Put Up Our Products to Suit the Markets

Editor Evening Telegram. Dear Sir.—Periodically some Member of the Assembly or some writer a the Press becomes imbued with the that comewhere there are vast possibilitie for the profitable marketing of our fishery products, and that nothing is being done to exploit uch. This was demonstrated again a few days ago when the Member for Fortune district drew attention to, as he thought, the outlet that Latvia and other countries bordering on the Gulfs of Riga and Finland would offer for our herring. Few were prepared to hear, as the reply from the Member for Hr. Hr. Crace disclosed, that our mercantile men were keenly alive to the opening of new markets and had already made enquiries as to the possibilities in Baltic countries and that it had been found that we could not profitably dispose of herring there.

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Over twenty years ago the writer made like enquiries as to possibilities in hese countries and found that apart from the handicap of excessive freight charges the heavy salting that would be necessary to ensure our herring "keeping" for so long a period would make them unacceptable a Russian or Baltic ports.

As a matter of fact in 1912 or '13 two shipments of herring were made to Russia, via New York, from Bay of Islands, but the results were unsatisfactory.

It does not, however, follow as a matter of course that new markets may not be found for our herring and other fishery products. It may be that a pre-requisite to success in such diection would be the putting up of both dry fish and herring in more presentable form and in radically different containers from those now employed. It would appear to be not a difficult problem to design a cheap, efficient and attractive container, especially for herring, that would hold about a fifth of a barrel. Such would probably introduce "Scotch Cure" into households that never trade with small stores where herring are retailed by the dozen. This subject may be worth referring to again. Q.

Nfld. Highlanders Ladies' Association

SUCCESSFUL SALE OF WORK.

The annual sale of work under the auspices of the Nfld Highlanders Ladies' Association took place yesterday afternoon in the Presbyterian Hall, and proved an unqualified sucss. Mr. J. C. Hepburn declared the sale opened at 3.30 p.m. in the presence of a large gathering, and from then on brisk business was carried out. The stalls looked very attractive, and were laden with plain and fancy work, New York novelties, candy, and pantry requisites, practically all of which had been disposed of by 5 p.m. The tea tables were well patronized during the afternoon, and a goodly sum was realized. The energetic Workers of the Highlanders Ladies' Association have every reason to feel proud of the splendid results ob-

M. C. L. I. Debate

The members of the M. C. L. I. had an enjoyable session last evening, the debate proving exceptionally interesting and instructive. Instead of the usual resolution, the Institute undertook to decide who was the greatest living British statesman, and the claims of six of her most prominent public men were advocated as follows: Mr. Baldwin, by Mr. H. J. Russell; Mr. Asquith (now Earl of Oxford), by Mr. J. C. Puddester; Mr. Lloyd George, by Mr. Harold Macpherson; Mr. A. Chamberlain, by Mr. I. C. Morris; Mr. Winston Churchill, by Mr. Max Barbour, and Mr. Mac-Donald, by Mr. George Soper, Excellent addresses were made by all the speakers, and in the general discussion that followed there was also some good speaking . The vote favored Mr. Asquith by a small margin, Mr. Lloyd George being a close runner up. Next week the annual meeting will be held, and a session that has been particularly successful brought o a close.

Easter Excurtion Rates

During Easter week excursion ain rates at one way first class fare be put into effect to accommoate these who wish to spend Easter in the outports. The railway management have made arrangements to sue excursion tackets between St. John's and Grate's Cove, Heart's Content, Placentia and Trepassey. These will be good going from 8th to 12th and returning on the 13th.

NEW PATENT.-A Teapot that herer drips, with a spout that cannot break, at S. RICH'D. STEELE'S. opp. Court House.

SACHEM LEFT LIVERPOOL. The furness Withy Company have been dvised that S. S. Sachem left Liverlool at 6 p.m. yesterday for this

SPECIAL BARGAIN



New Easter Merchandise

Friday and Itt the the the the the

Brighten the Home with **New Curtains**



Casement Cloth. White Casement Cloth with pretty lace edge and inserted insertion, 34 inches wide, a good looking and serviceable Spring Curtaining. Regular 70c. yard. Sale 61c.

Casement Cloth. Cream and White Casement Cloth, 54 inches wide, with lace edge and inserted insertion of pretty designs. Will give your windows the popular tone for Easter and Spring. Reg. 90c. yard. Sale Price 80c. Cream Lace.

