

*Canada Life Assurance Company.*

*Hamilton, January 14th, 1882.*

[CIRCULAR TO AGENTS.]

DEAR SIR:—

We are now approaching the last quarter of our financial year, and I ask your special efforts to increase the business of your agency during the remainder of the term.

The very satisfactory results of the Company's business hitherto, the increased liberality of its policies' conditions, and the general prosperity of the country, should stimulate your persistent efforts even to surpass our previous record.

I am happy to say that we are again in advance of last year, but shall require the best and continued assistance of every Agent to maintain that to the end of the year, as the business which came forward towards the close of the books last year was unusually heavy.

I shall be obliged by your returning me the enclosed slip at an early day, adding the amount which you think you can contribute to the new business of the Company between this time and the close of the books.

Yours truly,

J. W. MARLING,  
*Supt. of Agencies.*