

REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 342-TEL AVIV

ISRAEL

QUARTER: 1

003-GRAINS AND OILSEEDS
FOLLOW UP TO PREVIOUS QUARTER'S CANOLA MISSION
TO TERRITORY.

012-PETROCHEM & CHEM PROD, EQP, SERV
SURVEILLANCE PENDING DECISION TO ACCEPT GOVT.
COMPROMISE OFFER OF GRANT/LOAN FUNDING FOR 60
KTPA POLYPROPYLENE PLANT. ASCERTAIN INTEREST
OF CONSULTING ENGINEERING GROUPS IN PROJECTS.

008-TRANSPORT SYS, EQUIP, COMP, SERV.
SUBURBAN TRANSIT - SURVEILLANCE PENDING CHANGE
IN IMPLEMENTING AGENCY.

007-POWER & ENERGY EQUIP. & SERV.
2 X 550MW THERMAL STATION - SURVEILLANCE PENDING
RECEIPT OF SHOPPING LIST COVERING AUXILIARY
EQUIPMENT FOR WHICH OPTIONS EXPIRED.

QUOTATIONS FOR TRIAL ORDER OF 5000 TONNES OF
CANOLA REQUESTED.

ASCERTAINED ACCEPTANCE OF GOVERNMENT OFFER;
INITIATION LEGAL FORMATION OF J-V COMPANY
AND APPLICATION OF REFINERY FOR PERMISSION TO
ENTER INTO J-V. NO/NO RESPONSE FROM LAVALIN
OR MONENCO.

ASCERTAINED MERGER OF RAILWAY WITH PORTS
AUTHORITY; TOP PRIORITY STATUS OF THIS PROJECT TO
NEW MANAGEMENT GROUP. IDENTIFIED KEY PLAYERS.
ALERTED SUPPLIERS TO NEW SITUATION.

ASCERTAINED IDENTITY OF ENGINEERING GROUP
PREPARING SHOPPING LIST; MADE CONTACT AND
OFFERED ASSISTANCE.