

TRADE ENQUIRIES

RECEIVED AT OTTAWA

Some Information of Value For Business Men In This Province

The following inquiries, relating to Canadian trade, were recently received at Ottawa. The names of the firms making these inquiries, with their addresses, can be obtained only by those especially interested in the respective commodities, upon application to "superintendent of commercial agencies," the Department of Trade and Commerce, Ottawa. Please quote the reference number when requesting addresses:

474. Lumber—An importing house in the City of Mexico wishes to make connections in Canada with lumber firms, for the sale of construction materials, both in the rough and dressed.

475. Agricultural implements—An importing house in the City of Mexico wishes to make connection in Canada with manufacturers for the sale in Mexico of agricultural implements.

476. Flour, hominy, feed, oats, boots and shoes, etc.—A general dealer wants the names of Canadian manufacturers of flour, hominy, feed, oats, boots and shoes, etc.

477. Engineer's machine tools—A machine tool manufacturing company in the North of England are in a position to supply a complete range of shops with all classes of machine tools, and invites inquiries.

478. Cycle—The manufacturers of a famous British cycle of high class finish and workmanship invite inquiries from the Canadian wholesale trade.

479. Grindstones—A firm of quarry owners in the North of England are in a position to supply grindstones for engineering, sawmill and similar purposes, and invites inquiries from Canadian purchasers.

480. Coal—A well known engineering firm in Northumberland, who specialize in all kinds of coal, and who have a large stock of coal, and who are pleased to correspond with Canadian purchasers.

481. Sawmill machinery, etc.—An old established firm of engineering merchants in Newcastle-on-Tyne are open to represent Canadian engineering firms for the sale of such goods as sawmill machinery, machine tools, hand pumps, etc. Catalogues and lists are invited.

482. Weldless steel chains—A Northumberland firm who make a specialty of the manufacture of weldless steel chains for timber, railway work and similar purposes, and who are pleased to correspond with Canadian purchasers.

483. Wire and hemp rope—A North of England firm who make a specialty of rope manufacturers is seeking to extend its Canadian connections, and asks to be referred to buyers of such goods.

484. Horse hides—A London firm interested in the hide and skin trade, and making a specialty of horse hides, is desirous of extending its business with Canadian buyers.

485. Athletic goods, etc.—A North of England firm manufacturing athletic goods, driving and motor gloves, etc., is desirous of extending its business with Canadian buyers.

486. Motor cars—A London firm of motor car agents is desirous of extending its business with Canadian buyers, and asks to be referred to buyers of such goods.

487. Steam engines, etc.—An English firm manufacturing steam portable engines, semi-portable engines, traction engines, road locomotives and rollers, steam motor lorries and tractors, desires to hear from parties in Canada contemplating the purchase of any of the above.

488. Cork—A Scotch firm of cork growers, cork manufacturers and importers of cork wood, wishes to be placed in touch with Canadian importers.

489. Table glass—Inquiry is made by a firm in the Midlands for the names of manufacturers of table glass in Canada.

490. Tin plate, metal and coal—A Liverpool firm of large exporters who are specially interested in the tin plate, metal and coal trades wishes to be referred to likely buyers in Western Canada.

491. Agricultural implements—Inquiry has been made by a London firm for the names of Canadian manufacturers of agricultural implements, and more particularly horse-power forage presses and similar classes of machinery.

492. Molybdenum ore, etc.—A Lancashire firm is open to act as agents in the United Kingdom for Canadian firms exporting molybdenum and molybdenum ore, and other similar classes of ore.

493. Turpentine—A North of England firm of color, paint and varnish manufacturers, refiners, etc., is desirous of getting into touch with Canadian buyers of turpentine, which they are able to supply to a great advantage.

494. Agents—An old established Midlands firm of large exporters who are specially interested in the tin plate, metal and coal trades wishes to be referred to likely buyers in Western Canada.

495. Elk hides—A London firm of boot manufacturers desires the addresses of Canadian shippers of elk hides.

496. Commission merchants—A Manchester firm asks to be supplied with the names of commission merchants in Montreal who would be interested in Manchester and Brantford place goods.

497. Cheese, butter, bacon, etc., etc.—A London firm of merchants, with branches at Liverpool and elsewhere, propose making a specialty of Canadian trade, and would be pleased to hear from Canadian shippers of cheese, butter, bacon, eggs, lard, peas, flour, oatmeal and apples, who wish to be represented in the United Kingdom.

498. Asbestos fibre and paper—A London firm of merchants wishes to correspond with Canadian producers of asbestos fibre and paper seeking representation in England.

499. Agent—An English firm manufacturing confectionery of various kinds is prepared to appoint suitable Canadian resident agent.

500. Horse, sheep and cattle oils—An English company manufacturing horse, sheep and cattle oils wishes to do business in Canada.

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ALASKA FUR COMPANY.

Russian Court at Head of Syndicate to Establish Posts.

San Francisco, May 25.—Headed by Count Barschaut, of Russia, who is now in San Francisco, a company has been formed which will engage in a general fur business in Alaska with posts to be established in many places. Speaking of the plans already formed for the season, Mose Rosecrantz, an officer of the company, who has arrived in Seattle, said last evening:

"We have everything in readiness for our first season's work. We will establish posts at Dutch Harbor, Hershel Island and other advantageous points where we can be in touch with the trappers. We have secured a steamer, now in San Francisco, which is to do our carrying to and from the North. We will have agencies at Seattle, Tacoma and San Francisco, with a branch in England. This will be the first company of its kind to go into Alaska, and we expect to make it a big success."

