

## THE STANDARD'S FINANCIAL SECTION

WALL STREET IS  
FIRMER DURING  
LISTLESS TRADE

Week-End Settlement of Short  
Accounts a Feature of  
Half Day.

**FEDERAL BANK  
RESERVES LOWER**  
Wholesale Dry Goods Trade  
Reviews Sound a More  
Hopeful Note.

New York, March 19.—Aside from the customary week-end settlement of short contracts in oil, stock, metal and specialties, a fairly substantial advance, today's short session of the stock market was dull and featureless. A few shares under recent depression, notably Atlantic Gulf, moved, contrary to the general list, probably because of conditions peculiar to those issues. This applied in more moderate measure to New Haven and Pennsylvania, but little more than a whole were in the background.

Sales amounted to 375,000 shares. The clearing house weekly report showed the relative small increase of about \$33,000,000 in actual loans and discounts. A much larger expansion having been expected in view of heavy Federal tax payments.

**Reserves are Lower**  
Reserves of members at the federal reserve bank decreased by almost \$25,000,000, effecting the greater part of last week's gain and a contraction of slightly over \$31,000,000 in cash holdings, reduced the excess reserve to \$2,440,000.

A more hopeful note was sounded in the day's comment news, however, the trade reviews reporting a gain in the wholesale dry goods business over the corresponding period last year. Mercantile conditions were better as to collections and further shrinkage of failure is indicated. Liberty issues were again disposed to recede, but the bond issue, it was said, was steady on very active interest. Total sales, per value, aggregated \$4,676,000. Dealers reported more than the usual activity in foreign exchanges. Rates on Pams were unchanged, but the London quotation hardened with another appreciable gain for the Italian lire, also Austrian krona.

## N. Y. QUOTATIONS

Open	High	Low	Close
Am Loco	96 1/2	86 1/2	86 3/4
Am Ry	123 1/2	122 1/2	123 1/2
Am Smelting	40 1/2	40 1/2	40 1/2
Anacosta	38 1/2	38 1/2	37 3/4
Atchafalaya	81	81 1/2	81 1/2
Am Can	29 1/2	29 1/2	29 1/2
Am Wool	67 1/2	67 1/2	67 1/2
Beth Steel	57 1/2	57 1/2	57 1/2
Balt and O. C.	33	33	33
Baldwin Loco	87 1/2	87 1/2	87 1/2
Brook Rap Tr	13 1/2	13 1/2	14
Che and O.	58 1/2	58 1/2	59
Crucible Stl	81	81 1/2	81 1/2
Can Pacific	11 1/2	11 1/2	11 1/2
Cent Leath	39	40 1/2	39 1/2
Chandler	79 1/2	80 1/2	79 1/2
Erie Com	12	12 1/2	12 1/2
Gen Motors	13 1/2	13 1/2	13 1/2
Gr North Pld	74 1/2	74 1/2	74 1/2
Gooder Ry	37	37 1/2	37 1/2
Inter Paper	56 1/2	57 1/2	56 1/2
Met Pex	147 1/2	148 1/2	147 1/2
NY NH and H	16 1/2	16 1/2	16 1/2
N Y Central	70 1/2	70 1/2	70 1/2
North Pacific	79 1/2	79 1/2	79 1/2
Pennsylvania	35 1/2	35 1/2	35 1/2
Reading Com	13 1/2	13 1/2	13 1/2
Republic Stl	67 1/2	67 1/2	67 1/2
St Paul	24 1/2	24 1/2	24 1/2
South Pac	74 1/2	74 1/2	74 1/2
Studebaker	69 1/2	69 1/2	69 1/2
U S Pac Com	11 1/2	11 1/2	11 1/2
U S S S Com	81 1/2	81 1/2	81 1/2
U S Sub Com	70 1/2	70 1/2	70 1/2
Willis Ovid	74	74	74
West Electric	48 1/2	48 1/2	48 1/2
Sterling	39 1/2	39 1/2	39 1/2

50 P. C. Cut Urged  
In Cotton Output

(Copyright 1921, By Public Ledger.)  
Greenville, S. C., March 20.—A "bread and meat" policy of farming was outlined today by J. J. Anderson, owner of a 200-acre plantation in Anderson county, and one of the foremost farmers in the Carolinas. Mr. Anderson stated that all tenants living on his large farm had been instructed to plant cotton only after they had made preparations for a good crop of corn and grain. He has been very active in diversified farming, and in a statement today he outlined a "sale and sound" policy of farming under present conditions.

