

Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 339 ABU DHABI

Market: 328 UNITED ARAB EMIRATES

Sector: 005 COMM. & INFORM. EQP. & SERV

Subsector: 053 TELECOMMUNICATIONS (INC SPACE)

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	0.00M NA	\$ 385.00M	\$ 387.00M	\$ 280.00M
Canadian Exports \$	0.00M NA	\$ 0.40M	\$ 0.40M	\$ 0.30M
Canadian Share of Import Market	0.00% NA	0.10%	0.10%	0.09%

Major Competing Countries

Market Share

i) 265 JAPAN	045 %
ii) 128 GERMANY WEST	015 %
iii) 268 KOREA	014 %
iv) 189 HONG KONG	008 %
v) 051 UNITED KINGDOM	007 %
vi) 616 OTHER COUNTRIES	000 %

Cumulative 3 year export potential for CDN products
in this Sector/Subsector:

Current status of Canadian exports: Small but expanding

Products/services for which there are
good market prospects

Current Total Imports
In Canadian \$

i) EPABX	\$ 0.00 M
ii) REMOTE SENSING TECHNOLOGY	\$ 0.00 M
iii) FIBRE OPTIC CABLE	\$ 0.00 M
iv) ONE SATELLITE AND GROUND STATION	\$ 0.00 M
v) REMOTE SUBSCRIBER RADIO TELEPHONES	\$ 0.00 M

Projects or portion of projects which are still in the planning
stage and for which Canadian companies might have reasonable prospects.

i) Project Name: EXPANSION OF TELECOMMUNICATIONS NETWORK
TO OMANI REMOTE AREAS

Approximate Value: \$ 100 M

Financing Source: 001 IBRD

For further info. please contact:

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