

A Page Fence Paper.

A free copy of our illustrated monthly paper will be sent to anyone asking for it. As a sample of the matter to be found in this paper we give below three articles taken from the March 15th number. This number also contains the illustration shown in the reading columns of the ADVOCATE, an article telling of some of the Ontario farmers who sell Page Fence, and many other articles of interest to every landowner. Send us your name on a postal card and we will be glad to send you the paper, together with descriptive circulars of our fencing.

## Do You See the Coil?

A great many users, and sometimes dealers, do not thoroughly understand the main point of superiority of Page fence over the other wire fences on the market. They do not realize that the little wavy appearance, or, as some describe it, "a sort of crookedness," is the most important principle ever applied to a wire fence. As the dealer or canvasser often complains of the great amount of time he has to spend in explaining this principle to prospective customers, I will try to give a short explanation of the idea and the way it is applied to the fence. As the wires pass from the "spools" into the loom, and before the cross wires are woven in, these horizontal wires are passed spirally around round steel rods. As they unwind from the rods they are left with a wavy appearance their entire length. Any person can easily demonstrate this principle for themselves, and get a very clear idea of it, by taking a coil from an old-fashioned bed spring, or, better yet, a coil spring from some old piece of machinery, and, by fastening one end of the spring to a hook and getting a firm hold on the other, pull it out as straight as possible. Perhaps it can be pulled perfectly straight, but when the strain is removed it will gather up a considerable quantity of its coil, and one can see that it is impossible to get the wire to stay perfectly straight, unless a great strain is kept on it all the time. One can readily see that a fence built of wire woven in this way, and stretched with our powerful stretching tools by which about three fourths of this coil in the eleven or more horizontal wires is drawn out, there is reserved elasticity enough in these wires to "pull itself together" after any shock it may receive from animals running into it, the contraction caused by cold weather, or snowbanks forming on it and pulling it down.

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There are one or two instances on record where persons have complained to the manufacturers of the Page fence that they could not see any colling the wire and would insinuate that it was "in someone's mind." The complaints were made by persons who had never seen the fence in use, and received their first introduction to it while the fence was in the roll. It is a fact that the coil does not show as nicely when the fence is in the roll as it does when being unwound. In the roll the wires are in a circle, and of course one cannot sight along them and see the coil so plainly.

If one of these coiled wires was taken out of the fence and stretched tightly on posts two rods apart, it could then be pulled four feet out of line in the centre, and on being released would fly back to place as straight and tight as before.

This wire, in order to make the coil effective, is spring steel, and so drawn and tempered as to be very tough. There are only two wire mills on this continent that have been able to manufacture a wire possessing these qualities, and they did so only after years of experience. Of course, wire of this quality costs more than that used in barbed wire and other styles of wire fences, but one cannot expect to get a first-class article made from an inferior quality of material.

# President Palmer's Fence.

As has been stated, the Page was not exhibited at the World's Fair. We knew that farmers did not as a rule go to the Fair to learn what kind of a fence to build, and that no matter how many gold medals were captured, they would mistrust that the manufacturer had a "pull," and would prefer testing for themselves to find what would best answer their purpose

From the great jury of the farmers our awards are coming thick and fast, as shown by shipments of one hundred and twenty-five miles in January, and the hundreds of miles of orders being entered each week for spring delivery. And now to add to our triumph is a sale of 500 rods at regular rates to the President of the World's Fair, although plenty of the

fences, "just as good" or "medal winners," were offered at cut prices.

Our agent, Mr. W. D. Withington, gives the following account of the sale: "I was driving in from the country, where I had been erecting fence.

In passing a large farm I noticed a gentleman craning his neck to read the lettering on my wagon, 'Page Woven Wire Fence' in big gilt letters on the side. I stopped and asked him if there was anything I could do for him in the fence line. He answered, 'Yes, I want two miles of that fence.' Well, said I, I will come out and see you to-morrow, as I am in something of a hurry just now. He replied that I could just as well see him in the city, and gave me the street and number, where I found him the next day. On calling there he informed me that the agent of the—fence, also the had both been after him and were very anxious to secure his order. had both been after him and were very anxious to secure his order. I judged by his talk, however, that he was as well satisfied with the superiority of the Page Fence as I was myself, and learning that he would want but little short of two miles, I proposed taking his order for 500 rods, and when I went to put it up I could furnish whatever was needed additional. I handed him a blank order to fill out; he stated that he never allowed himself to sign a printed order, but would write one himself. This he did, and for the first time I learned that the fence was for Hon. Thos. W. Palmer, for whom I had erected fence years ago on his home farm. He then stated that the fence could be shipped immediately, and on delivery the money was ready, as he wished to secure the cash discount. So the 500 rods lies in his yard, and I am ready to put it up whenever he is, and furnish as much more as he wants."

All of which goes to show that a soldier might take first prize on dress parade and run like a "whitehead" on the appearance of the enemy.

# How a Black Sheep Sold 200 Rods of Page Fence.

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(This is another Withington experience). A year ago or more, he was asked to figure on 700 rods of Page Fence, to be erected just out of Detroit, he to furnish posts and do all the work. He named the lowest price at which he thought he could afford to furnish it and supposed he was to have the contract, but just before it was completed, a man turned up claiming to have the "missing link" scheme, and underbid him by 10 cents a rod. The gentleman who was buying the fence did not seem to have perfect faith in the missing link scheme, as he told Mr. W. if he would furnish Page Fence at the same price, he could have the contract; but the offer was respectfully declined.