Mr. Anderson's reduction of cotton acreage of 50 per cent, or more is absolutely necessary before the cotton market returns to anything like normal. He believes that his "bread and meat" policy, if followed by farmers throughout the South, is the solution of the problem. Mr. Anderson explained that the farmers are suffering today because they do not raise their own foodstuffs, not even chickens and eggs. Several leading planters of the state were advised of the plan and have agreed to follow it.

Government agricultural agents approved of the plan and preparations are being made to call meetings in every county state for a state-wide adoption of the plan. Efforts were started here today to expand the movement to embrace all cotton-growing states.

**Society in Demand**  
College styles in men's clothes are to be "along other lines." This will mean that the hip pocket—

Papers Strong In  
Buyers' Market On  
Montreal Exchange

Fifteen Issues Show Substantial  
Gains in Short Session  
of 6,618 Shares Sold.

Montreal, Mar. 20.—Saturday's market on the local stock exchange was a buyers' market, fifteen of the issues, dealt in showing gains, some of them substantial. Spanish River was the active leader and the common moved up 1-4 points to 73 1-4 and the preferred showed a net gain of a point. Waynamack was up 4 to 70. The remaining papers were also strong, with Abitibi up a point at 44; Brompton added a fraction at 36 3-4; Lauridsa was up 1-2 points at 88 with Riondon moving in the opposite direction down a point at 116.

The utilities were quiet with Brantford up 3-4 points at 42 3-4 with Steel of Canada steady at 51.

The car issues, Friday's feature, disappeared from the list, only ten shares of preferred being traded in. Sales, listed 6,618; bonds \$23,111.

## MONTREAL SALES

(McDougall & Cowans)	Bid	Asked
Abitibi	44	44 1/2
Brompton L. H. and P.	36 3/4	37 1/4
Brompton	36 3/4	37 1/4
Canada Car	69	69 1/2
Canada Car Pld.	69	69 1/2
Canada Cement	68 1/2	69 1/2
Canada Cement Pld.	68 1/2	69 1/2
Canada Cotton	78	78 1/2
Detroit United	84	85
Dom Bridge	80	80 1/2
Dom Cannons	23	23 1/2
Dom Iron Pld.	70 1/2	71 1/2
Dom Iron Com	70 1/2	71 1/2
Dom Tex Com	109 3/4	110 1/2
Laurentide Paper Co.	88 1/2	89 1/2
MacDonald Com	23	23 1/2
St. L. H. and P.	51	51 1/2
Pasqua's Limited	42 1/2	43 1/2
Quebec Railway	27 1/2	28 1/2
Riondon	115 1/2	116 1/2
Shaw W. and F. Co.	104 1/2	105 1/2
Spanish River Com	73	73 1/2
Spanish River Pld.	86	86 1/2
Steel Co. Can Com	60 1/2	61 1/2
Toronto Ralls	68	68 1/2
Waynamack	70 1/2	71 1/2
Winnipeg Electric	42 1/2	43 1/2

Brazilian—55 at 33 1/2, 50 at 33 1/2, 60 at 34 1/2.
Canada Com—10 at 59, 35 at 58 1/2, 130 at 59.
Steel of Canada—10 at 51, Dominion Iron—106 at 41, 110 at 42 1/2, 25 at 42 1/2, 310 at 42 1/2, 325 at 42 1/2, 340 at 42 1/2, 350 at 42 1/2, 360 at 42 1/2, 370 at 42 1/2, 380 at 42 1/2, 390 at 42 1/2, 400 at 42 1/2, 410 at 42 1/2, 420 at 42 1/2, 430 at 42 1/2, 440 at 42 1/2, 450 at 42 1/2, 460 at 42 1/2, 470 at 42 1/2, 480 at 42 1/2, 490 at 42 1/2, 500 at 42 1/2.
Atlantic Sugar—25 at 35, 50 at 36 1/2, 100 at 37 1/2, 150 at 38 1/2, 200 at 39 1/2, 250 at 40 1/2, 300 at 41 1/2, 350 at 42 1/2, 400 at 43 1/2, 450 at 44 1/2, 500 at 45 1/2.
Spanish River Com—50 at 77, 50 at 77 1/2.

