

Fresh or chilled salmon is generally imported into Portugal in 1 kg, 2-3 kg, 4-5 kg, and 6-7 kg sizes, with a preference for the 5/6/7 kg sizes. Fresh farmed Norwegian Atlantic salmon arrives head-on, un-gutted, and packed in 20-22 kilogram plastic boxes. The current wholesale prices per kilogram are approximately Esc.1,000 for 2-3 kg sizes; Esc.1,200 for 4-5 kg sizes; and Esc.1,300 for the 6-7 kg sizes. Fresh salmon is purchased by Portuguese importers who sell the product to wholesalers, who in turn re-sell it to the supermarkets, restaurants and hotels. Fresh and chilled salmon is also used for smoking, but there are currently only two salmon smokers in all of Portugal.

Frozen salmon imports are generally in sizes and packing similar to fresh/chilled salmon products. Portuguese importers prefer 4-5 kg sizes, with head-off, and gutted. The bulk of the imported frozen salmon goes to the hotel/restaurant sector and frozen fish retail sale outlets. Buyers are principally importers and distributors. Danish frozen salmon was recently quoted at Danish Krona 53 per kilogram C.I.F. Lisbon. Opportunities for imports of salmon fillets in both frozen and fresh forms are negligible. As a rule, imported Danish smoked salmon arrives in Portugal sliced, packed in boxes containing 10x2.2 kg flat pieces each. The product is purchased by Portuguese importers who sell it to the specialty food retail outlets and the restaurant/hotel sector. The current price for the Danish smoked salmon is reported to be selling at approximately Danish Krona 160 per kilogram C.I.F. Lisbon.

#### PORTUGAL SALMON IMPORTS

	(Tons)	1988	1989	1990
Live, Atlantic		--	27.0	22.4
Fresh/chilled		21.4	35.5	103.3
Frozen, Pacific		3.3	21.9	24.7
Frozen, Atlantic		40.7	2.3	24.9
Fillets, fresh or chilled		--	--	0.1
Fillets, frozen		--	--	0.6
Smoked		12.6	10.8	15.7
Salted		--	--	2.5