DEATH OF MRS. RICARDO.

Wife of Manager of Coldstream Station, Passes Away in London.

Inexpressible sad news was conveyed by cable message to Mr. G. A. Henderson, which reached this city last Saturday, announcing the death of Mrs. W. C. Ricardo, on the previous day in London, says the Vernon News. Mr. Ricardo, the manager of the Coldstream estate, had left for London the previous week, and sailed from Montreal the day on which she passed away. The deceased lady, who had her residence in this district had gathered around her a large circle of warm and admiring friends, all of whom feel her death as a personal loss, and who share in a measure with Mr. Ricardo the deep sorrow occasioned by his sudden loss. Her marriage took place only a little over a year ago, and she leaves a little daughter, a few days before her death. The genuine sympathy of the community goes out to the afflicted husband in his hour of distress and grief, and many here will mourn the departure of one whose many estimable qualities had won for her a deep-rooted affection and respect in the heart of all who were privileged to possess her friendship.

JAPS GOING TO MEXICO

Great Influx of Little Brown Men into Southern Country

Seattle, May 25.—J. R. Henderson, of Magdalena, Sonora, Mexico, who is interested in mining in that state, is at present in the city, and is endeavoring to bring over to his country a large number of Japanese laborers. Mr. Henderson reports that the influx of Japanese into the territory for which he comes to recruit is being taken by the Japanese laborers.

"Little Japan," he said, "are coming into Sonora in large numbers, and work in the mines. Some try to enter the United States. Very recently a shipload of 800 of them was sent to Mexico, and most of them walked all the way to the states bordering the United States, and are now endeavoring to cross over into this country. A few of them succeed now and then, but the rest are being sent back to Japan."

It is assumed that the embezzlement of Riplinger from the Japanese work fund will be small compared with work from other sources. Every fund handled by Riplinger is being checked up by the experts. The exact amount of the embezzlement can not be told until the auditors complete their work.

The finance committee will today make arrangements with Price, Waterhouse & Co. and Lester, Herrick & Herrick to audit the accounts of the city for the last four years. In accordance with the recommendation of the clearing house association. The ordinance passed by the city council last Monday gives the finance committee power to employ the accountants and appropriate \$10,000 for the purpose.

CANADA'S TRADE WITH SOUTHERN COUNTRIES

There are Great Possibilities For Its Rapid Development

W. W. Barker, of London, England, who has during the past year been making an extensive tour of the American continent, passed through the city yesterday on his way back to England, says the Winnipeg Telegram.

During the past year Mr. Barker has paid visits to all the principal cities in the United States, Mexico and Canada.

Mr. Barker said that during his travels he had made a close observation of conditions on the continent, especially as they affected Canada and Great Britain. He is enthusiastic concerning the trade possibilities of Canada with the motherland and also with Mexico and the West Indies.

This latter project he said was occupying no small attention in the business circles of the American continent, and in British Columbia. It is to be noted, said Mr. Barker, "that wherever there are American goods, there is to be found the most favorable conditions regarding Canadian trade."

There is certainly a large trade to be developed with the United States and Central America, which in time will probably be acquired by Canada, because of the high reputation and sterling quality of Canadian products. All the Canadian business men who are interested in the matter, are confident that Canada and Mexico and the West Indies produce articles which make feasible a trade, which will prove especially beneficial and profitable to those engaged and which will work to the great benefit of the people of both countries.

The transportation problem rapidly being solved especially on the Pacific coast, where the new line of steamers will be of exceptional advantage.

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TRADE OPENINGS

LOST IN JAPAN

Earl Grey Thinks Manufacturers Should Keep Agent There

Earl Grey has called the attention of the executive of the Canadian Manufacturers' Association through Mr. Harry Cockshutt, the president, to the valuable trade opportunities which Canada is losing in Japan, says the Toronto Mail and Empire. This is due to the failure of Canadian houses to keep competent agents on the ground to solicit orders. Earl Grey is convinced from a number of cases which have been brought to his attention that nearly all the business which this country gets comes through houses in the United States, and then only because these houses are themselves short of stock and unable to fill their orders. The association will carefully investigate the matter.

Mr. G. M. Murray, the general secretary, is sending out circulars to all the members advising them of the scheme of certain parties in Buenos Ayres to send a number of manufacturers to this a few days ago a number of manufacturers have been heard from, indicating that plans were laid to work the scheme on a much larger scale than originally proposed by the association.

A resolution was passed urging the Dominion Government to encourage, through its present immigration of officers and by the appointment of special agents, the immigration of only of farm laborers, but skilled men, and to this country, where opportunities for employment are abundant, and to assist in building up the nation's industries.

The resolution cites the need for these for the permanent development of the country in manufacturing, farming, lumbering, and contracting, and it is shown that employers are prevented by the Allen Labor Act from bringing workmen from the United States, and that Canadian immigration agents abroad not only do not encourage, but in effect discourage the immigration of skilled artisans to Canada.

The executive has decided to hold the annual convention in Toronto, on Sept. 24, 25, and 26. Twenty new firms were admitted to membership.

The president and secretary purpose visiting the branches of the association in Winnipeg and Quebec during the month.

Seattle Committee at Work Probing Riplinger's Affairs.

Seattle, May 25.—That John Riplinger embezzled other monies than the "local improvement" incomplete work fund will be shown in the report of the experts who have, for more than two weeks, been auditing the accounts of Riplinger's city office in this country. When the report of the auditors will be ready can not be said. It will probably not be today.

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