

REPT4D  
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :409-BERNE

009-FOREST PRODUCTS,EQUIP,SERVICES  
SWITZERLAND

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

MARKET STUDY-PART OF STUDY DESCR. IN PULP/PAPER SUB-SECTOR  
STUDY RESULTS SHOULD PROVIDE GUIDE TO CDM INDUSTRY, ON WHEN

TO ENTER MARKET AND WHO TO DEAL WITH

MARKET STUDY OF PULP & PAPER TO DETERMINE KEY LEVELS \$ # ETC  
STUDY RESULTS SHOULD PROVIDE GUIDE TO CDM INDUSTRY, ON WHEN

TO ENTER THE MARKET AND WHO TO DEAL WITH

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2

- Visit to Forestry Fair, Lucerne.
- Support claims for customs-reclassifications by key wood importers.
- Visits to three wood importers.

QUARTER: 3 -----

QUARTER: 4 -----