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LONDON, MONDAY, DEC. 23, 1907.

**THE NEW INSURANCE BILL; IN-
VESTMENT POWERS.**

The powers of investment granted
to life assurance companies deter-
mine beforehand to a large extent
what profits can be realized from that
source. The bill proposed is too nar-
row and contracted.
Before a company can obtain a
license to carry on life assurance it
must deposit in specified securities \$50-
000, and section 15 provides that such
deposits shall be (a) in securities of
or guaranteed by the Dominion of
Canada, or in securities of or guaran-
teed by any of the provinces of Cana-
da or by the United Kingdom; (b) if
such company is incorporated in any
foreign country, in securities of or
guaranteed by the Government of such
country.

Section 16 provides that if any
other than the aforesaid securities are
offered as a deposit, they may be ac-
cepted at such valuation and on such
conditions as the treasury board di-
rects.

The effect of these clauses is that
Government securities must be put up
and if any other are offered the treas-
ury board will determine their suffi-
ciency. There should be more latitude
allowed. There are many classes of
securities now accepted which are
quite safe—bonds, stocks and debentures
of various kinds. The act should
specify fully the class of bonds, stocks,
and debentures which will be accepted
and not leave it to the discretion en-
tirely of the treasury board. Any of
the securities upon which a company
may loan or in which it may invest
should be accepted.

This brings us to a consideration of
the most important clauses, containing
the powers of investment. Section 60
authorizes life assurance companies to
invest in, and section 61 to loan on, the
Government securities mentioned as
sufficient for deposit, also municipal
and school debentures, and in bonds of
a company incorporated in Canada,
which bonds have been outstanding for
five years at least and upon which
there has been no default in payment
of the regular interest, and provided
they are secured by mortgage upon the
real estate and other assets of the
company, of the value at least of 25
per cent in excess of the amount of
the bonds. If such bonds or debentures
are not secured by mortgage
they must have been issued for seven
years, with no default in payment of
interest. Or investment may be made
in the preferred stock of such company
upon which regular dividends of 4 per
cent have been paid for seven years
without default, or in the common
stock upon which regular dividends of
5 per cent have been paid for ten years.
It is further provided that not more
than 20 per cent of the total issue of
such bonds, debentures, or stocks shall
be purchased.

In addition to these, they may in-
vest by mortgage on real estate to the
extent of 60 per cent of the value of
the security, and may lend on life
policies.

There is no objection to the provi-
sion that mortgages should only be
granted to the extent of 60 per cent
of the value, but it frequently occurs
that values appreciate and depreciate
and also that further securities are
given. The principal security would
be the land to the extent of say 70 or
80 per cent, and collateral or addition-
al security in stocks. There should
be provision made to take any security
of any kind as additional security.

The principal parts of these powers
of investment and loaning are, how-
ever, those relating to stocks, bonds
and debentures. It is by no means
clear what class of investments are
covered. Take, for example, loan com-
panies. Some loan companies have
bonds, debentures, preferred stock and
common stock, but very few of them
have bonds or debentures running for
a longer term than five years. That
is the usual term. Is it intended to
permit investment in these and, if so,
why make the limitation? There is
no safer class of investment, not even
Government securities, than the debentures
of a loan company. The
clauses should be amended, so as to
make it clear that investments may
be made in the stocks, common and
preferred, and in the debentures or
other securities of any loan company.
These companies have brought mil-
lions to Canada. Their credit is ex-
cellent in Great Britain and that credit
should not be injured by any doubt
being cast upon them by Canadian
legislation. It is quite inconsistent,
too, to permit investment in mort-
gages to the extent of 60 per cent, and
shut out the investment in the stock
and debentures of loan companies.

