



Robert Craig, Minister (Commercial) at the Canadian embassy in Beijing, spoke to the Chamber in June. Craig talked about his visit to Canada with Zhu Rongji, a subject that appealed to both members and the media.

#### New office equipment at the Chamber

In response to various questions about the length and quality of our newsletter which goes out to members twice monthly, the Executive Committee has recently reviewed the issue of better fax transmission. As a result, the Chamber now has a new system for faxing out the newsletter to you.

Some of the positive results of this new system will hopefully be apparent over the next few months. For example, we will now be able to use smaller print which should still retain clarity while at the same time cutting down on the number of pages you receive.

Under our old system, we had to fax by hand all faxes listed under a name distribution. For instance, a fax being sent to all members of a committee had to be sent one by one. This was labour intensive and tied up the fax machine unnecessarily. Now, we have a distribution list for each committee and can use the fax card to immediately send out minutes or other information to you.

There are a number of ways the new system will serve the Chamber as well as transmission of the newsletter. Both our accounting and membership areas will be updated and made more cost efficient as well.

New equipment was installed in August so everything should be in place as the busy fall season is upon us.

#### Changes in Chamber staff

The Chamber would like to extend a warm welcome to Rose Kainzer as the newest member of the Chamber staff. She has replaced Robert Peredo in the position of accounts clerk.

Originally from Pampanga in the Philippines, Rose has spent 10 years on-and-off in Hong Kong. She speaks English, Cantonese and Tagalog. She is married with two children and says she enjoys singing, cooking and reading in her spare time.

At the same time, we would like to wish all the best to Robert who, after a brief stay in the Philippines, will be moving to Los Angeles with his wife and new baby. Many thanks for all of your hard work, Robert.



New member of the Chamber staff Rose Kainzer

Congratulations are in order to another Chamber staff member. Janny Ng, the Chamber accounting manager and functions coordinator, said "I do" to Ben Wong on July 17 in Vancouver. After the wedding and a short but blissful honeymoon in Hawaii, she is back at work at the Chamber managing the office and overseeing the accounts.

#### Vietnam trade mission

The opportunities in Vietnam have never been more prime for the taking. If you would like to make high-level contacts in Vietnam and see for yourself what is happening in this dynamic growth area, the Chamber trade mission is your chance.

The Vietnam trip is tentatively scheduled for the end of November.

Starting with a half-day seminar on Vietnam in Hong Kong, the group then flies to Hanoi for three days. The group will make contact with top officials from the State Committee for Cooperation and Investment, the State Planning Committee and the Vietnam Chamber of Commerce. Participants will also have a chance to meet others in their particular field.

The mission will then go to Ho Chi Minh City, Vietnam's commercial centre. "This portion of the mission is very subjective and will aim to establish constructive links within the industries of delegation participants," says organizer William Brown, chairman of the Indochina Trade Committee.

This is the Chamber's second trip to Vietnam. The first, in May of last year, resulted in contracts in the areas of property development, manufacturing and investment promotions.

If you would like more information on this year's Vietnam trade mission, please contact Leslie Henderson at tel: 526-3207 or William Brown, tel: 868-0722.

#### Intercham event

On October 29, Intercham is organizing a large-scale get-together for the members of the 16 international Chambers of Commerce and Business Associations in Hong Kong.

This year's Tropical Night Buffet dinner follows the success of three black-tie balls organized since 1990. It's being held at the pool terrace of the Aberdeen Marina Club.

Last year nearly HK\$200,000 were raised for the Intercham Scholarship Fund



Chamber President Eliza Chan with a visiting delegation from the Hubei Province in China.

This was one of the first events to be held by the Chamber in Mandarin. For the benefit of those whose Mandarin is shaky or non-existent, Chan translated into English.