

successful. This company has by energy and perseverance, the production of goods second to none, and by fair, honorable dealing built up a most extensive trade. The office and yards are located corner Perth and Brock streets with factory and planing mill on Perth street north of Union Depot. The factory is equipped with most modern machinery. This firm are wholesale and retail dealers in pine and hardwood lumber, lath, shingles, etc., and manufacturers of doors, sash, blinds, mouldings and all kinds of house finish. Employment is furnished to upwards of 20 competent workmen, and the goods turned out are of a quality that ensures a large and constantly increasing trade which extends all over the Dominion. The prospects for the future are very reassuring. All its operations are conducted with a zealous regard for the interests of its patrons. The business here is under the management of Mr. Wm. Barratt. He has had many years experience in this line and is a gentleman of executive ability and sterling business principles. The head office of the company is located in Perth, Ontario. They also control vast timber limits in various sections of the Dominion.

**COLEMAN BAKING POWDER CO.,
LIMITED.**

In the manufacture of baking powder, spices, etc., a reliable concern in Brockville, is that known as the Coleman Baking Powder Co., Limited, whose office and works are situated on Perth street, opposite Union Depot, Tel. 111. This business was estab-

lished three years ago. The premises occupied for business comprise a commodious building 45 x 90 feet in area, fitted up with latest improved grinding machinery operated by electric power. This firm are manufacturers of baking powder and spices. A leading feature is made of Coleman's Special Baking Powder, which has become famous throughout the entire Dominion for purity and strength. Consumers of the firms goods prefer them to all others, and the best proof of the popularity of their baking powder, is shown in the large and increasing trade carried on. The principal secret is, that the firm is thoroughly experienced in judging qualities. Their baking powder has no superior in Canada or elsewhere for quality and uniform excellence. From eight to ten persons are employed here and several travelling salesmen represent the house on the road. Orders by mail or telegraph are immediately filled at the lowest possible prices, and the trade which is both wholesale and retail extends to all sections of Canada. The officers of the company are H. W. Coleman, president; T. J. Storey, vice president; H. A. Stewart, treasurer; E. C. H. Moore, secretary and general manager. They are highly regarded for their strict integrity and are extremely popular in trade circles.

BERTRAND & ROBINSON.

To the smoker, and the number increases rapidly every year, there is nothing more pleasant than a choice fragrant Havana cigar. A really good Havana drives dull care away, steadies the nerves, calms the

mind, enervates the brain, and makes one contented with his neighbors and himself. It is therefore of some consequence to know where the genuine Havana can be found; all doubt can be set at rest if one should be lucky in finding the products of Messrs. Bertrand & Robinson, whose fine cigars have admittedly no superior in the market to-day. These gentlemen have had a long experience in the manufacture of these goods and established themselves in business here four years ago, since which time they have been very successful and built up an extensive trade. In the manufacture of their exceptionally fine cigars they use only the best grades of Havana tobaccos and their goods are free from artificial flavoring. Among their leading brands, which have become immense favorites with smokers everywhere may be mentioned the "General Brock," ten cent cigar; "B. & R. Special," and "Puff," five cent brands. The premises occupied in the Merrill Block, 38 King street west, Phone 491, utilized for manufacturing and storage purposes are of ample dimensions, thoroughly stocked with a full line of cigars of their own manufacture. Employment is given to from 12 to 14 expert cigar-makers. The trade extends principally throughout Eastern Ontario and Northern Québec, and several travellers call on the trade regularly. The proprietors Messrs. L. N. Bertrand and Geo. N. Robinson are practical cigar makers, widely known for their just methods and highly esteemed. Dealers and jobbers requiring really first class cigars should not fail to patronize this responsible house, which offers exceptional advantages to the trade in general.