(b)   <u>Products or Services Offered:</u>

In the enclosed directory we have included a detailed listing of companies according to products and services offered.

The classification used includes:

(b.1)   Hardware

(b.2)   Basic Software: Almost all of it is imported. It includes all the operating systems, compilers,etc. which must be compatible with the hardware.

(b.3)   Applications Software

(b.4)   Custom Design of Software or Consulting Services

(b.5)   Systems Integration

(c)   <u>Property Relationships:</u>

(c.1)   SONDA (Andrés Navarro Group, Inversiones Pacífico):

<div align="center">Ownership</div>

-	Sonda	100 %
-	Binaria	30 %
-	Logica	30 %
-	Orden	30 %
		(NCR holds another 30%)
-	Microcomputadores	----
-	Coasin	*
-	ServiBureau	----

-   Sonda: It sells DIGITAL, software, computer solutions, conducts computer maintenance, provides technical assistance and offers integrated solutions. It is present in almost all sectors of the chilean economy. Apparently, VAX