CANADIAN NATIONAL  
RAILWAYS

**EASTERN LINES**  
PETITCODIA RIVER BRIDGE SUB-  
STRUCTURE

SEALED TENDERS, addressed to A. F. Stewart, Chief Engineer, Montreal, N. B., and marked on the outside "Tenders for Petitcodia River Bridge" will be received up to 12 o'clock noon on Thursday, March 31, 1921, for the construction and completion of the substructure for a single track Railway Bridge over the Petitcodia River, 14 miles from Salisbury on the Branch Line between Salisbury and Albert.

Plans, specifications and blank form of contract may be seen and tender forms obtained at the following offices: The Chief Engineer, Canadian National Railways, Montreal, N. B. The Terminal Agent, Canadian National Railways, St. John, N. B. The Division Engineer, Canadian National Railways, "Tunnel Station," Montreal, P. Q.

Tenders must be submitted in duplicate on the tender forms supplied for that purpose. Each Contractor tendering must submit with his tender a security deposit in the form of an accepted cheque on a Chartered Bank of Canada and made payable to the "Canadian National Railways" for an amount of Five Thousand Dollars (\$5,000.00). Security deposits will be returned to all unsuccessful tenderers. Security deposit of successful tenderer will be forfeited to the Railway if Contractor refuses to enter into a contract based on his tender when called upon to do so. Contractor's security deposit will be returned on the satisfactory completion of the work.

Plans and specifications will be loaned to bona fide Contractors on the deposit of security amounting to Twenty Five (\$25.00) Dollars. This security deposit to be in the form of an accepted cheque on any chartered Bank of Canada, made payable to the National Railways. Security deposit will be refunded on the return of the plans and specifications.

No revision of any tender will be considered if received by the Chief Engineer at Montreal at a date later than 12 o'clock noon, Thursday, March 31, 1921.

All conditions of the specifications must be carefully read.

The lowest or any tender will not necessarily be accepted.

W. A. KIRKLAND,  
General Manager,  
Canadian National Railways,  
Montreal, P. Q., March 14, 1921.

GOSSIP AROUND  
THE MARKETS

Dividend declarations at Montreal Saturday include Montreal Telegraph Co. 2 per cent payable April 15 to record March 31.

Canadian Cottons Limited declared regular dividends being 2 per cent on the common and 1-1/2 per cent on the preferred for the quarter, payable April 4 to record March 24.

New York funds in Montreal are quoted at 14 1-2 per cent premium. The advance of two points in Spanish River Common is the early trading Saturday forenoon and of one point in the preferred came in for some discussion on the Street and the theory was advanced that the strength in these issues was the result of short covering.

In other quarters it is said that buying by insiders is responsible for the advance. During the recent slump in the paper issues the insiders were somewhat puzzled with the action of the market in the paper stocks as they figured that the situation in the paper industry gave no justification for the drop which took place in prices. At present levels so far as Spanish River issues are concerned the insiders feel that the stocks are a bargain and are averaging up on their holdings.

The stock markets both in Montreal and New York gave evidences of awakening from their recent lethargy as the Street is drawing a measure of comfort therefrom. Up to the present it cannot be said that there is much improvement in the matter of price level landing the entire list into consideration but there is somewhat more activity and what is rather of more importance there is less looking forward to lower prices. This is generally regarded as a sign of even though not pronounced change.

## RAW SUGAR MARKET

New York, March 19.—The raw sugar market was unchanged with the common quotation 5 1/2 cent for cubes cut, equal to 5 1/2 for ves, sugar and reporting additional sales of 5,000 tons to American refiners at that level. Refined was unsettled with one of the leading refiners reducing list prices 25 points to the base of 6.00 for fine granulated. Others were unchanged at 8.25 for hard and 8 cents for soft. The demand was less active.