The stock should be quite as safe as
the mortgages. Sixty, and not exceed-
ing 65 per cent, is a rule with these
companies. The mortgages and stocks
are therefore on a par, with the pre-
ference in favor of the stock, while the
debentures are a much higher class of
security than either and rank in point
of safety with municipal and school
debentures. It should be borne in
mind that no loan company proper
ever failed to pay its debentures in
full. There should be power given
without reserve or condition to invest
in the stocks or bonds of loan com-
panies. There should be no limita-
tion regarding the amount or rate of
dividend paid. If a company pays
a low dividend it might only prove
that its management is cautious.

The power to invest in bank stocks
appears to have been cut out. This
power is in the existing act, and the
power suggested regarding loan com-
panies, and no harm has resulted.
Bank stocks are a high-class invest-
ment and with loan company and life
assurance company stocks form proba-
bly the safest and highest-class
stock investment in Canada. The
bank stocks appear to have
come to the ground between two stools.
They are allowed by the existing act,
and also a number of other stocks. The
commission seeks to strike out all
stocks except bank stocks. Compari-
sons are then called for, and the
minister of finance seeks to deal with
the whole question of stocks in a
manner different from the existing
act and different from the proposal of
the commission, and the bank stocks
appear not to be included, while it is
very doubtful if the debentures of
most loan companies will not also be
shut out. The principles upon which
the change is made are not clear. The
powers under the old act did not re-
sult in more losses than the powers of
the proposed act would likely result
in. It would be far better to keep the
existing powers of investment and en-
large them. The difficulty is that in
trying to avoid the suggestion of the
commission by laying down rules to
which companies must conform, some
of the best company investments will
be excluded. Banks, loan companies,
trust companies and insurance com-
panies are more, strictly speaking,
financial corporations than any other.
It would be better not to permit one
life company to invest in the stock
of another, but there is no reason for
restricting any life company from in-
vesting in the stocks, bonds, debentures
or securities of any bank, loan com-
pany or trust company. Then add to
that list all included by the exist-
ing act, and leave it to the judgment
of the directors to further widen the
class of investments which, in their
judgment, would be prudent.

It may be claimed that this last con-
tention is too free, but there is the
supervision of the department and
there is the desire of the directors to
do the best they can, and the further
fact that Canada has only recently
become aware of its possibilities. The
restrictions and conditions proposed
regarding companies will shut out all
new enterprises, however meritorious.
Age is not a sure proof of soundness.
The conditions in Canada suggest and
call for the exercise of freedom, and
much can be done by the life com-
panies' investments for the develop-
ment, progress and steady prosper-
ity of Canada. Loan companies, insurance
companies and trust companies all
make permanent investments not liable
to panic, but of the class least af-
fected by periods of depression and
therefore making for stability.

THE MUNICIPAL ELECTION.

It is unfair and unfounded to repre-
sent Ald. Stevely's candidature for
mayor as having a partisan com-
plexion. He entered the field without
consulting any party organization,
upon the strength of his municipal
record and his reputation as a pro-
gressive and level-headed man of af-
fairs. It is a reasonable inference that
a man who has handled a private busi-
ness on a large scale with success is
specially qualified to look after the
business of the ratepayers. This argu-
ment is reinforced by Ald. Stevely's
case by his years of public service. In
this respect his claim to the mayoralty
is superior to that of any other person
whose name has been put forward at
the present time. If ability and mu-
nicipal experience are not to be recog-
nized, or are to be set aside upon
merely partisan grounds, desirable men
will have no incentive to offer their
services to their fellow-citizens, and
the affairs of the city will continue to
suffer as they undoubtedly have in the
past from the same cause.

Everyone knows that certain indi-
viduals have foisted themselves upon
party tickets, and been elected, who
would have been left at home if party
considerations had been eliminated.
The present is propitious for getting
rid of these barnacles in all
branches of the city government. An
enormous amount of money may be
voted into the hands of the city rulers
next year, and the taxpayers should
scrutinize with special care the men
who offer to serve them. An organ-
ized effort should be made to get men
of large caliber into the field, and the
party hatchet should be buried out of
sight.

