

each pen, running from within three feet of floor out through the roof; a stopper may be placed in this to shut off when required. Some of the large upper windows should also be hinged, so they can be opened when desired. It will also be seen that by extending the south wall of the building back seven or eight feet, a row of pens for fattening purposes could be cheaply ad-

ded. The roof, however, would be very flat, and some special roofing material would be required to make it water-proof.

As to the inner fittings of the pen it is scarcely necessary to dwell. Everyone has his own way of arranging these. The cement floor has many friends, but for my part I prefer planks, and in any case, would cover

the sleeping portion of the pen with wood. The troughs here are of V shape, seven feet long, and at the end of each there is a two-foot short opening into the passage-way. The part of the partition directly over trough should be made to swing, so that the pigs can be shut back while feed is being put in.

F. W. S.

## You could make good money as a "CAPITAL" agent

Some CAPITAL agents are busy farmers. Some are creamery helpers. Some of the best ones is a minister. They make good money, and they don't have to work too hard to make it. They make clean money, because the CAPITAL happens to be the cream separator it isn't necessary to lie about. The plain truth sells it.

This spring we are expanding our field force—adding a few good men to our agency staff. Possibly we can fit you in,—if you are the right kind of a man. You needn't be a dairying expert; and you needn't put up a cent of money. You can do your other work and sell the CAPITAL besides, if that's the way you'd rather have it. It will add much to your year's earnings, even that way.

Or you can make a business of the CAPITAL,—a good business,—substantial, permanent, profitable, and on the square all through.

## We want ten good men Suppose YOU write

There are ten districts or so, right now, where a good man can start in and sell CAPITAL Separators to people who are ready to buy them just as soon as the machine is demonstrated to them. Each of those districts is for the right man, and he can have the field to himself. But he must be the RIGHT man,—truthful, honest, clean cut, with good common sense.

For that man there's just as much money, in reason, as he wants to earn under a liberal, square-deal arrangement. We will protect him in his field, supply him with the names of people ready to

buy a CAPITAL; introduce him to those people; work with him all the time, and pay him well for whatever he does.

We will teach that man how to show people why one separator is profitable and another less so, and why the CAPITAL will make more money for the farmer most easily.

We will show him why the CAPITAL is the easiest separator there is to run,—the easiest to keep clean,—the one that PROVES itself,—the one with a common-sense, low-down back-saving tank.

We will convince that man, so he can convince others, that the CAPITAL Separator gets ALL the butter-fat out of milk with less effort and greater certainty.

We will prove to that man, beyond question, that the CAPITAL skimming device is the simplest, the surest, and the easiest to operate, day in and day out,—the easiest to clean, day in and day out,—the slowest to wear out.

That much we will do for anybody who will write and ask.

Besides that, we will teach the right man how to sell separators, and demonstrate to him why the CAPITAL Separator is the one to sell,—because it is the ONLY one any farmer can really afford to buy.

The right man can learn all this quick; and he can learn, too, how we make the CAPITAL buy itself in a very few months' time. The selling terms are the easiest kind of terms. The guarantee back of every CAPITAL machine absolutely protects the customer and gives the agent a feeling of solid security that's worth having. It's a fair, square, straight-cut chance, this, for the right kind of a man to make money and make friends for himself. The CAPITAL does that for every man who sells it, because it makes money for every man who buys it.

Think it all over,—remember you are not called on to invest a cent,—we will show you how and where to sell the CAPITAL,—protect you in your district,—and hand you over a paying business that will profit you well for as much or as little time as you feel you can give it.

Think it over, and—no matter where you live—write to

National Manufacturing Co., Limited  
8 Mail and Empire Building, TORONTO, ONT.

