

CAMERON & ROSS.

COMMISSION MERCHANTS,
443 Commissioners Street, Montreal, are regularly receiving and selling on Commission all kinds of country produce—such as Flour, Grain, Butter, Cheese, Pork, Pot and Pearl Ashes, Leather, Wool, Clover, and Timothy and Flax Seeds; also purchasing on country account, Dry Goods, Groceries, Hardware, and General Merchandise.

THE TRADE OF THE COUNTRY.

In referring to the general trade of the country at the present time, we do not look upon it as being in a satisfactory state. This arises chiefly from want of a little caution to be exercised by retail merchants; we believe it to be generally admitted that more goods were imported last year than was necessary for the requirements of the country, and that extra efforts were made by wholesale dealers to dispose of stocks, which in some instances proved to be larger than were profitable. We often hear it asked what is the reason that so many country merchants fail, and how is it that an individual or firm prompt in payment the first few years they were in business, should afterwards fall behind; the reasons as they occurred to us from observation, particularly in the case of sober, honest, and industrious traders. When they commence business they open an account with one or two dry good houses, one grocery house, one hardware, and one of boots and shoes, we suppose these as being the general assortment kept in country stores. As a general rule while the country merchant gets all his supply from and confines his purchases to the houses with which he commenced, so long does he do well, his position is known to those and a confidence is established, and the reputation of his credit becomes good; now he is called on by representatives from other houses, all of whom are anxious to do business with him, and representing that they are able to do better for him than those houses by which he was till now supplied; he begins now to change his accounts and make purchases from a large number of houses promiscuously. He may not be aware of it, but if he took the testimony of the wrecks in his course their evidence would be sufficient to show him that he was making direct for the rock on which a large number of honest traders have been wrecked, and that is buying goods from too many different houses, when not in a position to pay promptly for all. To illustrate what we wish to convey, we will suppose a country merchant to buy twenty-five hundred dollars worth of goods from twenty-five different houses, by the time they became due he would have twenty of the accounts settled, five would be unpaid, the amounts do not appear large, but they would be all looking for their pay, consequently he would be somewhat harassed and his credit reputation would suffer materially, and so far as his account was concerned the amount purchased from each being small, it would not be considered a valuable one; but if the amount stated had been purchased from two or three houses and at the time of it coming due that he would have two thousand dollars paid each getting a share in proportion to the purchase, the account would be considered a good one and worth looking after. In no instance would we recommend purchases being made from travellers, no matter how good the representations made might be excepting from the traveller representing the house from which you get your regular supply, and even then, if it is at all convenient for you to come and select your goods at the warehouse it will pay you much better to do so, as purchases from samples seldom prove satisfactory.

DRY GOODS.—Although stocks are large, the assortments are not as complete as they are likely to be two weeks hence; only few country merchants as yet have been in the market, so that it cannot be said the spring trade has fairly commenced. In cotton goods a little reduction from last fall prices can be noticed.

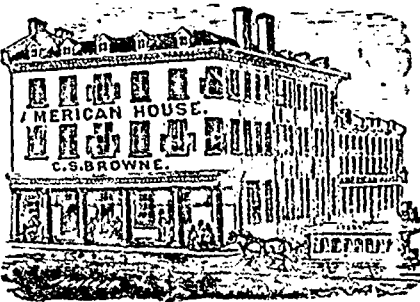
GROCERIES.—At the sale which took place on the 6th, on account of Messrs. I. Buchanan, & Co., a considerable quantity of teas were offered, and prices judging from the qualities in most instances, must have been satisfactory, the bulk of the teas offered were of low and medium grades, there being only a very few lines of choice, which in most cases were withdrawn, the prices not being considered satisfactory. One board of sugar, (bright Porto Rico) was only offered, 72c. was the price realised, two kinds only being sold, the balance being withdrawn. The attendance was chiefly composed of city dealers, there being but very few country merchants present, on the whole trade is rather quiet.

BETTER.—During the week several lots were sold at from 11c. to 12½c. per pound, being lots which have been held in the city for some time. We were offered 15c. for a choice lot of selected dairy for the American market. We think the lowest price has been touched, and that an improvement may be looked for shortly, for city trade we are selling at from 18c. to 16c. according to quality. And as our city trade is considerable, parties having choice lots may rely on good prices.

EGGS.—Sales at 18c. to 20c. per dozen, prices will likely be lower as the arrivals increase.
DRYED APPLES.—By the barrel 12c. to 12½c. per lb.
SEEDS.—Clover 12c. to 12½c. per lb. Timothy, 4c. to 4½c. per lb. Flax seed, \$1.00 per bushel.
ANISE. per 100 lbs First pots, \$5.00 to \$5.65; seconds, \$4.75 to \$4.80; thirds, \$4 to \$4.05; First pearls, \$2.90 to \$3.