ONE LESS GRIT.
[Petersboro Examiner.]
Norval Wanless, a stores keeper at the
London asylum, has been guillotined.
Well, there's Wanless "Grit" occupying
the seats of the faithful.

HIS SENSIBLE WIFE.
[Chicago Record-Herald.]
"My wife promised to be very sensible
about this Christmas present business.
She says she isn't going to give any more
this year than she thinks she can well
afford."
"Have you given her any statement as
to the amount you can afford?"
"No. She tells me she's too busy shop-
ping to consider the matter."

CONSULTATION.
[Sacred Heart Review.]
Friends—You've never been called in
consultation, have you?
Young Doctor—No, but I'd like to be.
It's nice to charge ten times as much as
the other doctor for saying you don't
know any more about the case than he
does.

RUBAIYAT OF THE COPY BOY.
[St. Louis Post-Dispatch.]
O double bliss and Edwist delite
I took her the theater last nite
one thing is certain And the rest is lies
that Way for me lies paradise.

strange is it not that from One so young
so Great and butiful a live has sprung
So ardent in my hart's true faith for her
I bought two parter seats at 50 Per
cent.

But the gratitood in her soft eyes
had moved much older heads than me tew
sighs
it Beats all how a girl cold tew her how
will warm up when he takes her tew a
show

no doubt But woman dearly loves the play
and that the road tew her hart runs that
way
Which same makes bliss a luxury tew seek
when one's income is But 3 bucks per week
but that for which man Has laid down his
life

I'll not begrudge But when she is my wife
If haply Fate shall theence my frale craft
steer
will see a show about Twice times a year
But what Fond thoughts are in my hart
2day
and what sweet nothings did she sweetly
say

Alas Tew poetry's external loss
here cums that fow tew literature The
bosa.

POWER OF MUSIC.
[Catholic Standard.]

"But she sings more than she plays; why
do you speak of her music as instrumen-
tal?"
"Well, it's instrumental in making the
neighbors move out."

HIS VIEWS ON CURRENCY.
[Washington Star.]

"What are your views on currency?"
asked the busy citizen.
"Mostly sad and reminiscent," answered
the man who had been to the races.

LORD KELVIN.
[New York Tribune.]

The contemporaries of great men are
notoriously at a disadvantage in attempt-
ing to estimate their genius. But in the
case of Lord Kelvin genius has registered
itself in so many achievements that the
entire world of science was agreed long
before his death that the venerable mathe-
matician, physicist and inventor had an
indisputable claim to immortality. Not

even a layman can read the list of the
Glasgow professor's theoretical and prac-
tical discoveries without recognizing that
they entitle him to membership in that
small galaxy of giants who have smoothed
the path of life for their fellowmen by
wresting secrets from an unwilling nature.

BORDENISM, NOT CONSERVATISM
[Woodstock Sentinel-Review.]
There is really no excuse for referring
to the platform submitted, or fathered,
by Mr. Borden as the Conservative plat-
form. The Conservative party did not
originate it; the Conservative party has
not adopted it. Conservative politicians
will, no doubt, avail themselves of what-
ever services such a platform may be able
to render during a political campaign;
but the party itself is very slow to assume
responsibility in connection with it.

HE KNEW.
[Illustrated Bits.]
Lady Customer—I wish to tell you how
these shoes of mine are to be made.
Shoemaker—Oh, I know that well enough.
Large inside and small outside.

THE TRUSTY AXE.
[Toronto News.]
Thirty-eight dollars is the charge at the
800 for cutting off a man's leg. But Dr.
J. P. Whitney, the celebrated surgeon,
has cut off many heads without charge.

CLEAR SPEECH.
[Harper's Bazar.]
Now how are people to break themselves
of faulty enunciation? Simply by taking
time. In this country we are encouraged
to do things in a hurry. Repose, quiet-
ness, the easy balance of one's mental
and physical qualities, must be recognized
as an ideal before, as people, we can
learn to arrange what is going on in our
minds, and to express it in clear speech.

