

**SALT FOR**  
**TABLE**  
**DAIRY**  
**MEATS**  
**HIDES**

**Verret, Stewart & Co., Limited**  
SALT SELLERS : : : : MONTREAL



**10<sup>c.</sup> WORTH**  
**OF DELICIOUS**  
**SATISFACTION**

to your customers and much more to yourself. Every satisfied customer you make by selling them an article that satisfies, adds dollars to your "bank roll" and insures you future business increase.

**Telfer's Graham Wafers**

are packed fresh and crisp from the ovens into "aertite" packages which preserve their appetizing crispness until opened ready for the table. They not only reach you fresh, but, what is more important, they reach your customers the same.

All they retail for is 10c. and every package is an A 1 advertisement for you. Stock them now—Don't delay.

**TELFER BROS., Limited, COLLINGWOOD, ONT.**

BRANCHES: TORONTO, WINNIPEG, HAMILTON, FORT WILLIAM.