

# The Mutual Life of Canada

(Formerly the ONTARIO MUTUAL LIFE)

Head Office, - - - - - Waterloo

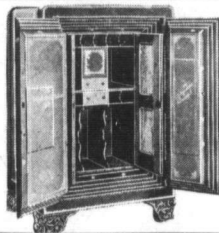
## Expense Rate per cent. to Total Income, 1901:

In 5 oldest Canadian Life Companies, average.....23.08 per cent  
In 12 other Canadian Life Companies, average.....50.39 per cent  
In the **MUTUAL LIFE OF CANADA**.....16.88 per cent  
(Being nearly 2 per cent. lower than the lowest of them.)

In 1900 this Company **LED** all Canadian Life Companies in the amount of new business written in Canada, and last year (1901) it **LED** them all in the amount of dividends paid to Policy-holders.

P. D. McKINNON, Provincial Manager.

Bank of Hamilton Chambers. - - - - - WINNIPEG.



## SAFES

Built by the Goldie & McCulloch Co., are thicker in the walls, and are more fire-proof than any other make.

We carry a stock. Write for prices.

BURRIDGE & COOPER,  
124 Princess St., Winnipeg.

# WE HAVE PREPARED

FOR A LARGE SORTING TRADE THIS SEASON

Our heavy stock of RUBBER FOOTWEAR will enable us to ship sorting orders the same day as received.

You will save time by sending your orders direct to

## THE CANADIAN RUBBER CO.

OF MONTREAL

WINNIPEG BRANCH, P. O. Box 253.



Made by The Canadian Rubber Co.



WE WILL GIVE YOU A SQUARE DEAL ON ANY PRODUCE YOU SEND US.

Try us for all kinds of fruit in season. Strict personal supervision given to mail orders, and prompt shipments made. If you are not getting our price list on the 1st and 15th of each month, a post-card will ensure your receiving it.

## THE IMPERIAL FRUIT & PRODUCE CO.

WINNIPEG.

Harry Leadlay. Allison Leadlay.

## H. & A. LEADLAY

Successors To  
TORONTO HIDE & WOOL CO.,  
Dealers in

Hides, Wool, Sheepskins, Tallow, Etc.

298 Ross Ave. - WINNIPEG, MAN.  
Consignments Solicited.

## ALEX. CALDER

Successor to A. Hine & Co.,  
600 Main St., Winnipeg  
**Naturalist and Taxidermist**

Deer Heads and Birds Mounted Artistically.  
Waxes to Buy—Antlers of large Deer Head (shoulder). White Crane. Swans and all rare birds.

## The Globe Casket Company

London, Ont.

Special to their Manitoba, Northwest and British Columbia Patrons:

Our Mr. J. H. Glass and Mr. J. Harry Glass are now in their respective territories, and will call upon you soon with a most complete range of the best and latest goods known to the trade. The actual date of their visit will be announced by post card.

Try our celebrated "Globe Embalming Fluid."

Kindly reserve your esteemed orders.

## THE GLOBE CASKET COMPANY

Christmas Catalogue.

Norlich & Co., Toronto, have issued their Christmas goods catalogue and dealers who have not received a copy should write for one at once as it is a limited of new goods for Christmas trade.

## INCREASE YOUR PROFITS

MERCHANTS should increase the lines they handle whenever possible, especially with articles that bear a good profit and cost practically nothing to handle. The result will be that their gross profits will rapidly increase and correspondingly their Net Profits.

## Watson's Electric Washing Tablets

will be one of the best selling articles ever placed on the market. The manufacturers will make every householder in Western Canada acquainted with this Labor Saver.

The Tablets are put up in boxes, two sizes, retailing at 15 cents and 25 cents, giving the retailer a profit of from fifty to eighty-five per cent., according to the quantity purchased, in accordance with the following offer:—

With orders for 1/2 gross we will give 1-3 dozen free.

With orders for 1/4 gross we will give 1 dozen free.

With orders for 1 gross we will give 21-2 dozen free.

Mail orders will receive prompt attention.

## Western Manufacturing Company

P. O. Box 1464.

293 MARKET STREET - - - - - WINNIPEG.

# Watson's Electric Washing Tablets

The most modern method.  
No rubbing required.

You put the clothes in the boiler and the Tablet does the rest.