Cream Curtain Lace in very pretty all over designs; 60 inches wide; very special 64c. value, Reg. 75c. yard. Sale Price

Pretty Ribbon

New Ribbon.

Very fine Silk Corded Ribbon, in pretty selfcoloured Lacquered designs, 5% inches wide; shades of Brown, Grey, Navy, Green, Saxe and Regular 60c .yard. Sale Price 54c.

Dainty Silk Lingerie Braid; shades of White, White Silk Knitted Scarves, 54 inches long, 9 inches wide, finished with Sky, Pink and Mauve. Regular 15c. piece. 13c.

Easter—The day of Glorious New Apparel is but two short weeks away. In the short time that remains we must supply the immense demand which each year in ever increasing volume is turned to this store as the logical scource of supply.

Our preparations to meet this demand have been most bountiful. The varieties are practically innumerable, affording the widest possible selection, satisfying individual preferences and embodying that much desired element of exclusiveness.

You will find this advertisement brim full of New Easter Merchandise, all offered at greatly reduced prices for this FRIDAY and SAMURDAY.

Beautiful

As a very special offering for this week-end sale, we have selected two groups of smart Dresses for women. These are some of the newest arrivals and are up to the minute in style and

Gaberdine Dresses.

Some in Coat effect, with Roll col-lar, fastened at side with fancy button and tied with girdle; in Black only, with collar; sleeves and skirt neatly embroidered with Black and Champagne. Others in the straight line effect with Peter Pan collar, long sleeves with turned back cuff, front trimmed from neck to hem with pin tucks, braid and buttons, fitted with smart insert pocket, can be worn with or without narrow girdle; colors of Navy and Black, neatly trimmed with Silk Braid in Black, Red and Champagne; newest styles, very smart. Reg. \$12.50 each. Sale . \$10.30

Smart Dresses. A few very smart Dresses in Poiret Twill, Figured Twill and Plaid Flannels. Some in one piece style, round neck, elbow sleeves, with girdle of self material neck and sleeves bound with silk braid; others in two pieces, middy and skirt, with Peter Pan collar of contrasting shades, long sleeves with turned back cuffs, also a few in Coastyle, with open sleeves nicely embroidered in Black and Red; shades of Brown, Grey and Navy. Reg. \$15.00 each. Sale Price ... \$12.60

Sport Skirts. Fancy Hop Sack Skirts, plain and accordeon pleated, nicely trimmed with fancy buttons, 34 and 36 length, waist. New arrivals priced. Reg. \$4.55 each. Sale \$4.10 Silk Scarves.

knotted fringe. Reg. \$3.35 \$2.97



Round neck, half sleeves, with girdle, shades of Peach, Emerald, Jade, Tan, Flesh and White. Very special value. Reg. \$3.50 each. \$3.00 Sales Price ...

White Jean Middies. Sailor collar of Navy, Saxe and White, finished with braid; patch pocket, long sleeves, buttoned cuff, wide hipper band; sizes 36 to 40. Reg. \$1.85 each. Sale Price . \$1.68

Brush Wool Sweaters.

Comfortable and extremely smart, in the newest Spring shades, a very necessary part of the new Spring fit, made with collar that may be buttoned to the throat or worn open, in such striking combinations as Jade and Camel, Peacock and Pearl, also White striped and plain White. Reg. \$5.65 each. Sale Price . \$4.69

Dressing Gowns.

Captivating Dressing Gowns of fancy Cotton Crepe, v neck, half sleeves, shades of Fawn, Peacock, Rose, Grey, Navy, Pale Blue and Lavender, with pretty all over floral designs, neck and sleeves finished with narrow satin ribbon. Reg. \$2.00 each. Sale \$1.80 Women's Pants.

Jersey Ribbed, summer weight, knee length, laced trimmed, open and closed styles, buttoned at mp, sizes. Reg. 55c. pair. Sale 47c. Women's Girdles.

"Just to clasp" elastic girdles for women; sizes 23 to 30. Reg. \$1.94 Camisoles. Camisole Tops.

Charming Easter Footwear

Patent Leather Shoes.

Black Patent Leather Shoes for women, strap style, in "Sally" design, open work front, military rubber heels, medium toe; sizes 2½ to 6, newest style. Reg. \$5.00 \$4.50 pair. Sale Price

Women's Shoes.

Grey Buckskin Shoes, fancy one-strap style, two buttoned fastened, military rubber heels, medium toe; sizes 3 to 6. Another new Spring model. Regular \$3.95 e; sizes 3 to 6. Another el. Regular \$3.95 \$3.56

Misses' Shoes.