Futures were quiet and center under liquidation and scattered sellings by commission houses, with closing prices two to six points net lower. March 45 1/2, May 45 3/4, July 45 1/2 and September 45 3/4.

## MONTREAL PRODUCE

Montreal, Mar. 19.—Oats, Canadian Western, No. 2, 66c; Oats, Canadian Western, No. 3, 61c; Oats, Flour, Man. Rolled wheat patents, firsts \$10.60, second, \$10.40, third, \$10.20, fourth, \$10.00, fifth, \$9.80, sixth, \$9.60, seventh, \$9.40, eighth, \$9.20, ninth, \$9.00, tenth, \$8.80, eleventh, \$8.60, twelfth, \$8.40, thirteenth, \$8.20, fourteenth, \$8.00, fifteenth, \$7.80, sixteenth, \$7.60, seventeenth, \$7.40, eighteenth, \$7.20, nineteenth, \$7.00, twentieth, \$6.80.

G. K. Chasterton does not favor the deportation of agitators, because himself have been deported during the Boer War. At least this naive declaration is honest.—Stratford Beacon.

Spanish River Pld.—109 at 83 1/2, 115 at 84, 120 at 84 1/2, 125 at 85, 130 at 85 1/2, 135 at 86, 140 at 86 1/2, 145 at 87, 150 at 87 1/2, 155 at 88, 160 at 88 1/2, 165 at 89, 170 at 89 1/2, 175 at 90, 180 at 90 1/2, 185 at 91, 190 at 91 1/2, 195 at 92, 200 at 92 1/2, 205 at 93, 210 at 93 1/2, 215 at 94, 220 at 94 1/2, 225 at 95, 230 at 95 1/2, 235 at 96, 240 at 96 1/2, 245 at 97, 250 at 97 1/2, 255 at 98, 260 at 98 1/2, 265 at 99, 270 at 99 1/2, 275 at 100, 280 at 100 1/2, 285 at 101, 290 at 101 1/2, 295 at 102, 300 at 102 1/2, 305 at 103, 310 at 103 1/2, 315 at 104, 320 at 104 1/2, 325 at 105, 330 at 105 1/2, 335 at 106, 340 at 106 1/2, 345 at 107, 350 at 107 1/2, 355 at 108, 360 at 108 1/2, 365 at 109, 370 at 109 1/2, 375 at 110, 380 at 110 1/2, 385 at 111, 390 at 111 1/2, 395 at 112, 400 at 112 1/2, 405 at 113, 410 at 113 1/2, 415 at 114, 420 at 114 1/2, 425 at 115, 430 at 115 1/2, 435 at 116, 440 at 116 1/2, 445 at 117, 450 at 117 1/2, 455 at 118, 460 at 118 1/2, 465 at 119, 470 at 119 1/2, 475 at 120, 480 at 120 1/2, 485 at 121, 490 at 121 1/2, 495 at 122, 500 at 122 1/2, 505 at 123, 510 at 123 1/2, 515 at 124, 520 at 124 1/2, 525 at 125, 530 at 125 1/2, 535 at 126, 540 at 126 1/2, 545 at 127, 550 at 127 1/2, 555 at 128, 560 at 128 1/2, 565 at 129, 570 at 129 1/2, 575 at 130, 580 at 130 1/2, 585 at 131, 590 at 131 1/2, 595 at 132, 600 at 132 1/2, 605 at 133, 610 at 133 1/2, 615 at 134, 620 at 134 1/2, 625 at 135, 630 at 135 1/2, 635 at 136, 640 at 136 1/2, 645 at 137, 650 at 137 1/2, 655 at 138, 660 at 138 1/2, 665 at 139, 670 at 139 1/2, 675 at 140, 680 at 140 1/2, 685 at 141, 690 at 141 1/2, 695 at 142, 700 at 142 1/2, 705 at 143, 710 at 143 1/2, 715 at 144, 720 at 144 1/2, 725 at 145, 730 at 145 1/2, 735 at 146, 740 at 146 1/2, 745 at 147, 750 at 147 1/2, 755 at 148, 760 at 148 1/2, 765 at 149, 770 at 149 1/2, 775 at 150, 780 at 150 1/2, 785 at 151, 790 at 151 1/2, 795 at 152, 800 at 152 1/2, 805 at 153, 810 at 153 1/2, 815 at 154, 820 at 154 1/2, 825 at 155, 830 at 155 1/2, 835 at 156, 840 at 156 1/2, 845 at 157, 850 at 157 1/2, 855 at 158, 860 at 158 1/2, 865 at 159, 870 at 159 1/2, 875 at 160, 880 at 160 1/2, 885 at 161, 890 at 161 1/2, 895 at 162, 900 at 162 1/2, 905 at 163, 910 at 163 1/2, 915 at 164, 920 at 164 1/2, 925 at 165, 930 at 165 1/2, 935 at 166, 940 at 166 1/2, 945 at 167, 950 at 167 1/2, 955 at 168, 960 at 168 1/2, 965 at 169, 970 at 169 1/2, 975 at 170, 980 at 170 1/2, 985 at 171, 990 at 171 1/2, 995 at 172, 1000 at 172 1/2.

