able to obtain bank reports. The Embassy uses a Swedish company, Justitita International, for credit reports and will obtain one on request. The cost is approximately Can \$60 billed through the Department of External Affairs in Ottawa. In addition, every incorporated Swedish company must file annual financial reports with the government. Copies of these are available on request for a small fee to cover photocopying costs.

Pricing

Although most Canadian companies would prefer to quote f.o.b. factory, many importers in other countries are not sufficiently aware of Canadian transportation services to convert such quotations into delivered prices. Often Canadian companies exporting to Sweden must compete with European suppliers. Therefore, Canadian exporters could be at a disadvantage if their prices are not easily comparable to European based prices. Thus it is adviseable to quote prices c.i.f. Göteborg, the main ocean-based gateway into Sweden.

Patents

Application for a patent should be filed with the National Patent and Registration office, Box 5055, S-102 42 Stockholm, Sweden. Patents are protected for a period of 17 years.

Trademarks

Trademarks, brand names, labels and packages, etc., are protected by law if they are registered with the National Patent and Registration Office, or if not registered, they have become established by use. Registration of a trademark is valid for a period of 10 years but can be successively renewed for further 10-year periods.

Copyrights

Protection by copyright is granted for works created by authors, dramatists, composers, stage and film directors, architects, painters, sculptors and designers of artistic consumer goods. Copyright protection is granted to the creator for life and extended for