

REPORT 4  
88/07/27

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 435-COPENHAGEN

005-COMM. & INFORM. EQP. & SERV  
DENMARK

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 4 -ONGOING PROGRAM OF REVIEWING CDN TRADE PUBLI-  
CATIONS AND ALERTING FIRMS WITH NEW PRODUCTS TO  
POTENTIAL FOR EXPORT SALES TO DENMARK. - RESPON-  
DING TO REQUESTS FOR ASSISTANCE.

-POST IDENTIFIED AND CONTACTED 8 CDN FIRMS  
ENCOURAGING THEM TO ENTER DANISH MARKET. - \$ 3M  
IN SALES AND 7 AGENCY AGREEMENTS ESTABLISHED  
DURING QUARTER.