

silver goods with eighteen different varieties in a case of two dozen, contain plain and figured, thick and thin pencil cases, etc.

The Eagle fountain pen has a new lead. Every pen is perfected and is tested by an expert of handwriting before it leaves the factory. There is no danger with this pen of soiling the fingers at the section point. Only 14k gold pens are used. A large fountain pen case is given, free of charge, to dealers who order an assortment of one dozen pens.

ENGLISH STATIONERY FOR CANADIAN TRADE.

Mr. MacPherson, representing Marcus Ward & Co., Limited, London, will be in Canada this month to see the trade personally. He will show a full set of samples of the famous stationery of this house, as well as many novelties suited to this market. BOOKSELLER AND STATIONER hopes to have some interesting information relative to the new lines which Mr. MacPherson will show, and insert it in next issue.

THE DIXON PENCILS.

An interesting little monthly called Graphite is being issued by The Joseph Dixon Crucible Co., Jersey City, N. J. It contains much valuable information about pencils, paints, plumbago, crucibles and

other lines manufactured and handled by this noted firm. In a recent issue a description of how lead pencils are made appeared.

THEODORE WATTS-DUNTON.

Mr. Theodore Watts-Dunton, whose great romance, "Aylwin," has been the literary



event of the season, was born 63 years ago at St. Ives, in England. As a man of acute literary faculty, Mr. Watts-Dunton has long

been well known. He contributed the article on "Poetry" to The Encyclopedia Britannica, which forms one of the most authoritative statements of the principles of criticism to be found in our language. "Aylwin" is not a book of to-day, nor does it depend for its great charm on catching any particular tide that happens to be flowing. It bases its claims for recognition on the perfection of its literary art, on the genuineness of its romance, on its open-air freshness and on the fervor of its passion. The sources of its interests are manifold. Many will be attracted most of all by the picture of gypsy life which the book gives, the author being the great expert on the life of this rapidly dying but wonderful people. But it is the book of a scholar, of a poet, of a man of the world.

NEW FICTION.

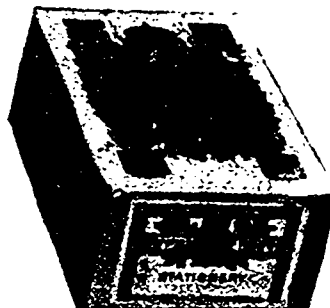
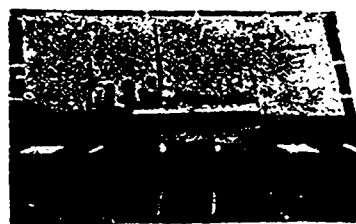
The Montreal News Co. issue a list of new novels, which they have now ready for the trade and in preparation, and it will be found on page 7 of this issue. The list contains all the most popular books of the last three months and those which are about to be issued, and is noteworthy for the large number of 50c. books which it contains, and which are likely to be in demand during the coming Spring and Summer months.

MARCUS WARD & CO., Limited, beg to inform the trade that their Representative, Mr. MacPherson, will shortly be round with a full set of samples of their well-known lines, comprising:

Royal Irish Linen
Royal Irish Vellum
Pure Flax
National Ensign
 Etc., Etc.

SPECIAL ATTENTION is directed to the excellent value of the following new Stationery lines:

British Empire
Royal Navy
Artistic
New Vellum Note



THE POPULAR KODAK SIZES have been added to the excellent range of Slip-in Albums, so much in demand by Amateur Photographers. New Designs in Wedding, Menu, Programme and Memorial Cards. A full range of Christmas Cards, Calendars, Sunday School Reward Cards, Texts, and Award Labels, also the latest novelties in Leather Goods and Stationers' Sundries will be submitted.

MARCUS WARD & CO., Limited,

BELFAST: Royal Ulster Works.
LONDON: Oriel House, Farringdon Street;
 and at **NEW YORK**, and **SYDNEY, N.S.W.**