

**Bonds, Mortgages, etc.**—The editor of the INSURANCE AND FINANCE CHRONICLE will be glad to hear from insurance agents and others who may have or know of any municipal debentures to be disposed of in their neighborhood. We have inquiries for investments of this nature in amounts ranging from \$500 to \$500,000. Please address the editor INSURANCE AND FINANCE CHRONICLE, Montreal.

**The London and Provincial Marine Insurance Company** of London, Eng., has established an agency at Quebec. Mr. Owen Murphy, who is well known in insurance circles, has been appointed resident manager and attorney for the Dominion. We shall give a few particulars about the company in our next issue. It is, we believe, the first foreign office making Quebec city its headquarters for Canada.

**The National of Ireland.**—Mr. Harold Engelbach, of Dublin, manager of the National, has been visiting the agencies of his company in Canada during the past month. Accompanied by Mr. L. H. Boulton, chief agent of the company here, and Mr. S. Pipkin, of the Atlas, he visited Winnipeg, where he has decided to establish an agency. Mr. Engelbach purposes visiting California and China, taking a tour round the world before returning home. He contemplates, we believe, to establish one or two other foreign agencies.

**Mr. Sheppard Homans**, president of the Provident Savings Life Assurance Company of New York, stopped long enough at Yokohama, Japan, in his journey round the world, to write a long and plausible letter to the INSURANCE AND FINANCE CHRONICLE of Montreal, in defence of the Homans Plan of life insurance, against the editorial criticisms of that paper. The INSURANCE AND FINANCE CHRONICLE in another editorial meets Mr. Homans' replies *seriatim*, and the latter now has the floor.

—The Standard, Boston.

**Assessment Advertisements.**—This paper has never inserted the advertisement of a co-operative or assessment concern, believing that to do so would only be assisting them to do a larger business, and giving them an endorsement to which they are no entitled, and thus assisting to victimize the public more than they otherwise would. During the past

month we have declined offers from no fewer than three separate co-operative institutions, the United States Mutual Accident Association, the Security Mutual Benefit Society of New York, and the Globe Reserve Mutual Life Insurance Company.

**Mr. Spencer C. Thomson**, the general manager of the Standard Life Assurance Company of Edinburgh, was among the insurance magnates who visited Canada last month. He expressed himself as highly satisfied with the position which the company occupies in the Dominion. They certainly have a most worthy representative, and one who does them credit, in Mr. Wm. Ramsay. The magnificent new building of the company in Montreal pleased Mr. Thomson especially, as it was the first time he had had the opportunity of seeing it. He considers it superior even to their head office in Edinburgh.

**The Temperance and General Life Assurance Company**, as previously announced has lately been organized on a similar plan to that of the "United Kingdom Temperance and General Provident Institution," for operations in Canada. Prominent temperance and business men are the supporters of it. Its chief offices are in Toronto, in the new Manning Arcade Building, King st. west. Mr. Henry O'Hara, a well-known citizen of Toronto, is managing director. Careful adherence to the lines it has laid down, and careful tabulation of results, will add an interesting page to the statistics of Life Assurance in Canada. We commend the company to the favorable notice of all temperance men.

**Mr. D. Marshall Lang**, of London, general manager of the Glasgow and London Insurance Company, was entertained at lunch on the 12th ult., at the City Club, Montreal, by Mr. Stewart Browne, Canadian manager of the company. The following were present by invitation to meet Mr. Marshall Lang:—Messrs. J. W. Taylor, of the "Caledonian and Northern;" Fred. Cole, "Commercial Union;" E. P. Heaton, "Fire Insurance Association;" E. A. Lilly, "Guardian;" C. D. Lacy, "Imperial;" C. C. Foster, of the "London;" F. Mudge, "Queen;" and R. Wilson Smith, INSURANCE CHRONICLE. Some of the managers invited, owing to absence from the city and other causes, were unable to attend. The affair was a very enjoyable social gathering.

# SUN LIFE

## «ASSURANCE COMPANY»

### OF CANADA.

#### BUSINESS OF 1885.

Income, \$319,987.05. Assets, \$1,411,004.33. New Life Applications, \$2,608,071.45. Life Policies in force, \$7,930,878.77.  
Increase, 41,607.40. Increase, 136,607.09. Increase, - - 707,229.30. Increase, - - 1,086,474.73.

**R. MACAULAY,**  
Managing Director.

**THOMAS WORKMAN,**  
President.