A COMPROMISE.
[Transatlantic Tales.]
"My bride wanted to go on a week's
wedding tour, and I wanted to stay at
home. Well, we compromised by going
on a tour around the world."

VULGARISMS.
[Cleveland Leader.]
"Say an revoir, and not good-bye."
Some singer begs. We don't object.
The thing that bothers us is why
Do such a lot of folks elect
To substitute, not what the song
Suggests, but drive like "So long."

"Farewell!" — "Good-bye!" — "Auf wieder-
sehen!"
Would seem to us to fill the bill;
But won't some cultured soul explain
"Fatale"? And it's a puzzle still
Unresolved, why many think it funny
To say, "Don't take no wooden money!"

"Be good's" had form enough. Got woot,
From which the mob is not exempt;
"Over the rivers" simply rot,
And "Olive oils" beneath contempt.
But really, I grew faint and white
At one farewell I heard last night.

Two girls were parting. Lip touched lip
Briefly—twas an affecting thing;
And then the female said "Pipp-pip!"
To which her friend replied "Pung-pung!"
Oh, fudge. It makes me want to cry.
Dear reader, I must quit! By-bye!"

THE HEIRESS.
[Transatlantic Tales.]
He (tenderly)—When I was up this
morning you were my first thought.
She—Indeed? Were the creditors already
standing at your bed?

LATEST METHODS.
[New York Herald.]
Now that they are making engine driv-
ers by the correspondence method, next
move will be to teach the brethren how
to attend the furnace by mail.

**They Want Better Accommodation
Will Lay Matter Before Government**

**Annual Meeting of the Western
Ontario Travelers' Associa-
tion Held Saturday.**

The annual meeting of the Western
Ontario Commercial Travelers' Associa-
tion was held on Saturday after-
noon, when the installation of the offi-
cers for the coming year took place.
Mr. W. C. Nichols, the retiring presi-
dent, occupied the chair.
One of the most pleasing features of
the afternoon was the presentation of
an address and gold-headed umbrella
and meerschaum pipe to Mr. William
Lind, one of the past presidents of the
association, and one of the oldest mem-
bers of the organization. Mr. Lind was
one of the moving spirits in organiz-
ing the association. Mr. Nichols read
the following address:

The Address.
To Wm. Lind, Esq.:
We, your brother past presidents,
take this opportunity of express-
ing our most cordial congratula-
tions and appreciation at the
pleasure of your company at this
our 21st annual meeting.
As one of its principal founders
and first president you have al-
ways promoted and extended its
influence and usefulness and take
a very prominent part in our coun-
cils and meetings for nearly a third
of a century.

We sincerely hope that we may
have the profit and pleasure of
your genial presence for many
years yet to come, and beg to ex-
press to yourself and Mrs. Lind
and family all best possible wishes
for your happiness and enjoyment
this festive season and for all
your future.

Mr. J. M. Dillon made the presenta-
tion. The address was signed by all
the past presidents of the association.
Mr. Lind made a brief reply, in
which he thanked the members of the
association for their many kindnesses
to him. Others spoke of the high re-
gard in which Mr. Lind is held by the
members of the Travelers' Association.

Hotel Accommodation.
There was an interesting discussion
on hotel accommodation, introduced by
Mr. Harry E. Buttrey. The grievances
of the commercial travelers might be
divided into two different and dis-
tinct classes. The first and possibly
the most urgent is, it was said,
licensed compulsory accommodation in
local option districts, as well as dis-
tricts in which a vote on local option
is about to be taken. The traveler
should be guaranteed accommodation
and protection.

Wiping Out Protection.
"Should the law privilege a com-
munity," declared Mr. Buttrey, "with
one fell swoop to obliterate every
single vestige of our former protec-
tion? Are we not within our rights
in asking city or town or any munici-
pality favoring local option to be com-

Store Open Tonight and Tuesday Until 10 o'Clock.

