FEBRU.

## THIS WASHER MUST PAY FOR ITSELF

A MAN tried to sell me a horse once. He soid it was a fine horse and had nothing the matter with it. I wanted a fine horse, but, I didn't know anything about horses much.

And I didn't know the man very well either.

So I told him I wanted to try the horse for a month. He said "All right, but pay me first, and I'll give you back your money if the horse isn't alright."

Well, I didn't like that, I was a fraid the horse wasn't "alright" and that I might have to whistle for my money if I once parted with it. So I didn't buy the horse, although I wanted it badly. Now this set me thinking.

You see I make Washing Machines—the "1900 Grav-ity" Washer. Machines-the "1900 Grav-

Machines—the "1900 Gravity" Washer.

And I said to myself, lots of people may think about my Washing Machine as I thought about the horse, and about the man who owned it.

Our "Gravity" design gives greatest convenience, as well as ease of operation with quick and thorough work. Do not overlook the detachable tub fediure.

thought about the horse, and about the man who owned it.

But I'd never know, because they wouldn't write and tell me. You see, I sell my Washing Machines by mail. I have sold over half a million that way. So, thought I, it is only fair enough to let people try my Washing Machines for a month, before they pay for them, just as I wanted to try the horse.

Now, I know what our "1900 Gravity" Washer will do. I know it will wash the clothes, without wearing or tearing them, in less than half the time they can be washed by hand or by any other machine.

I know it will wash a tub full of very dirty clothes in Six minutes. I know no other machine ever invented can do that without wearing the clothes. Our "1900 Gravity" Washer does the work so easy that a child can run it almost as well as a strong woman, and it don't wear the clothes, fray the edges nor break buttons, the way all other machines do.

It just drives soapy water clear through the fibres of the clothes like a force pump might.

So, said I to myself, I will do with my "1900 Gravity" Washer what I wanted the man to do with the horse. Only I won't wait for people to ask me. I'll offer first, and I'll make good the offer every time.

Let me send you a "1900 Gravity" Washer on a month's free trial. I'll pay the freight out of my own pocket, and if you don't want the machine after you've used it a month, I'll take it back and pay the freight, too. Surely that is fair enough, isn't it.

Doesn't it prove that the "1900 Gravity" Washer must be all that I say it is?

And you can pay me out of what it saves for you. It will save its whole cost in a few months in wear and tear on the clothes alone. And then it will save 50 to 75 cents a week over that on washwoman's wages. If you keep the machine after the month's trial, I'll let you pay for it out of what it saves you. If it saves you of 0 cents a week, send me 50c a week till paid for. I'll take that cheerfully, and I'll wait for my money until the machine itself earns the balance.

State whether you prefer a washer to operate by Hang, Engine Power, Water or Electric Motor. Our "1900" line is very complete, and cannot be fully described in a single booklet.

Drop me a line to-day, and let me send you a look about the "1900" Gravity Washer that was les clothes in six minutes.

M.1. Morris, Manager, 1900 Washer Company 357 Yonge Street, Toronto

### WANTS AND FCR SALE FARM FOR SALE -60 ACRES-

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CHARKES EGAN, PETROLEA, CATARIO FARM FOR SALE OR RENT - IWO hundred acres in corn belt, Lambton County; buildings on each hundred; splendid locality; never-failing s pply, spring water in house and barn. For I II description and price, write Alex. Wark, R.R. 3, Wouling, Ont.

HERDSMAN SPEKS POSITION. GOOD milker by hand or machine. Age 37. M. tried, with small family. Also son, age 17, can milk and plough. It ase state wages and full particulars. Disengaged the beginning of April. Box F. POSITION. AS ECONOMICS.

Parmer's Advocate, London, Ont.

POSITION AS FOREMAN ON FARM—
Understands stock; references; state wages.

Box L, Farmer's Advocate, London, Ont.

WE REQUIRE PARTIES TO KNIT MEN'S wool socks for us at home, either with machine or by hand. Send stamp for information. The Canadian Wholesale Dis. Co., Dept. S., Orillia, Ontario.

WANTED-HERDMAN FOR SHORTHORN cattle, single man preferred. Apply by letter, stating experience and wages expected. A. G. Farrow, Oakville, Ont.

WANTED—GOOD GENERAL FARM HAND, wages \$35.00 per month and board. Aprly A. Goodbrand, Valley Farm, Aldershot P.O., Ontario

WANTED—FARMER, GOOD STOCKMAN. Farm close to Toronto. Box A, Farmer's Advocate, Toronto, Ont.

