

Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 346 BAGHDAD

Market: 305 IRAQ

Sector: 010 MINE, METAL, MINERAL PROD & SRV

Subsector: 102 MINERALS AND MINERAL PRODUCTS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	150.00M	\$ 125.00M	\$ 100.00M	\$ 100.00M
Canadian Exports \$	12.00M	\$ 2.00M	\$ 1.50M	\$ 0.03M
Canadian Share of Import Market	0.08%	0.02%	1.50%	0.00%

Major Competing Countries

Market Share

i) 553 UNION OF SOVIET SOC REP	060 %
ii) 206 INDIA	025 %
iii) 192 PEOPLE'S REP OF CHINA	010 %

Cumulative 3 year export potential for CDN products
in this Sector/Subsector: 30-60 \$M

Current status of Canadian exports: Small but expanding

Products/services for which there are
good market prospects

Current Total Imports

i) ASBESTOS FIBRES

In Canadian \$
\$ 15.00 M

The Trade Office reports that the following factors influence Canadian
export performance in this market for this sector (sub-sector).

In the Trade Office's opinion, Canadian export performance in this sector
(sub-sector) in this market is lower than optimum mainly because of:

- non competitive financing from Canada
- difficulties in obtaining credit facilities in Canada
- other factor(s) described by the Trade Office as follows:

IRAQ HAS TRADITIONALLY LOOKED TO THE USSR FOR ITS SUPPLY OF
ASBESTOS. IT IS NOW READY TO PURCHASE INCREASING AMOUNTS FROM
CANADA.