  
CONTINUING DISCUSSIONS WITH POLISH BANK AND FINANCE MINISTRY.

NEGOTIATION OF REPAYMENT AGREEMENTS WITH  
CANADIAN WHEAT BOARD.

CONTINUING PROMOTION OF CANADIAN WHEAT SALES ON CASH BASIS TO  
ROLIMPEX.

MODERATE INCREASE IN SALES OF WHEAT.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 MAINTAIN CONTACT WITH "GREEN" FOREIGN TRADE  
ORGANIZATIONS AND MINISTRY OF AGRICULTURE.

POST REPORTED ON CROP CONDITIONS AND PURSUED  
OPPORTUNITIES FOR CANADIAN GRAIN SALES.

QUARTER: 3 1) MAINTAIN CONTACT WITH ROLIMPEX RE WHEAT AND  
REPORT ON CROP CONDITIONS.

1) POST PASSED REPORT ON PURCHASE REQUIREMENTS TO  
CWB; 2) COMPLETED REQUIRED AGRICULTURAL REPORTS;  
3) CWB HAVE INDICATED LACK OF INTEREST IN POLISH  
MARKET.

QUARTER: 4 -----