

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 613-BUFFALO

001-AGRI & FOOD PRODUCTS & SERVICE
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

THROUGH THE INCREASINGLY POPULAR NEB PROGRAM JOINTLY SPONSORED
BETWEEN BUFFALO AND THE PROVINCES OF ONTARIO AND QUEBEC IDENTIFY
NEW AND POTENTIAL PROCESSED FOOD EXPORTERS.

A MINIMUM OF 10 NEW EXPORTERS INTO THE
TERRITORY AND AT LEAST \$1-2 MILLION
INCREMENTAL SALES.

OBTAIN UP TO DATE LISTING OF ALL FOOD BUYERS IN 5 MAJOR GROCERY
CHAINS.

PROVIDE MORE ACCURATE & BROADER RANGE OF
BUSINESS CONTACTS FOR UP TO 300 NEW EXPOR-
TERS EXPECTED TO VISIT THE POST TERRITORY IN
NEXT 12 MONTH.

UPDATE UPSTATE NEW YORK FOOD MARKET PROFILE.

EXPANSION & UPDATING OF EXPORTERS INFORMATION
VIS-A-VIS INFORMATION ON LABELLING, FDA APPRO-
VALS ETC. ENABLING EXPORTERS TO BETTER MEET
MARKET ACCEPTANCE.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----