

TABLE 1

TOP-RANKED METROPOLITAN STATISTICAL AREAS IN
NEW YORK STATE BY NUMBER AND VALUE OF INSTALLED MULTIUSER
COMPUTER SYSTEMS (1988)

<u>Rank</u>	<u>Metro Area</u>	<u>Number</u>	<u>Value(000)</u>
1	New York City	88,125	\$7,843,952
16	Nassau-Suffolk	21,756	\$1,783,878
21	Syracuse	17,132	506,209
31	Rochester	11,724	781,991
62	Buffalo	6,622	778,040
68	Albany/Schenectady/ Troy	5,788	910,498
123	Utica/Rome	<u>2,402</u>	<u>156,833</u>
	Total	153,549	\$12,761,401

value of all MCSs in the country is located in the top 25 MSAs, and New York State contains three of these major market areas. Moreover, the seven New York State MSAs in Table 1 contain 8.3 percent of all installed MSCs in the country and approximately 7.5 percent of the total value of all MCSs in the nation in 1988 [7].

A similar ranking of U.S. metropolitan areas by the number and value of personal computers reveals that five New York State areas rank among the country's top 50 markets in 1988 (International Data Corporation, 1988). These are New York City (ranked #2), Nassau-Suffolk (ranked 17th), Rochester (ranked 38th), the Albany-Schenectady-Troy area (ranked 45th), and Buffalo (ranked 46th).

Also noteworthy is the fact that the Chain Store Guide Information Services Company of New York City reports that in 1988 the U.S. contained 2,531 computer store companies operating 7,131 stores, and an additional 359 computer + software distributors [2, p. xi]. The State of New York is the headquarters location for 184 of these computer + software companies. California leads the country with 349 headquarters, while the third-placed state is Texas, with 141 headquarter locations [2, p. xv]. **In short, while the computer software industry is fairly dispersed across the country, New York State lays claim to a significant proportion of the total stock of the industry, making it an excellent market that is in close geographic proximity to much of the Canadian software industry.**