

F. N. BURT COMPANY, LIMITED

Report of the Annual General Meeting of Shareholders, held at the Head Office of the Company, Toronto, on Wednesday, March 5th, 1913, at 12 o'clock Noon

The Annual General Meeting of the Shareholders of F. N. Burt Company, Limited, was held at the Head Office of the Company in Toronto on Wednesday, March, 5th, 1913, at 12 o'clock noon.

The President, Mr. S. J. Moore, occupied the chair.

The Board of Directors presented the following report:—

The Directors present to the Shareholders their Fourth Report, with the accompanying Statement of Assets and Liabilities, showing the result of the operations of the Company for the year ended December 31st, 1912.

The balance at credit of Profit and Loss Account, December 30th, 1911, was \$136,362.93
Profits for the year were..... 189,430.55
\$325,793.48

The Appropriations were as follows:—

Dividends on Preferred Stock Nos. 10, 11 and 12, at the rate of 7% per annum \$ 75,085.50
Dividends on Common Stock Nos. 9, 10 and 11 at the rate of 6% per annum 33,750.00
Reserved for Preferred Stock Dividend No. 13 (including interest on New Stock Payments), payable January 2nd, 1913 26,208.31
Reserved for Common Stock Dividend No. 12, payable January 2nd, 1913 11,250.00
Auditors' and Directors' Fees 3,000.00
Underwriters' Commission on New Issue 13,625.00
Transferred to Realty and Plant Reserve Account 25,000.00
187,918.81

Balance to carry forward..... \$137,874.67

The \$545,000 of New Preference Stock offered to the Shareholders was all allotted, and payments were made thereon of \$253,322.00 up to December 31st. The Company had the use of this extra capital for an average of only twenty-five days, so that the earnings thereon have contributed but little to the year's results. Since December 31st there has been paid the additional sum of \$232,203.00.

The Realty and Plant Reserve Account has been increased to \$75,000 by the transfer of \$25,000. By order of the Board.

S. J. MOORE, President.

STATEMENT OF ASSETS AND LIABILITIES, 31st DECEMBER, 1912.

Capital Stock:		Liabilities.	
Preference Stock	\$1,683,522.00		
Common Stock	750,000.00		
		\$2,433,522.00	
Mortgages Payable	33,000.00		
Accounts and Bills Payable	273,904.51		
Dividend on Preference Stock No. 13, payable Jan. 2nd, 1913	26,208.31		
Dividend on Common Stock No. 12, payable Jan. 2nd, 1913	11,250.00		
		37,458.31	
Realty and Plant Reserve Account		75,000.00	
Profit and Loss Account—Balance carried forward		137,874.67	
			\$2,990,759.49

Assets.

Real Estate, Buildings, Plant, Machinery, Patents, Good-will and Investments	\$2,285,626.09
Stock-in-trade	353,585.96
Accounts and Bills Receivable	264,802.74
Cash at Bankers and on hand	86,744.70
	\$2,990,759.49

CLARKSON & CROSS, Auditors.

The following is an extract from the address of the President, Mr. S. J. Moore:—

"The Profits for 1912 were \$189,430.55, being \$10,988.84 greater than those of the preceding year. After payment of the usual dividends of 7% on Preferred Stock and 6% on the Common Stock, and making transfer of \$25,000 to Realty and Plant Reserve Account, and writing off the entire amount of the Underwriters' Commission on the new issue of Preferred Stock, which was made in December, a balance has been carried forward to Profit and Loss Account of \$137,874.67, being slightly in excess of the amount carried forward from 1911.

"Payments on account of the New Capital were made quite largely in advance of the calls. We had but little of the use of this money in 1912, but the current year will show substantial earnings therefrom, as nearly all of the increased facilities which this capital provides for are now in operation.

"The volume of business done in 1912 exceeded that of 1911. We did not, however, obtain the increased Net Profit which the larger volume of business should have produced, for various reasons, amongst which are the following:—

"1. One of our Buffalo factories, being the only one operated in leased premises, was moved during the year into new quarters, with a consequent expense and disturbance of business.

"2. The Automatic Machinery installed in our Toronto factory was not in successful operation until toward the end of the year.

"3. The three plants of the Sales Book Department were transferred during the year to new premises erected therefor on Wellington Street, and the expense of such moving and installation was charged against the profits for the year.

"4. An important part of one of our contracts, which is now being filled by the use of Automatic Machinery, had to be largely executed by hand-made goods during the most of the year.

"5. Our Interest Account exceeded \$15,000 on borrowed money during the year, which was largely caused by expenditures in Buildings and Plant, from which we got little or no benefit in 1912, but from which we are now obtaining the expected earnings.

"It is, of course, impossible to make an accurate forecast for the year 1913, but it will be of interest to the Shareholders to know that the outlook for the current year is at least as good as was the outlook at the beginning of 1912; and as we are now possessed of the larger and better facilities, our Profits should exceed those of 1912 by at least \$50,000, if no adverse conditions arise during the year. For the months of January and February our Shipments have exceeded the output for the corresponding months of 1912 by upwards of 16%.

"I have pleasure in moving the adoption of the Report, which will be seconded by Vice-President Mr. A. E. Ames."

Mr. A. E. Ames, Vice-President, seconded the motion for the adoption of the Report, after which Mr. Alfred Jephcott gave some interesting additional information with reference to the business and prospects of the Dominion Paper Box Company Department.

The Report was unanimously adopted.

The following is the Board of Directors for the ensuing year: Messrs. S. J. Moore, A. E. Ames, F. N. Burt, Robert Kilgour, Hon. Charles H. Duell, Hon. W. Caryl Ely, James Rvrie, and Alfred Jephcott.

At a subsequent meeting of the Board, Mr. S. J. Moore was elected President, and Messrs. A. E. Ames and F. N. Burt, Vice-Presidents, of the Company.