

REPORT 4
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 474-BELGRADE

007-POWER & ENERGY EQUIP. & SERV.
YUGOSLAVIA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ACTIVE PROGRAM OF VISITS TO YUGOSLAV AUTHORITIES/UTILITIES RE
FUTURE POWER OPPORTUNITIES.

SUPPORT OF AECL'S ACTIVITIES IN THE MARKET AS TENDER EVALUATION
PROCESS CONTINUES.

ENCOURAGE VISIT OF CDN ENERGY MINISTER WITH BUSINESS MISSION IN
SUPPORT OF A RANGE OF CDN INTERESTS IN THE ENERGY AND MINING
FILED.

ANTICIPATED RESULTS:

IN THE LONGER TERM, AWARD OF BOILERS AND INS-
TRUMENTATION CONTRACTS ON NEW PROJECTS TO
CANADIAN COMPANIES.

AWARD OF NUCLEAR POWER CONTRACT TO AECL.

RAISE THE LEVEL OF AWARENESS OF CDN CAPABILI-
TY & IN THE MEDIUM TERM INCREASE SALES AND
RANGE OF CDN GOODS IN THIS SECTOR.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 CONTINUED SUPPORT OF AECL'S ACTIVITIES IN THE
MARKET AS TENDER EVALUATION PROCESS CONTINUES.

QUARTER: 2 DEVELOP. OF ENERGY SECTOR (NUCLEAR, THERMAL AS
WELL AS ENERGY CONSERVATION) IS THE #1 PRIORITY
OF THE COUNTRY AT THE MOMENT. CONTINUOUS SUPPORT
OF AECL ACTIVITIES AS WELL AS IDENTIF. OF OPPOR-
TUNITIES IN ENERGY CONSERVATION FIELD.

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

SELECTION OF SHORT LIST OF BIDDERS EXPECTED BY
THE END OF DECEMBER. GESTATION PERIOD FOR A NUCLE-
AR POWER PROJECT IS SEVERAL YEARS.

SELECTION OF SHORT LIST OF BIDDERS FOR NUCLEAR
POWER STATION EXPECTED BY END OF DEC. INVESTIGA-
TED & IDENTIFIED OPPORT. IN APPROX. 40 ENERGY
CONSERVATION PROJECTS FUNDED BY A U.S. \$90M.
WORLD BANK LOAN.