

A national listing of municipalities in Canada served directly by truck, details on each Canadian general-merchandise common motor carrier serving them, contact data on over-the-road small-parcel specialists and U.S. connecting highway carriers is provided.

—*American Motor Carrier Directory*

Guide Services, Inc. tel: (404) 396-7000
1140 Hammond Drive 6106
Atlanta, GA 30328
Charge: \$145/yr.

This biannual directory lists all known general-commodity carriers, including their terminal locations and all points served throughout the U.S., Canada, and Mexico. It also contains interline gateway maps, state routing maps, and 10 territorial maps. A special section lists common motor carriers offering specialized services. Annual subscription includes a supplement, and a warehousing/distribution directory, listing warehouses and distribution services throughout the U.S.

—*Official Motor Carrier Directory* tel: (312) 939-1434
1130 South Canal Street
Chicago, Illinois

This directory covers motor carriers, their terminals, equipment and insurance limits, as well as state and federal regulatory agencies, and national trade organizations related to the transportation field. A section on air carriers is also included.

—*Guide to Cutting Your Freight Transportation Costs Under Trucking Deregulation*

Bohman Industrial Traffic Consultants tel: (617) 632-1913
335 East Broadway
Gardner, MA 01440
Charge: \$25

This source identifies 31 major categories of rates, allowances and discounts that ICC-certified truckers currently publish, enabling shippers to cut freight costs by up to 57 per cent. Pricing methods discussed include volume incentives discounts, LTL commodity rates, aggregate-delivery discounts, loading allowances, and reduced release value rates.

Rail

—*The Official Railway Guide*

National Railway Publication Company tel: (212) 563-7210
424 West 33rd Street
New York, NY 10001
Charge: \$74.00/yr.

This bi-monthly guide lists U.S., Canadian and Mexican rail freight schedules, mileages, connections, maps, personnel listings, TOFC ramp locations, key intermodal personnel and bulk

transfer facilities for handling liquid and dry commodities. A station index for 50,000 points, with line and schedule cross-references and a late news digest are also provided.

Intermodal

The Official Intermodal Guide

Intermodal Publishing Co., Ltd. tel: (212) 563-7310
414 West 33rd Street
New York, NY 10001
Charge: \$60.00/yr.

Information is given on intermodal carriers and facilities handling highway trailers and containers. The guide also lists personnel, service areas, telephone contacts, other pertinent data, and regional maps. An index refers to the location of towns in relation to intermodal facilities, and a list of drayage and non-local highways carriers is provided.

—*Intermodal Carrier/Agent Selection Guide*

The Land, Air, Sea Transportation Publishing Co. tel: (212) 777-0780
Published for American Resources Development Group
67 Irving Place
New York, NY 10003
Charge: \$19.95

This guide is a complete directory of carriers and agents offering transportation services in today's deregulated marketplace. More than 6,000 companies are listed alphabetically, by type of service and state. Included are irregular-route common carriers, contract carriers, registered transportation brokers, and shippers' associations. Listings include company name, address, and telephone, telex, or TWX number. An explanation of the rules governing companies' activities is also given.

Marine

—See "General Multimodal Transportation Guides" and Marine Carrier listings in Section VI.

Freight Forwarders

—See "General Multimodal Transportation Guides"

—*A Guide to Selecting the Freight Forwarder*

International Trade Institute Inc. tel: (513) 543-2453
5055 North Main Street
Dayton, Ohio 45415
Charge: \$17.50

This guide discusses how to identify which service your forwarder does and doesn't offer and includes a questionnaire to help you evaluate freight forwarders' service.