Brown Calf, cross strap style in cut-out design, natural fitting, rubber heels; sizes 1 to 2. A dressy and serviceable shoe. \$2.88 Reg. \$3.20 pair. Sale Price

Infants' Boots.

Kid Boots for Infants, buttoned style, in Tan and White and White and Black, fancy trimmed tops, soft sole; sizes 1 to 3. Get baby a pair for Easter. Begular 70c. 63c. pair. Sale Price

Crepe Night Gowns

Women's Nightgown

Cotton Crepe, plain shades of Pink, Peach, Lavender, Maize and White, round neck, short sleeves, shirring across front, finished with coloured stitching. Reg. 85c .each. Sale Price .. 76c.

Wihte Cambric Camisoles, nicely trimmed with Fine Lace Camisole Tops, with straps complete, very pretty. 55c. wast. Regular 60c. each. Sale Price 53c.

New Gloves for Easter



Fabric Gloves. These are wonderful value and come in shades of Fawn, Grey and Black, one dome fastened, all sizes, Suede finish. Special for Friday and Saturday, the pair.

Fabric Gauntlets.

One of the season's newest, in assorted Greys and Fawns, one dome fastened. special Suede finish, scalloped and pleated wrist, fancy back; all sizes. Reg. 90c. Lisle Gloves.

Women's Gauntlets. Women's Lisle Gloves, shades of The very newest for Spring wear. Beaver, Putty, Grey, White and Black; two dome fastened, supershades of Beaver, Grey and Fawn, some bound with silk braid of self shade and finished with knotted fringe. Oothers with fancy cuff ior silk finish, silk braided back, all sizes; a very dressy and servicefinished with a cord in pretty laced effect; all sizes. Reg. \$1.13 able glove for Spring wear, splendid value. Reg. 90c. pair. Sale 79c.

Fancy Georgette.

Exceptionally pretty shades of Putty, Saxe, Grey, Copper and Brown, with beautiful fancy designs; 35 inches wide; one of the very newest creations for Spring. Reg. \$1.80 yard. \$1.62 Sale Price

Check Crepe.

Made of Silk and Wool, in pretty check effects; shades of Grey, Saxe, Almond, Wallflower, Helio and Tan; 38 inches wide; a new arrival. Reg. \$1.60 yard. Sale Price ... \$1.44

Wool Crepe.

A heavy Wool Crepe, suitable for costumes; very pretty self check designs; shades of Grey, Brown, Navy, Tan and Black; 54 inches wide; a beautiful material, very high in Fashion's favor. Reg. \$4.25 yd. Sale Price \$3.78

New Spring Dress Goods

Check Ratine.

A pretty material in Fawn and Blue, Maroon and Blue and Grey and Green checks; 36 inches wide; very special value. Reg. 95c. yard. 87c. Sale Price

Imitation Shantung Silk, natural shade with crossbar effects of Red, Green and Black; 36 inches wide; a very serviceable material. 73c. Reg. 80c. yard. Sale Price Striped Shirting.

White grounds with assorted colored stripes, also White Silk Stripe; 32 inches wide; splenalso White Silk Stripe; 32 inches wide; splendid wearing quality. Reg. 60c. yard. 54c. Sale Price Fancy Maracain.

Pretty two-tone effects in all the newest designs and shades for Spring; 35 inches \$1.62 wide. Reg. \$1.80 yard. Sale Price ...

New Hosiery For Easter

Heather Hose.

Women's Ribbed Cashmere Hose, Heather mixtures of Brown, Gre Fawn and Helio, seamless fashioned leg, spliced feet, plain elastic tops; sizes 8½ to 10. Regular 80c. 71c.

Cashmere Hose. Shades of Fawn, Mole, Nigger, Grey and Champagne; plain and assorted ribs, seamles leg, double heels and toes, garter tops; si 68c.

9 to 10. Reg. 75c. pair. Sale Price . Silk and Wool Hose. Women's Art Silk and Wool Hose, seamless fashioned leg; sizes 9 to 10; shades of Brown, Tan, Champagne, Cinnamon, assorted Greys and Black, horizontal stripes. The

ideal stocking for Spring and early Summer wear. Reg. \$1.15 \$1.03 pair. Sale Price

pair. Sale Price

Women's Hose. rt Silk and Wool Hose for wohades of Grey, Fawn, Brown lack; seamless fashioned leg, er tops; sizes 9 to 10. A dressy ing that looks well and wears Reg. \$1.45 pair. \$1.29

Special Value in **Household Needs**

Cushion Covers.

