

REPORT 4
88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 506-SHANGHAI

016-INDUSTRIAL MACHIN, PLANTS, SERV.
PEOPLE'S REP OF CHINA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

ASSESSMENT AND REPORT ON MAJOR SHANGHAI MACHINE TOOLS WORLD BANK
PROJECT.

ASSESS MARKET POTENTIAL AND APPRISE CDN
SUPPLIERS OR LATTER.

ASSIST CDN SUPPLIERS IN BIDDING PROCESS ON ABOVE WORLD BANK
PROJECT.

SALES OF EQUIPMENT.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -IDENTIFICATION OF SECTORS/PROJECTS WHERE INDUS-
TRIAL RENEWAL A PRIORITY. SUPPORT TO CDN CO'S
OFFERING TECH/EQUIP FOR INDUSTRIAL UPGRADING.

TWO PROJECTS NOW IN NEGOCIATION.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----