WANTED—MARRIED MAN FOR SMALL fruit farm near Toronto. State nationality, experience. References. Box T, Farmer's Advocate, Toronto, Ont.

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-the colonel's matter-of-fact assumption that Jim had become master of the situation. How could he fice, when this old soldier was fighting so valiantly for him in the trenches? So Jim went to the meeting.

The season was nearing spring, and it was a mild thawy night. The windows of the schoolhouse were filled with heads, evidencing the presence of a crowd of almost unprecedented size, and the sashes had been thrown up for ventilation and coolness. As Jim climbed the back fence of the school-yard, he heard a burst of applause, from which he judged that some speaker had just finished his remarks. There was silence when he came alongside the window at the right of the chairman's desk, a silence broken by the voice of Old Man Simms, saying "Mistah Chairman!

"The chair," said the voice of Ezra "recognizes Mr. Simms Jim halted in indecision. He was not expected while the debate was in progress, and therefore regarded himself at this

time as somewhat *de trop*. There is no rule of manners or morals, however, forbidding eavesdropping during the proceedings of a public meeting—and any-how, he felt rather shiveringly curious about these deliberations. Therefore he listened to the first and last public speech of Old Man Simms.

"Ah ain't no speaker," said Old Man Simms, "but Ah cain't set here and be quiet an' go home an' face my ole woman an' my boys an' gyuhls withouten sayin' a word fo' the best friend any family evah had, Mr. Jim Irwin." (Applause.) evah had, Mr. Jim Irwin." (Applause.)
"Ah owe it to him that Ah've got the right to speak in this meetin' at all. Gentlemen, we-all owe everything to Mr. Jim Irwin! Maybe Ah'll be thought forrard to speak hyah, bein' as Ah ain't no learnin' an' some may think Ah don't pay no taxes; but it will be overlooked, reckon, seein' as how we've took the Blanchard farm, a hundred an' sixty acres, for five yeahs, an' move in a week from Sat'day. We pay taxes in our rent, Ah reckon, an' howsomever that may be, Ah've come to feel that you-all won't think hard of me if Ah speak waht we-uns feel so strong about Mr. Jim

Old Man Simms finished this exordium with the rising inflection, which denoted a direct question as to his status in the meting. "Go on!" "You've got as good a right as any one!" "You've all right, old man!" Such exclamations as these came to Jim's ears with scarcely less gratefulness than to those of Old Man Simms—who stammered and went

"Ah thank you-all kindly. Gentlemen an' ladies, when Mr. Irwin found us, we was scandalous pere, an' we was wuss'n pore—we was low-down." (cries of "No -No!") "Yes, we was, becuz what's respectable in the mountings is one thing, whar all the folks is pore, but when a man gets in a new place, he's get to lift himse'f up to what folks does where he's come to, or he'll fall to the bottom of what there is in that there community—an maybe he'll make a place fer himse'f lower'n anybody else. In the mountings we was good people, becuz we done the best we could an' the best any one done; but hyah, we was low-down people becuz we hated the people that had mo' learnin', mo' land, mo' money, an' mo' friends that what we had. My little gruhls wasn't respectable in their clothes. My children was igernant, an' triflin', but I was the was igernant, an triam, but I was the most triffin' of all. Ah'll leave it to Colonel Woodruff if I was good fer a plug of terbacker, or a bakin' of flour at any sto' in the county. Was I, an' triflin'?"

an' triffin'?"

There was a ripple of laughter, in the midst of which the colonel's voice was heard saying, "I guess you were, Mr. Simms, I guess you were, but—"

"Thankee," said Old Man Simms, as if the colonel had given a really valuable testominal to his character. "I she'

testominal to his character. "I sho' was!. Thankee kindly! An' now, what am I good fer? Cain't I git a little money at the bank, if I got to have it?'

"You're just as good as any man in the district," said the colonel. "You don't ask for more than you can pay,

and you can get all you ask."
"Thankee," said Mr. Simms gravely.
"What Ah tell you-all is right, ladies and gentlemen. An' what has made the change in we-uns, ladies and gentle-men? It's the wuk of Mr. Jim Irwin with my boy Raymond, the best boy

# Ontario Farmers!

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W. H. HEARST, Minister of Agriculture Parliament Buildings, Toronto

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