

25/05/93

External Affairs and International Trade Canada

TSRPT02K

TRADE TRACKING SYSTEM

WORKLOAD AND OFFICER SUMMARY ACTIVITY REPORT FOR QUARTER 3 OF FISCAL YEAR 1991

REGION : UNITED STATES

		NUMBER	% OFFICER-TIME CANADA	LOC-ENG	TOTAL-TIME PERSON-OTH
A. EXPORT/TRADE/POLICY ENQUIRIES FROM CANADA :		2509	14.00	23.87	23.03
	FROM <u>UNITED STATES</u>	5211	17.50	11.48	15.55
B. VISITS TO CLIENTS IN TERRITORY :		1610	9.40	8.91	9.12
C. EXPORT/TRADE/POLICY PROJECTS AND EVENTS	FAIRS :	114	1.70	8.79	7.08
	MISSIONS :	73	2.68	4.17	4.40
	CONFERENCE SEMINARS :	100	3.97	7.09	3.24
	OTHER :	136	1.10	2.01	1.98
D. COMMERCIAL* ECONOMIC	<u>UTO</u> HQ REQUESTS :	61	1.29	0.78	1.12
	POST INITIATED :	194		1.23	1.52
E. COMMUNICATIONS ACTIVITIES		11		1.58	2.40
F. INVESTMENT ENQUIRIES	FROM CANADA :	312		1.90	3.40
	TERRITORIES :	437		1.37	4.02
G. TECHNOLOGY INFLOW PROGRAMS	FROM CANADA :	59		1.17	0.92
	CONNECTIONS ARRANGED :	36		0.41	0.50
H. PARTICIPATION IN PROG-REL EVENTS OUTSIDE POST :			2.22	1.33	1.90
I. SERVICE REQUESTS FROM GOV'T SOURCES	HGO :	163	1.84	1.39	2.74
	HOME GOVERNMENT :	166	1.59	1.32	1.83
	OTHER DEPARTMENT :	383	2.43	1.41	5.05
	PROVINCES/MUNICIPALITIES :	267	2.00	1.79	2.17
J. ADMINISTRATION:	PROGRAM MANAGEMENT & ADMIN :		11.73	2.05	6.66
	LEAVE, PROFESSIONAL DEVELOP :		2.29	6.01	5.43
K. SERVICE TO OTHER MISSION PROGRAMS :			2.25	0.50	1.44
L. TOURISM PROGRAM ACTIVITIES :			2.38	11.83	11.49
***** TOTALS *****			29.24	98.40	122.00

UTO

- ATLANTA
- BOSTON
- BUFFALO
- DALLAS
- NEW YORK
- WASHINGTON

UTI

- CHICAGO
- CLEVELAND
- DETROIT
- LOS ANGELES
- MINNEAPOLIS
- SAN FRANCISCO
- SEATTLE

NUMBER OF BUSINESS VISITORS (PUBLIC SECTOR) FROM CANADA :	743
FROM THE US :	529
NUMBER OF BUSINESS VISITORS (BUSINESS SECTOR) FROM CANADA :	2074
FROM THE US :	1570
NUMBER OF PENDING APPLICATIONS SUBMITTED IN :	302
NUMBER OF OCCUPIED OFFICER POSITIONS	
-CANADA BASED :	34
-LOCALLY ENGAGED :	73