

Technology Centre's application for two round trip economy airfares to the Program for Export Market Development.

COTE ACTION: I understand that you will ask Mr. Zanin to arrange air travel for himself and his party through Aeroflot, or otherwise contribute financially to the visit.

4. Contact with Potentially Interested Companies and Government Officials

Attached please find a list of companies, and federal and provincial officials, identified by PHL as having a potential interest in the Signal visit.

COTE ACTION: We agreed that your office will:

- add to this list from ISTC files;
- prepare the final list of companies and officials to be contacted to determine their interest in meeting the Signal representatives;
- inform them about the visit;
- prepare a short list of the companies and officials who indicate interest in meeting the Signal party;
- provide interested companies and officials with the Signal project specifications;
- inform Signal of questions about its operations raised by those reviewing the specifications;
- arrange meetings between companies, officials and the Signal party.

5. Logistical Arrangements

COTE ACTION: We agreed that your staff will make other necessary logistical arrangements concerning the visit including:

- arrangement of ground transportation for Mr. Zanin and his party both to and from Toronto airport and to and from all meetings;

