

## PERSONAL AND TRADE NOTES.

Osborne Brothers is the name of a new firm to be established at Calgary, Alta.

Mr. A. A. Reed, of The Copp, Clark Co., Limited, was in New York recently doing some buying for his firm.

Mr. George Warwick, of Warwick Bros. & Rutter, Limited, Toronto, has sailed for the Continent to make purchases of import fancy goods for Christmas, 1906.

Among the buyers of late Christmas novelties and Spring goods in New York and vicinity was Mr. N. A. Sinclair, of Warwick Bros. & Rutter, Limited, Toronto.

Bookseller and Stationer was represented at the recent stationers' convention at St. Louis by Mr. E. J. Dodd, who kept the paper well before the eyes of the delegates.

A recent and most welcome visitor at the Toronto office of Bookseller and Stationer was Miss Hattie Tweedie, of Moncton, who was in the city on her usual Fall buying expedition.

Mr. George Grey, who has been in charge of the printers' stock department at the Hamilton warehouse of Buntin, Gilles & Co., Limited, will in future make his home in Winnipeg, as resident agent for this company.

The business which has been conducted at Lethbridge, Alta., by Robert Sage, under the name of G. W. Robinson & Co., will in future be conducted by Mr. Sage under his own name. The change took place on October 1st.

Mr. A. T. McQueen has joined the staff of the L. E. Waterman Co. of Canada, Limited, as their Montreal representative. Mr. McQueen has had a thorough retail experience with William Foster Brown, St. Catherine street, Montreal.

Mr. F. D. Waterman, president of the L. E. Waterman Co. of Canada, Limited, spent a few days in Montreal last month making definite arrangements for many new features. He returned to New York impressed with the efficient work of the manager, Mr. E. J. Kastner.

Professor George H. Eecke has resigned from the staff of Chicago University to accept the management of the wholesale department of Ginn & Co., the Boston publishers. Professor Eecke is a Canadian by birth, son of Rev. Mr. Locke, of the Toronto Conference and is a graduate of Victoria University.

Mr. John R. Evans has resigned his position as treasurer of the Chas. H. Elliott Co., of Philadelphia, retaining his seat as director of the company. He has been succeeded by Mr. M. V. Sweeney who has been one of the leading members of the company's selling force with a long and valuable experience.

Wilson & Tallett have taken up the stock and good will of the late C. Theoret, the law book publisher of Montreal. The firm will deal in publications of jurisprudence and will keep up *La Revue Legale*, *La Revue de Jurisprudence* and other periodicals, and will give particular attention to the choice of French-English and American legal works.

## HEBB WITH WATERMAN'S.

THE eastern trade, particularly in Nova Scotia, will be much interested in the announcement that H. H. Hebb has joined the L. E. Waterman Co. of Canada, Limited as their representative in that territory. Mr. Hebb, a native Haligonian, is well and favorably

known as an enterprising salesman, and it is doubtful if there is a more popular traveler covering that territory. For many years he represented the Halifax firm of A. & W. McKinlay and gained valuable experience, as well as a thorough connection, with the trade. He is well capable of fulfilling the requirements of his customers, and his enthusiasm for his new line is unbounded. As his career in the business world has been marked by steady advances his connection with the Waterman people will be watched carefully. Judging from results since he joined them, September the first, there seems every reason to believe he will increase his success with his new responsibilities. Mr. Hebb will call upon the headquarters of his new firm in Montreal this month.

The writer, whose good fortune it is to know him personally, extends, with many others, congratulations and good wishes.

## POSSIBLE CORNER IN CARDS.

(From the London Chronicle.)

It is to be hoped that in receiving the freedom of the Worshipful Company of Makers of Playing Cards Mr. Carnegie has no intention of making a corner in cards. A king did not disdain to do this once upon a time, for one of Charles I.'s many devices for making money was to buy up all the cards made by the company and to sell them again at a profit. As we know, however, that cards were sold in 1515 for twopence a pack, even the son of a Scotsman probably did not make much by creating a monopoly. James I. himself, by the way, characteristically denounced card playing in Scotland and indulged in it privately—a hypocritical attitude toward card playing which has had many followers.

It is difficult to say why card playing, though always popular at court, has always been denounced officially. Even the fact that Anne of Austria "played like a Queen, without passion of greed or gain," did not save it from disrepute. As early as 1165 a law was passed in England to forbid card playing, except at certain times and seasons, but Elizabeth, who lost her temper regularly over *Primer*, did her best to give the game a moral aspect by commanding the Master of the Revels "to show on St. Stephen's Day, at Wyndesore, a comodie or Morall devised on a game of the Cardes," which resulted in the performance by children of *Alexander and Campaspe*, containing the charming lines:

Cupid and my Campaspe played  
At cards for kisses. Cupid paid."

## A NEW EMBOSSING COMPANY.

DURING the past month a new firm has started in Toronto under the name of the Toronto Embossing Co. Their offices and works are situated at the corner of Gerrard and Sackville streets, in the same building as A. E. Long & Co., paper box manufacturers. The firm are composed of Messrs. A. E. Smith and E. W. Lapp, both lately connected with the Toronto Lithographing Co., and both experts in their special line of trade, which is the production of high-class embossed and inlaid show cards, signs, and hangers, also gold and silver stamped bevelled lettering. They also make a specialty of calendars, etc. They have, possibly, the best equipped plant in Canada in their line, consisting of one of John Haddon & Co.'s No. 1 Caxton platen presses, built in England; also an upright gold stamping press. Certainly the work they have produced so far proves their claim.