REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :656-PORT-OF-SPAIN

011-OIL & GAS EQUIPMENT,SERVICES
TRINIDAD AND TOBAGO

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	RECOMMENDED INVINTEE FROM LOCAL OIL CO TO TOUR OIL FIRMS IN CDA USING SLANT RIG DRILLING IN OIL EXPLORATION. - REPORT ON SUCCESS OF BIDDER ON GAS EXTRACTION PLANT PROJECT OF NATIONAL GAS COMPANY.	INVITATION ISSUED TO TRINTOC INVITEE FOR SEPT/88 TO VISIT ALBERTA IN AGREEMENT WITH ITINERARY PROVIDED BY ALTA DEPT.OF ECONOMIC DEV & TRADE - INFO ON TENDER FORWARDED TO ALBERTA GOVT.PROJECT AWARDED TO CONOCO,U.S.A.
QUARTER: 2	Organized and implemented visit of Alberta Govt Trade Mission (Oil & Gas Equipment/Services). Report on developments of TRINTOMAR's South East Coast Gas Exploration Project.	Field visits and contacts with key officials established in State-owned oil/gas cos resulting in opportunities for Cdn firms. Report submitted to EXTOTT/LCT re financing of US$581 mn package for oil and gas sector projects.
QUARTER: 3	Monitor developments of South East Coast Gas Consortium exploration project. Report on awards of land lease operatorship by State-owned petroleum companies.	Met with Gen.Mgr & received update. Report to be incorporated in overall review on T&T oil & gas industry. - Visited with officials of Trintoc & Trintopec & compiled report which will form part of overall review on oil & gas industry.
QUARTER: 4	Alberta Oil nad Gas Mission to San Fernando, February 27 - March 3, 1989. - Trintoc refinery upgrading - US $100 million.	Technical seminar on heavy oil recovery attracted 80 members of the T&T Petroleum Engineers Assoc. Cda/T&T agree on heavy oil techn likely (AOSTRA) -Two agency negotiations underway