WE OFFER  
Clark Brothers, Ltd.  
of Stephen, N. B.

## 8% PREFERRED STOCK

Dividends payable quarterly, February, May August and November. Shares, \$100 each.

Price \$100 and Accrued Dividend. Yielding 8%.

This stock is preferred as to assets and entitled to a fixed cumulative dividend at the rate of 8% per annum. Bankers: The Royal Bank of Canada, Register and Transfer Agent: The Eastern Trust Company.

## PURPOSE OF THE ISSUE.

As a result of enterprise and efficient management, Clark Bros. have built up a business which like any other growing concern is in need of additional capital to provide for that growth, which places the mark of success upon any organization. This is not a new venture. Preferred stock amounting to \$125,000 is already well distributed among American and Canadian shareholders and dividends at the rate of eight per cent per annum are being paid each quarter.

Having just completed an inspection of the Factory we are more convinced than ever of the merits of this security. No effort is spared to keep up with every new idea in the shoe business, and increasing business with large Canadian, Mail Order Houses in addition to general business, has been the result.

Certificates are issued promptly and forwarded for payment through your own Bank. American investors have the additional advantage of prevailing premium on United States funds.

**J. M. Robinson & Sons**  
MONCTON-ST. JOHN-FREDERICTON

Unlisted Market  
Was More Active  
During Last Week

Theatres Have Been in Demand — Bonds and Bank Stocks Inactive.

Montreal, March 20.—The unlisted market this week was again more active with several neglected issues coming into prominence, says Balfour, White & Co.

New Montreal common broke sharply to 15, a loss of two points, and the preferred was offered down to 72 1/2, three-quarters of a point down. Western common is offered at 16, with no bid in the market, and the preferred at 40—both issues being rather weak. Dryden sold at 19, which is about the lowest point it has ever touched, and is now offered at 20, with no bid. North American sold at 4 1/2, and is now offered at 4 1/4, with no stock offered.

**Theatres in Demand.**  
Cuban-Canadian Cigar common and preferred are unchanged, the common selling at 8. Tram Power sold at 12 1/2, one-quarter of a point loss for the week. Car Notes were firm at 100. Brantford-Henderson was active, and holding Corticelli preferred sold between 73 and 74, with the common very dull. Western Grocers preferred is still 65 bid, offered at 70 1/2, with very little stock in the market. Cook's Flour remains unchanged at 43 bid. Southern Canada Power is unchanged, being quoted at 34 to 35 for the common, and 7 1/2 bid for the preferred. Levee Ottawa preferred sold at 70, and the common between 6 and 7. Levee London common is in demand at 4, and Levee Metropolitan sold between 4 and 5 1/2. Levee Montreal preferred was offered at 66 1/2, a loss of half a point for the week, and the common is offered at 36, with no bid in the market. Winnipeg Electric preferred and common advanced a point to 71 bid. Pontiac Electric broke from 62 to 57, and is now offered there with no bid in the market. United Cigars common of Canada common is in good demand, 80 cents being bid, with no stock offered under \$1.00, the preferred is unchanged at \$1.75 bid, offered at \$2.50. Argonaut Gold advanced two points at 37 bid, and Black Lake was quite strong, 13 being bid for the common and 16 for the preferred. Canadian Woolens preferred sold at 56, a new low record for this security.

**Banks and Bonds Quiet.**  
There is nothing of interest to report in the market for the unlisted bank stocks, practically all the quotations remaining unchanged.

The unlisted bond market for the past week has been rather quiet—demand centering mostly on municipal, government and public utility issues. Among the most active issues of the week were Montreal Water & Power, City of Verdun's, 1923; Government of Newfoundland's, 1923; Cedar Rapids's, 1923; Northern Ontario Light & Power's, 1921, and Mattagami 7 per cent debentures. City of Montreal's, May, 1923, sold up to 108. We are looking for more activity in the unlisted bond market in the near future.

**BALFOUR, WHITE & CO.**  
LONDON MONEY MARKET  
London, Mar. 19.—Bar silver 34 1-2 per ounce. Bar gold 106 1/2. Money 5 1-2 per cent. Discount, 3 months' bills 5 1-4 per cent. Three months' bills 5 1-4 per cent. Gold premiums at London, 140.

Pittsburg, March 20.—The disappearance last August of a 17-year-old Pittsburg high school girl has been partly solved. Her mother, Mrs. A. A. Watkins, has reported to the police that she has viewed a motion picture in which the missing girl played the part of a "stenographer."

Cash And Future  
Wheats in Decline  
On Winnipeg Market

No Favorable News from Outside and Little Buying Desire in Sight.

Winnipeg, Man., Mar. 19.—In the absence of any favorable bearing outside news and lacking buying power, the local market was weak today. Both cash and future prices showing a decline. Cash premiums again hardened but this was due more to scarcity of offerings than to strength of demand. Closing cash prices showed declines of 1-3 to 3-4 cents.

The futures of the present position in the market is the weakness in the future markets in face of strength in cash grain, the close being 3-4 to 3-5 lower.

In the coarse grain markets there was some demand for No. 1 cw oats from Eastern buyers but otherwise business was light, closing 5-8 lower. Barley 1 cent lower; flax 1-3 to 1-4 lower and rye 1 cent lower.

Wheat: Close May \$1.75; July \$1.63 3-8; Oats: May, 47 1-4; July 46 1-2.

Cash prices: Wheat No. 1 Northern \$1.84; No. 2 Northern \$1.81; No. 3 Northern \$1.77; No. 4, \$1.63; No. 5, \$1.61; No. 6, \$1.66; feed \$1.35; track Manitoba, Saskatchewan and Alberta \$1.24; Oats: No. 2 cw 47 3-4; No. 3 cw 45 3-4; extra No. 1 feed 43 3-4; No. 1 feed 40 3-4; No. 2 feed 37 3-4; track 47 1-4.

**CHICAGO**  
Chicago, Mar. 19.—Close: Wheat, March \$1.52; May \$1.42. Corn, May 56 5-8; July 69 1-2. Oats, May, 41; July 42 1-2. Pork, May \$21.00. Lard, May \$11.50; July \$12.27. Ribs, May, \$11.50; July \$11.50.

**TORONTO**  
Toronto, Mar. 19.—Grain quotations Saturday: Manitoba oats, No. 2, cw 57 1-4; No. 3 cw 43 1-4; extra No. 1 feed 43 1-4; No. 1 feed 41 1-4; No. 2 feed 38 1-4, all in store Fort William. Northern wheat, new, crop, No. 3 Northern \$1.85 3-4; No. 2, \$1.82 3-4; No. 3, \$1.78 3-4; No. 4, \$1.71 3-4; all in store Fort William. American corn, No. 2 yellow 94, track Toronto, prompt shipment, Canadian corn, feed nominal. Manitoba barley in store Fort William, No. 3 cw 52; No. 4 cw 70