N.B.—All consignments carefully attended to, all charges as low as is consistent with a view to responsibility. Drafts accepted for two thirds value of consignment, when bill of lading is attached.

CAMERON & ROSS.



AMERICAN HOUSE,

Corner of St. Joseph and St. Henry Streets,
MONTREAL.

C. S. BROWNE, Proprietor.

The above well known house having been enlarged by the addition of the large house heretofore known as the Exchange Hotel, and entirely refitted and newly furnished in first class style, will be kept as a First Class House in every respect, except as regards price, which will be as moderate as possible.

JESSE THAYER,

WHOLESALE GROCER AND COMMISSION MERCHANT,

540 St. PAUL STREET,
(opposite Albion Hotel)
MONTREAL.

Orders for Flour, Oatmeal, Tobacco, Cheese, Hams, Brooms, Pails, Leather, or any description of Merchandise, promptly attended to.

Consignments of Fish, Cod and Seal Oils, Wool, &c., respectfully solicited and returns promptly made.

References kindly permitted:

HENRY STARNES, Esq., Manager Ontario Bank.

Messrs. Greene & Sons. | Messrs. J. L. Cassidy & Co.
" Starke, Smith & Co. | " Rimmer, Gunn & Co.
" Henry Joseph & Co. | " L. Chaput, Son & Co.

JOHN RHYNAS,

COMMISSION AND SHIPPING MERCHANT,

MONTREAL.

Consignments of General Merchandise received and advances made. Orders for the products of Canada carefully executed.

DAVID E. MACLEAN & CO.,

PRODUCE AND GENERAL COMMISSION MERCHANT,

Shipper and Ship Agents,

MONTREAL, C. E.

DAVID E. MACLEAN. | BENJAMIN HAGAMAN.
THOMAS C. CHISHOLM.

E. D. TUCKER & CO.,

SHIPPING AND COMMISSION MERCHANTS,

Boak's West India Wharf

HALIFAX, N.S.

REFERENCES:

Messrs. R. Simms & Co.,
Joseph Tiffin, Esq., } Montreal.
Messrs. Henry Chapman & Co.,
Messrs. Cudlip & Snider, St. John, N.B.
Messrs. Harvey & Co., St. John, N.E.
The Union Bank of Halifax, Halifax.

DAVID TORRANCE & CO.

EAST AND WEST INDIA MERCHANTS,

1-17 MONTREAL.

THOMPSON, MURRAY & CO.

GENERAL COMMISSION MERCHANTS AND IMPORTERS
42 St. Sacramento Street, Montreal,

Sole Agents in Canada for

J. Denis, Henry Mounio and Co., Brandies,
Wolff's Schiedam Schnapps.

1-17

FEBRIER & CO.,

Wholesale Dealers in

HEAVY AND SHELF HARDWARE,

IRON, STEEL, &c.,

24 and 26 St. Francois Xavier Street,

MONTREAL.

EAGLE FOUNDRY, MONTREAL,

GEORGE BRUSH, Proprietor.

Builder of Marine and Stationary
STEAM ENGINES,
STEAM BOILERS of all descriptions
MILL and MINING MACHINERY,

All kinds of CASTINGS in BRASS and IRON,
LIGHT and HEAVY FORGINGS, &c.

PATTERNS AND DRAWINGS FURNISHED.

THOMAS PECK & CO.,

Manufacturers of

IRON, NAILS, SHIP AND RAILWAY SPIKES,

No. 391 St. Paul Street,

MONTREAL.

LYMAN, ELLIOT & CO.

WHOLESALE DRUGGISTS,

Toronto,

Manufacturers in Bond of

CHLOROFORM,
SULPHURIC ETHER,
SPIRITS OF NITRE, and
MEDICINAL TINCTURES,

Proprietors of Beaver Drug Mills and Laboratory.

Catalogues mailed on application.

WM. BENJAMIN & CO.,

WHOLESALE IMPORTERS
OF DRY GOODS,

1-17 No. 377 St. Paul street, Montreal.

McCULLOCH, JACK & CO.,

WHOLESALE IMPORTERS OF

FANCY AND STAPLE DRY GOODS,

426 & 428 St. PAUL STREET,

corner St. Francois Xavier Street.

MONTREAL.

3-17

TORONTO AUCTION MART,

ESTABLISHED 1834.

WAKEFIELD, COATE & CO. Manu-
facturers, Agents, Auctioneers and Commission
Merchants, King Street, Toronto.

WILLIAM WAKEFIELD, FREDERICK W. COATE.
January 16th, 1867. 1-34