

Questions and Answers

1.—What is the town-developing policy of the Grand Trunk Pacific?

Ans.—The building of the Grand Trunk Pacific Railway from the Atlantic to the Pacific oceans and throughout Western Canada is opening thousands of square miles of new country, making the establishment of many new towns necessary. For the accommodation of merchants, homeseekers and investors, the company disposes of their property in these towns at low prices; this policy encourages settlement and creates traffic which is the main purpose. In other words, it is traffic, not property, the company wants. A manufacturer, merchant or homeseeker who locates in a new Grand Trunk Pacific town is considered a direct traffic creator. An investor who purchases Grand Trunk Pacific town property from the investment standpoint only is considered an indirect traffic creator. Every person, no matter where he lives, who is interested in a Grand Trunk Pacific new town, to the extent of owning property in that town, whether from purely the investment standpoint or with the idea of locating in that town, helps create traffic for the Railway—helps develop the town—because of his interest in it.