# Confederation Life

ASSOCIATION

INSURANCE IN FORCE, \$133,000,000.00

LIBERAL INSURANCE AND ANNUITY CONTRACTS ISSUED UPON ALL AP-PROVED PLANS

HEAD OFFICE

TORONTO

## STRIDING AHEAD

These are wonderful days for life insurance salesmen, particularly North. American Life men. Our representatives are placing unprecedented amounts of new business. All 1919 records are being smashed.
"Solid as the Continent" policies, coupled with splen-

did dividends and the great enthusiasm of all our repre-

sentatives tell you why.

Get in line for success in underwriting. A North
American Life contract is your opening. Write us for full particulars.

Address E. J. Harvey, Supervisor of Agencies.

## North American Life Assurance Company

"SOLID AS THE CONTINENT"

HOME OFFICE

TORONTO, ONT

# Important Features of the Eighth Annual Report

# Western Lite Assurance Co.

HEAD OFFICE - WINNIPEG, MAN.

Assurances, New	and Reviv	ed -	-		\$1,211,447.00
Premiums on same	e -	-	-		43,890.00
Assurances in Ford	ce			-	3,458,939.00
Total Premium In	come -				109,586.03
Policy Reserves					211,497.00
Admitted Assets				-	296,430.62
Average Policy			-	-	2,237,50
Collected in cash 1	per \$1,000 i	nsura	nce in	1 forc	e 31.75

For particulars of a good agency apply to ADAM REID, Managing Director Winnipeg.

### Insuring the Motive Power

The object of Business Insurance is to insure the "brains" of an organization. Knowledge, combined with administrative ability, is invaluable. Every business, large or small, depends primarily upon one or more experienced leaders. The death of any one of them would result in a heavy financial loss. There would be heavy going until the deceased official was replaced by someone of equal ability. The possession of a policy of insurance payable to the firm in the event of the death of such a leader is essential. Joint policies payable on the death of the first partner, or (preferably) separate policies on the lives of the individual partners in favor of the survivors are issued by The Mutual Life of Canada. It will be the object of the Company to adapt each Business Policy to the particular requirements of the insuring firm. Consult our representative. He will be glad to advise you regarding business Insurance.

### The Mutual Life Assurance Co. of Canada Waterloo

HUME CRONYN, M.P., President.

CHARLES RUBY, General Manager.

### **CO-OPERATIVE SERVICE**

To Policyholoers between the Company and the Agents is the secret of our success. Every representative is given the utmost assistance, but he must look after our clients' interests. During the last 21 years The Continental Life has built an enviable reputation for prompt payment of claims. Write for booklet. "Our Best Advertisers." For Manager's positions in Ontario, apply with references, stating experience, etc., to S. S. WEAVER, Eastern superlutendent, at Head Office.

THE CONTINENTAL LIFE INSURANCE CO.

TORONTO, ONTARIO

## **ENDOWMENTS AT LIFE RATES**

ISSUED ONLY BY

## THE LONDON LIFE INSURANCE CO.

Head Office ... LONDON, CANADA Profit Results in this Company 70% better than Estimates. POLICIES "GOOD AS GOLD."

# A Seasonable Suggestion

In all your Christmas preparations—is there the element of forethought that thinks of CHRIST-MAS DAYS to come?

Life insurance is forethought put into practice.

And the best in Life Insurance is found in the Policies of

THE GREAT-WEST LIFE ASSURANCE COMPANY DEPT. "F"

HEAD OFFICE

WINNIPEG

## The Western Empire

Life Assurance Company

Head Office: 701 Somerset Building, Winnipeg, Man.

SASKATOON

BRANCH OFFICES CALGARY

EDMONTON

VANCOUVER

ESTABLISHED 1886

### Queensland Insurance Co. Limited

of Sydney, N.S.W.

Capital Paid Up \$1,750,000 Assets \$4,015,811

Agents Wanted in Unrepresented Districts

MANAGERS FOR CANADA:

Montreal Agencies Limited . . Montreal

# THE EMPLOYERS'

LIABILITY ASSURANCE CORPORATION

OF LONDON, ENG. LIMITED

ISSUES Personal Accident Employers' Liability Workmen's Compensation

Sickness Automobile Fidelity Guarantee and Fire Insurance Policies

## C. W. I. WOODLAND

General Manager for Canada and Newfoundland

Lewis Building, MONTREAL

JOHN JENKINS, Fire Manager

TORONTO