

RISK SHARING

- Risk sharing is practised systematically with partners, joint contractors or the major subcontractors, both in France and other foreign countries.
- Nevertheless the Principal generally retains ownership of the critical elements in the subcontractor's manufacturing process (specific tooling, software) for security reasons.
- Risk and revenue sharing is not currently practised.
- However, there is a growing trend for the subcontractor to assume responsibility for part of the overall costs of the Principal's program (amortized over the production run).