

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :407-MADRID

SECTOR :016-INDUSTRIAL MACHIN,PLANTS,SERV.
SPAIN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR:ALL SUB-SECTORS

FOLLOW-UP WITH CDTI ON BEHALF OF NRC TECH. TRANSFER OPPORT.
6/8 TECHNOLOGY AGREEMENTS

FOLLOW-UP WITH CANARIES GOV'T RE MONENCO PROP.-POWER PLANT
SHOULD PROJECT GO AHEAD SEVERAL CDN EQUIPMENT SUPPLIERS
WOULD HAVE OPPORTUNITY TO BID SUPPLY MACHINERY.

SURVEY-I.D. PRODUCTS/SERVICES-WASTE/WATER/POLLUTION EQUIPMT.
INDUCE 8 CDN COMPANIES TO UNDERTAKE NEW MARKETING ACTIVITY
IN SPAIN

ORGANIZE VISIT TO CDA-IMPORTERS/MUNICIPAL-POLLUTION CONTROL
3/4 JOINT VENTURE AGREEMENTS, TWO CONSULTING SERVICE
OPPORTUNITIES & 20M IN POTENTIAL SALES

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Arrange program for visit by President of AECL

As a result of visit Deputy Director of nuclear division of ENDESA will visit Canada to study AECL technology

QUARTER: 2 -Assisted AECL in its efforts to convince ENDESA to use CANDU technology.
-Barcelona and Madrid reported on potential of Environmental Industry.

-Feasibility study signed between ENDESA/AECL.
-EITC has approved info booth for Water/Waste Water in Barcelona April 90, Mission to Globe 90 in Vancouver.

QUARTER: 3 -----

QUARTER: 4 -----