

	Country	Number of Contracts
19	Barbados, Cape Verde, Nicaragua	12
20	Gabon	11

Contract distribution by category, by country:

Note that Canadians earned goods contracts in 56 countries, works contracts in 18 countries, and service contracts in 111 countries. Goods were sold in only five countries in which services were not supplied (Azerbaijan, Guatemala, Egypt, Estonia, and Lithuania).

By region, goods were sold in 17 countries in Latin America, 10 in Asia, 8 countries in Europe, and 21 countries in Africa.

Exhibit 6.3.2 Country Rankings (top 30) by Category and by Value, 1994-1998

	Country	Category	Value of contracts
1	China	goods	\$200 485 634
2	Indonesia	<i>works</i>	\$166 547 825*
3	Algeria	<i>works</i>	\$42 781 765
4	Trinidad & Tobago	<i>works</i>	\$38 508 000
5	Russian Federation	goods	\$30 058 517
6	China	<u>services</u>	\$29 896 214
7	Nigeria	<u>services</u>	\$29 659 068
8	India	<u>services</u>	\$26 044 563
9	Indonesia	<u>services</u>	\$26 398 464
10	Uganda	<u>services</u>	\$19 217 505
11	Bangladesh	<u>services</u>	\$18 179 334
12	Senegal	<u>services</u>	\$18 027 534
13	Haiti	goods	\$17 676 000
14	Barbados	<u>services</u>	\$17 248 661
15	Iran	<u>services</u>	\$15 808 379
16	Dominican Republic	goods	\$14 001 510