



STRIDING AHEAD

These are wonderful days for life insurance salesmen, particularly North American Life men. Our representatives are placing unprecedented amounts of new business. All 1919 records are being smashed.

"Solid as the Continent" policies, coupled with splendid dividends and the great enthusiasm of all our representatives tell you why.

Get in line for success in underwriting. A North American Life contract is your opening. Write us for full particulars.

Address E. J. Harvey, Supervisor of Agencies.

NORTH AMERICAN LIFE ASSURANCE COMPANY

"Solid as the Continent"

HOME OFFICE - - TORONTO, ONT.

SIZE, STRENGTH, LIBERALITY

The Sun Life Assurance Company of Canada, with over \$340,000,000 of business in force, has all the advantages that size can bring to a life company.

With assets of over \$97,000,000 and surplus of over \$8,000,000 it has decided strength and safety.

Its policy conditions and dividend record have earned for it an enviable reputation for liberality, while its record for fair dealing is unexcelled.

For information as to contracts, communicate with the nearest Division Office, or with the Company's Head Office in Montreal.

SUN LIFE ASSURANCE COMPANY OF CANADA

Head Office: Montreal.

T. B. Macaulay, President.

COMMENCED BUSINESS 1864
RECEIVED DOMINION CHARTER 17th JUNE 1900
Capital Stock Authorized and Subscribed Capital Stock Paid up
\$500,000.00 \$174,763.70

The OCCIDENTAL FIRE

INSURANCE COMPANY
Under the control of the North British & Mercantile Insurance Company

RANDALL DAVENPORT, President
G. A. RICHARDSON, Vice-President and Secretary.
DIRECTORS
S. A. HUGHES W. A. T. SWANSON S. G. DODGE

Head Office - - WINNIPEG, MAN.
AGENTS REQUIRED AT UNREPRESENTED PORTS

ESTABLISHED 1860

Total Funds Raised	Canadian Investments Over
\$100,798,258.00	\$9,000,000.00

Capital Authorized	750,000,000.00
Amount Subscribed for	21,000,000.00
Amount Paid-Up in Cash	11,000,000.00

FIRE AND LIFE

NORTH BRITISH AND MERCANTILE

INSURANCE COMPANY

DIRECTORS
Wm. Matheson, Esq. G. H. Morton, Esq. R. L. French, Esq.
Head Office for the Dominion:
80 St. Francis Xavier Street - MONTREAL

Agents in all the principal towns in Canada.
RANDALL DAVENPORT, Manager.
HENRY H. BOTS, Manager, Life Dept.

The Imperial Guarantee

And Accident Insurance Co. of Canada

Head Office, 46 King St. W., TORONTO, Ont.

A Strong Canadian Company

Accident and Sickness Insurance
Guarantee Bonds
Plate Glass & Automobile Insurance

S. WILLIAMS, General Manager FRANK W. COLE, Secretary

THE LIFE AGENTS' MANUAL
THE CHRONICLE - - MONTREAL

METROPOLITAN LIFE

INSURANCE COMPANY OF NEW YORK

Paid for new business in Canada during 1919.

Ordinary	\$61,559,058
Industrial	\$33,798,053
Total	\$95,357,111

Largest amount ever issued in Canada by any Company.

Amount of Insurance in force in Canada
December 31, 1919. \$336,193,990

Largest amount in force in Canada by any Company.

Number of Metropolitan policies held by
Canadians December 31, 1919. 1,431,827

Largest number in force in any Company in Canada.

Investments in Canada exceed. \$57,000,000

Subscriptions to Victory Loans. \$24,137,550

The Company had nearly 1,500 employees in Canada at the end of 1919.

Home Office, 1 Madison Ave., New York City