Cream Poplin, frilled, neatly embroidered in assorted colors; size 20 x 20, Reg. \$1.05 ea. Sale Price 95c. Sideboard Cloths. Brown Linen Sideboard Cloths, hemstitched and colored embroidered; size 13 x 54. Regular 85c. each. 77c.

Hemstitched and self-embroidered; size 22 x 32, 77c. splendid quality. Reg. 85c .each. Sale Price 77c.

Crash Cup Toweling, with blue border, 16 inches wide; extra good quality. Regular 28c. yard. Sale 26c.

Smallwares

MENDING WOOL—In slips all shades. Special slip 5c.

HARDWOOD COAT HANG-ERS — Special each 6c. SHOE BUFFERS — Covered with heavy lambs wool. Reg. 17c. each. Sale 14. with heavy lambs wool. Reg. 17c. each. Sale 14c.

ALLUMINUM CASTOR SETS RUBBER SPONGES Large size. Reg. 30c. each. 25c. Sale Price ... Standard size. Spe-C. Sale Price Standard size. Spe- 6c. cial each FANCY STRAW SHOPPING R A S K E T S Assorted shapes. Reg. 1.75 \$1.40 ch. Sale Price \$1.40

News of Interest

Our Men's Wear section is now resplendent in all the new things for Easter and Spring wear. New arrvials are crowding us to the limit. Such a big assortment that you are sure of getting exactly what you require and at very low prices for such quality goods. Men's Tweed Suits.

A splendid line of Men's Suits in Grey mixed Tweeds, showing the newest style for Spring wear; 3 button coat, plain and cuff bottom pants; sizes 3 to 7. Reg. \$22.75 suit. Sale \$20.50

Men's Caps. Nem s Caps.

New arrivals for Spring, shades of Mole, Fawn and Brown, pleated back, with band, all sizes. Very dressy. Reg. \$2.50 each. Sale \$2.25 Men's Hats.

Soft Feit Hats, in the newest shapes, colors of Grey, Fawn and Brown, block brim, all sizes. A nobby hat for Easter and the Spring. Reg. \$4.60 each. Sale Price \$4.25

Men! Here are the sizes left in this wonedrful Boot bargain: 6½, 7½, 8 and 9½. If your size is here, you are missing the opportunity of your life to secure high grade Leather Boots at a very low price, if you do not get here early to-morrow morning and secure a pair or two before it is too late. Regular values up to \$18,00 pair. \$4.98



To the MEN!

Men's Fabric Gloves. Grey Fabric Gloves, Suede finish; sizes 7 to 81/2 only, dome fastened, ideal for present \$1.13 wear. Reg. \$1.25 pair. Sale Price

Made from special quality English Broadcloth, plain Cream and White, double cuffs, starched collar band! sizes 14 to 17. Reg. \$2.55 \$2.29

Made from extra strong Percale, to fit ages 6 to 15 years; White grounds with assorted colored stripes, long sleaves with sewn wristband. Reg. 70c. each. Sale Price 59c. Men's Leggings.

Brown and Black Leather Leggings, sizes 14 to 17½; guaranteed all leather, with steel and strap; English manufacture. Reg. \$3.30 pair. \$2.97 Sale Price

Corduroy Pants to fit boys of 8 to 10 years. Knicker style, 2 side pockets, lined throughout, in assorted shades of Fawn and Brown. Mothers—These are splendid wearing quality, and are just the thing for school wear. Buy him a pair of these and forget how hard he is on clothes. \$1.65

Splendid Value in Stamped Linen

Serviettes.

Serviettes.

White Linen Serviettes, suitable for button-holed edge or crochet edge; size 12 x 12. Regular 35c. each. 29c. Sale Price Centres.

White Union Linen Centres, stamped in very pretty designs for working; size 36 x 36. Regular \$1.20 each. 98c. Tea Cloths.

White Linen Tea Cloths, stamped in beautiful designs, ready for working; size 36 x 36. Regular \$1.69

New Hearth Rugs at Sale Prices

Velvet Pile Rugs.

We have just opened a Pile Rugs. A big assorts signs and beautiful color heavy pile, just what you for Easter and the Spring choose from in pretty de-splendid quality with a e to brighten up the home moderately priced: Size 27 x 60. Regular 3 Size 33 x 68. Regular 3 Size 32 x 74. Regular 3

The Royal Stored Limited