each pen, running from within three leet of floor out through the rool; a stopper may be placed in this to shut off when required. Some of the large upper windows should also be hinged, so they can be opened when desired. so they can be opened when desired. It will also be seen that by extending the south wall of the building back seven or eight feet, a row of pens for fatting purposes could be cheaply added. The roof, however, would be very flat, and some special roofing material would be required to make

As to the inner fittings of the pen t is scarcely necessary to dwell. Everyone has his own way of arrang-ing these. The cement floor has many friends, but for my part I prefer planks, and in any case, would cover the sleeping portion of the pen with wood. The tronghs here are of V shape, seven feet long, and at the end of each there is a two foot door openof each there is a two foot door open-ing into the passage-way. The part of the partition directly over trough should be made to swing, so that the pigs can be shut back while leed is

FWS

could make good money You as a "CAPITAL" agent

Some CAPITAL agents are busy far-busy a CAPITAL ; introduce him to those mers. Some are creamery helpers. One people; work with him all the time, and of the best ones is a minister. They pay him well for whatever he does. of the best ones is a minister. They make good money, and they don't have to work too hard to make it. They make clean money, because the CAPITAL hap-

pens to be the cream separator it isn't necessary to lie about. The plain truth sells it.

(Θ)

This spring we are expand-ing our field force-adding a few good men to our agency staff. Possibly we can fit you in, —if you are the right kind of a man. You needn't be a dairying expert; and you needn't put up a cent of money. You can do your other work and sell the CAPITAL besides, if that's the way you'd rather have it. It will add much to your year's earnings, even that way. 10.004

Or you can make a business of the CAPITAL, - a good business, - substantial, permanent, profitable, and on the square all through.

We will teach that man how to show people why one separator is profitable and another less so, and why the CAPITAL will make more money for the

farmer most easily.

We will show him why the CAPITAL is the easiest separator there is to run, - the easiest to keep clean,—the one that PROVES itself,—the one with a common-sense, low - down

We will convince that man, so he can convince others, that the CAPI-TAL Separator gets ALL the butter-fat out of milk with less

butter-lat out of milk with less effort and greater certainty. We will prove to that man, beyond question, that the CAPITAL skim-ming device is the simplest, the surget, and the easiest to operate, day in and day out, - the easiest to clean, day in and day out, - the slowest to wear out.



That much we will do for anybody

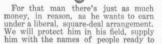
That much we will do for anybody who will write and ask. Besides that, we will teach the right man how to sell separators, and demonstrate to him why the CAPITAL Separator is the one to sell, because it is the ONLY one any farmer can really afford to buy.

We want ten good men Suppose YOU write

The

Capital

There are ten districts or so, right now where a good man can start in and sell CAPITAL Separators to people who are ready to buy them just as soon as the machine is demonstrated to them. Each of those districts is for the right man, and he can have the field to himself. But he must be the RIGHT man,-truthful, honest, clean cut, with good common sense.



The right man can learn all this quick : and he can learn, too, how we make the CAPITAL buy itself in a very few months' time. The selling terms are the easiest kind of terms. The guaran-tee back of every CAPITAL machine absolutely protects the customer and gives the agent a feeling of solid security that's worth having. It's a fair, square, straightcut chance, this, for the right kind of a man to make money and make friends for himself. The CAPITAL does that for every man who sells it, because it makes money for every who sells it, because it makes money for every man who buys it.

Think it all over,--remember you are not called on to invest a cent,--we will show you how and where to sell the CAPITAL,--protect you in your district,--and hand you over a paying business that will profit you will for as much or as little time as you feel you can give it.

Think it over, and-no matter where you livewrite to

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