Hello, Ladies

This is Grafton's, yes. Just wanted
to give you a little pointer about
giving things to men for Christmas.
Just wanted to tell you to give him
something useful as well as pretty.
Something good to wear. Something
better than he would buy for himself,
perhaps.

**Special Offering
in House Coats and
Dressing Gowns
For Today and Tuesday**

\$3.89, Regular \$7.50
15 only Men's House Coats, in very handsome
designs in plain and fancy effects. Sold as
high as \$7.50. Special Christmas
sale..... **\$3.89**

\$7.98, Regular \$12.00
18 only Men's Lounging Robes, in all the very
latest French, English and American designs;
all sizes in the lot. Sold as high as
\$12.00. Special Christmas sale..... **\$7.98**

\$3.95, Regular \$5.00
8 only Men's Bath Robes, made from Turkish
Cloths, in handsome designs in light effects.
All sizes. Sold at \$5.00. Special
Christmas sale..... **\$3.95**

GRAFTON & CO.

President Green, Secretary Alf. Robinson,
J. M. Dillon, S. Frank Glass and H. E.
Buttrey, to amplify the requirements of
the travelers as laid down in the resolu-
tion, and present the matter to the Pro-
vincial authorities.

The annual report, as given in full in
last Monday's Advertiser, was submitted,
and it was passed unanimously. Special
features of the report were dwelt upon by
the members. The addition of nearly
\$18,000 to the permanent reserve fund
bringing it up to \$158,500, was favorably
commented upon.
On motion of Mr. Dillon and Mr. Lind,
\$165 was granted to the secretary and his
assistants as a bonus. A hearty vote of
thanks was also tendered the retiring
directors for their assistance during the
past year.

New President Installed.
President Nichols then installed MA
John T. Green, the newly-elected president.
In office, Mr. Green thanked the associa-
tion for doing him so great an honor. He
asked the same cordial support that had
been given his predecessors in office.
By a unanimous standing vote, a hearty
vote of thanks was tendered the retiring
president, Mr. C. W. Nichols, and on mo-
tion of Mr. S. Munro and Mr. W. Lind,
\$250 was voted out of the funds to provide
a suitable testimonial to Mr. Nichols, who
had so ably guided the association during
the past two years. The board of manage-
ment was appointed a committee to carry
this resolution into effect.

\$300 for Charity.
The sum of \$300 was set aside for the
charity fund for relief purposes.
Mr. J. W. Little was appointed trustee,
and Mr. Alf. Robinson was again chosen
secretary.

Those present were: Messrs. C. W.
Nichols, John T. Green, R. E. Davis, Sam
Munro, Alf. Robinson, J. M. Dillon, Robert
Tait, W. E. Grant, Wm. Lind, Wesley Mod-
rison, R. H. Morrison, W. L. Underwood,
E. N. Hanna, A. S. Wallace, Wesley
Smithson, Donald Ferguson, S. Frank
Glass, H. W. Lind and H. E. Buttrey.

Resolution Passed.
The following resolutions were unani-
mously passed by the meeting:
"Resolved, that the Provincial Gov-
ernment be requested to amend the local
option clause of the liquor
license act, requiring municipalities
adopting local option to provide suit-
able places for lodging, eating and
sample-rooms for the traveling public.
That such places be placed under
proper supervision and restriction, and
that the persons in charge of same
shall be held responsible for their
maintenance.
"That the license commissioners are
the qualified persons to select where
such public houses shall be maintain-
ed, and that all such lodging and
eating houses be placed under special
license, and a medical health certifi-
cate for cleanliness and sanitation
accompany each request for such
license; also that all hotels and pub-
lic houses should be subjected to much
more rigid inspection as to cleanliness
and sanitation, and that it would be
greatly to the public benefit if a pro-
vincial inspector were appointed for
this special work."

Committee Appointed.
A committee was appointed, composed of

