

REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 506-SHANGHAI

PEOPLE'S REP OF CHINA

QUARTER: 1

001-AGRI & FOOD PRODUCTS & SERVICE

-REFINE MARKET THRUST/STRATEGY WITH EXTOTT,
AGRICOTT, CIDA AND PROVS
-ASSIST PRIVATE SECTOR IN PURSUIT OF JIANGXI
RED SOILS (DAIRY CATTLE) PROJECT.

-HELPED TO SHAPE THRUST OF CIDA ACTIVITIES IN AG
SECTOR IN TERRITORY. 2 POTENTIAL PROJECTS TAKING
SHAPE. - THROUGH FOLLOW UP IN JIANGXI AND CANADA,
CANADIAN SUPPLIER IN POSITION TO SUBMIT LARGE
CATTLE/SWINE BID.

008-TRANSPORT SYS, EQUIP, COMP, SERV.

-REPORT ON METRO PROJ/SUPPORT OF CDN FIRM(S) -
PURSUIT OF ZHEJIANG AIRLINE PROJ - PURSUE PORT
DEV. PROJ/INVESTIGATE OPTIONS FOR PROMOTION OF
CDN CAPABILITY. - PURSUIT OF HUANGPU BRIDGE
PROJ/SUPPORT CDN CO.

-CDN CO, FULLY BRIEFED BY CONGEN, HAS RESPONDED TO
REQUEST FOR TECH INFO FM SHNGI METRO CORP - ZHE-
JIANG AIRLINE DEL VISITED CDA WITH POST ASSIS-
TANCE. -RECEIVED/BRIEFED CIDA PORT TECH DEL. -CDN
GROUP BEING FORMED TO BID ON HUANGPU BRIDGE.

006-ELECTRONICS EQUIP. & SERV

-COMPLETE INSTRUMENTATION STUDY
-PURSUE SHNGI VTMS PROJECT/SUPPORT CDN CO.

-STUDY COMPLETED, FIRTS COPIES DISTRIBUTED, WIDER
SELECTION NOE BEING PRINTED.
-CDN CONSULTANTS REDESIGNING CONSORTIUM APPROACH
TO ENHANCE PROJECTS. EXCHANGE OF VISITS PLANNED.

016-INDUSTRIAL MACHIN, PLANTS, SERV.

IDENTIFICATION OF SECTORS/PROJECTS WHERE INDUS-
TRIAL RENEWAL A PRIORITY. SUPPORT TO CDN COMPA-
NIES OFFERING TECH/EQUIP FOR INDUSTRIAL UPGRA-
DING.

TWO PROJECTS NOW IN NEGOTIATION.