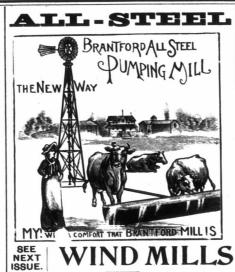
Last fall Mr. Withington was driving in that vicinity, and called to see what satisfaction the other fence was giving. He was informed by a small boy, a nephew of the proprietor, that he did not like it at all, as one old black sheep went through it every day, and he had to go down the road a long ways to drive her back and through the gate every night after school.

Later on he called again, when the proprietor was at home, and the boy's statement was fully confirmed. He said more than that, that being determined to break the "colored sister" of her wandering habits, he tied her securely with a three-foot rope to another sheep, but was greatly surprised to find that she had hot only strayed away, but had taught the other sheep how to squeeze through.

This satisfied him that no fence made of smooth wire, with stays several feet apart, could be depended on to hold sheep or hogs, and as he needed about 200 rods more of fence, he would then and there give his order for that amount. Thus, said Mr. Withington, that old black sheep was the means of my selling 200 rods of fence.

Address—THE PAGE WIRE FENCE COMPANY (Limited), WALKERVILLE, ONT.

Address--THE PACE WIRE FENCE COMPANY (Limited), WALKERVILLE, ONT.



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## STOCK GOSSIP.

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Mr. Joseph Lawrence, of Clearwater, Manitoba, has been visiting his old home in Ontario, and while here he has busied himself in looking up a carload of choice Shorthorns, Oxfords and Yorkshires. Among the cattle was the noted bull Indian Warrior, that won the sweepstakes at Chicago, and two cows from the well-known herd of W. B. Cockburn. Aberfoyle, Ont. Each of the cows had a fine bull calf by her side. From Messrs. R. & S. Nicholson he obtained a draft of three animals—Vacuna 23rd, by Nonpareil Chief, first at both Toronto and London, a two-year-old heifer which formed one of the herd that won third in Chicago, and the yearling bull, Crown Jewel 10th, sired by Nonpareil Chief. This animal headed the herd that took second at Toronto and first at London, and was purchased for Mr. W. E. Baldwin, of Manitou, Manitoba. He also obtained a seven-year-old cow, Maude Lansdowne, and heifer calf from Francis Wetter, of Pottersburg, and the three-year-old heifer that won the silver medal for best female at Toronto from Mr. Chas. Simmons, Ivan. The Oxfords consisted of twenty lambs from the flock of Wm. Goodger & Sons, Woodstock, contributed two Yorkshire boars to this choice lot of stock, which, comprising as it does the pick of the best herds in Ontario, should be of great benefit to Manitoba farmers in improving their stock. Mr. Lawrence deserves much credit for his business push and enterprise which led him to make the purchases, and we wish him every success in his undertakings.

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BOW PARK SHORTHORNS.

All Shorthorn breeders will regret to learn that this famous herd is about to be dispersed by public auction. Its phenomenal success at the various exhibitions, both in this province and in the United States, together with the excellence of the breeding, will make this sale one of the most attractive of late years. Though the Bow Park Shorthorns will be lost to Canada as a whole, still there is no reason why the animals composing the herd should not stay in the country, and this sale affords an opportunity which should not be neglected by Canadian farmers. The entire herd will be offered for sale without reserve. The animals, with the exception of four cows, are all young. The heifers, a beautiful lot, are in calf to Lord Outhwaite, a son of the celebrated cow, Lady Isabel, and one of the most noted show bulls on the continent. The young bulls are a very promising lot. The manager, Mr. Smith, in writing us says: "The sale will include descendants of all our prize-winning cows; the animals to be sold are a really choice lot, and are all in thrifty breeding condition." Catalogues may be had after April 10th on application to Mowat, Downey & Langton, Toronto, The Globe Office, or to Mr. Jas. Smith, Manager Bow Park Farm, Brantford. The sale will commence at 1 o'clock, April 25th, 1894. Conveyances will meet trains at Brantford on the morning of sale. See advertisement in this paper.

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The stock farm of Messrs. John Morgan & Sons, Kerwood, Ont., which is about five miles west of Strathroy, is in as fine an agricultural district as Ontario can boast of. Although grain can be produced here as bountifully as anywhere in the province, still stock breeding and dairying have always received a share of attention, and consequently farming is in a better condition from a financial standpoint than in localities where exclusive grain growing is followed. Cherry Grove has done its share of the good work by precept as well as example, and for many years a capital herd of Shorthorns have been kept. Pure-bred sheep and registered Berkshire swine have also received a good share of attention at the hands of the proprietor. The Shorthorn herd have not only been useful in causing a vast amount of improvement in the herds of the neighborhood, but many a good one has been shipped to distant points, and stock bulls from Cherry Grove are doing duty at the head of several of the best herds not only in the province, but also in the adjoining states. Royal Lancaster, sired by Mr. A. Johnston's Indian Chief, is at present at the head of the herd. His dam is Mary Ann of Lancaster 14th imported by Mr. John. Grove are doing duty at the head of several of the best herds not only in the province, but also in the adjoining states. Royal Lancaster, sired by Mr. A. Johnston's Indian Mary Ann of Lancaster Ith, imported by Mr. Johnston, and of the best. Aberdeenshire breeding, and of the best. Aberdeenshire breeding, and it illustrious brothers, which have gained such celebrity through their achievements in the show yard. He has plenty of length, good deep ribs, long level quarters and lots of quality. Several good young bulls bred at Cherry Grove are also on hand. One of length, good deep ribs, long level quarters and lots of quality. Several good young bulls bred at Cherry Grove are also on hand. One of these, named Goldfinder, is a particularly promising young bull, which was exhibited at Cheago World's Fair. This build is not only an exceedingly several good young a bull so the same pribs, long level quarters and lots of quality. Several good young bulls bred at Cherry Grove that should not be long in finding customers, for they are the sort that the market embeaded of consumption. The doctor said that I too, would soon die mother that I too, would soon die mother