

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 1ST QUARTER OF 1986 (861)

Summary for REGION: UNITED STATES

Activity		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	MORELOAD (\$)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries	from Canada	17.5	0.	35.9	0.	23.53	10146 (Enquiries)
	from Territory	9.7	0.	18.2	0.	12.25	7653 (Enquiries)
B. Export Promotion Projects and Events		7.5	0.	18.1	0.	7.65	346 (Projects/Events)
C. Other Trade Development Activities		7.6	0.	6.7	0.	6.14	
D. Promotional Projects		10.7	0.	10.8	0.	9.22	251 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	3.0	0.	8.8	0.	1.58	203 (Enquiries)
	from Territory	7.9	0.	1.7	0.	3.93	868 (Enquiries)
F. Service to Government	External Affairs	6.1	0.	2.8	0.	3.69	450 (Reports)
	OGDs, Provinces, ETC	4.0	0.	2.7	0.	2.83	338 (Contacts)
G. Administration	Program Management	12.8	0.	2.5	0.	6.25	
	Leave, Professional Dev.	7.6	0.	6.7	0.	6.14	
Total TID Program		94.4	0.	98.9	0.	83.21	
H. Other Programs		5.8	0.	1.1	0.	2.79	

Trade Officers: 86

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent