

Business and Professional Services

Canada's business service sector records annual sales of \$65 billion, and offers a wide range of opportunities for international investors in engineering, logistics and supply chain management, and IT/BPO services.

Engineering services


Canada is recognized for its core strengths and capabilities in key business-service sectors. Engineering services provide a good example. With its international reputation for expertise in resource extraction, energy, telecommunications, transportation and infrastructure engineering, Canada's engineering-services sector records \$13 billion in annual sales, and employs 85,000 workers. Canada's engineering companies and subsidiaries of global engineering firms operating in Canada are at work in the field both in Canada and around the globe. Leading engineering firms operating in Canada include: Acres International, CH2M Hill, Conestoga-Rovers & Associates, Golder Associates, SNC-Lavalin, Stantec Canada, Tecsum, Trow Associates and UMA Engineering.

Logistics and supply chain management services

With rapidly evolving and complex global supply chains, Canada is considered a North American centre for logistics and supply chain management services. The third-party logistics industry has been growing between 10 and 15 percent each year in Canada, with an annual turnover approaching \$50 billion. Several major logistics and supply chain management services firms have located their operations in Canada to take advantage of Canada's proximity to the United States, Europe, and Asia; its world-class transportation infrastructure including roads, railways, and airports; and low business taxes.

IT/BPO services

Canada has also demonstrated considerable expertise in nearshoring/offshoring, as well as a strong presence in the information technology and business process outsourcing services sectors. Canada remains the world's second BPO market (after India) with annual revenues of \$13.7 billion in information technology and business process outsourcing. The IT/BPO sector in Canada employs 150,000 workers in operations that are providing services to U.S. and global firms. Canada's \$14-billion nearshore/offshore industry represents 30 percent of the U.S. market for such services.



Scotia Plaza, Toronto